

# BE A STAR

**Quarter 4:**

**March 16th - June 15th 2015**  
**Choose your STAR goal TODAY!**

Stars earn CASH!  
Prizes & Recognition!  
Confidence!  
Inventory!  
Commitment!  
Pride of Accomplishment!  
Increased Profits!  
Stars earn Cars!  
FREE Product Biz Builders!  
Referrals from Mary Kay  
Customer Loyalty  
Stars become DIRECTORS!

**SAPPHIRE \$1,800 Wholesale**

**RUBY \$2,400 Wholesale**

**DIAMOND \$3,000 Wholesale**

**EMERALD \$3,600 Wholesale**

**PEARL \$4,800 Wholesale**



AERODYNAMICALLY  
THE BUMBLE BEE  
SHOULDN'T BE ABLE  
**TO FLY**  
BUT THE BUMBLE BEE  
DOESN'T KNOW IT SO IT  
GOES ON FLYING  
**ANYWAY**  
- Mary Kay Ash

★ Believe  
in yourself.  
You are a Star!



give yourself a



# Promotion

Become a Team Leader!

## Did You Know...

- Team Leaders are the highest paid consultants in our company
- Your commission either doubles or triples—9% or 13% instead of 4%
- You receive a \$50 bonus for each new personal qualified team member
  - You are eligible to earn your very first FREE car
  - You get to wear the Team Leader pin enhancer
- You get all of this for having just 5 active team members

you can do it!





# Race into Spring

TEAM BUILDING  
PROMOTION  
APRIL 1-  
APRIL 30TH

Place your first wholesale  
product order by  
April 30 and receive  
even more!



Mary Kay  
STARTER KIT  
~~\$100~~ \$75  
plus shipping,  
handling and  
tax

FIRST WHOLESALE  
PRODUCT ORDER AMOUNT

**\$1,800+**

TOTAL SUGG. RETAIL  
VALUE - \$3,600+

**YOU ARE ELIGIBLE TO RECEIVE**

\$100 credit\*\* off your first product order  
Up to \$125 in BizBuilder Bucks credit†  
FREE†† custom color look  
(retail value of \$121)  
FREE††† product bonus bundles  
(up to \$642 retail value)

FIRST WHOLESALE  
PRODUCT ORDER AMOUNT

**\$400 - \$599**

TOTAL SUGG. RETAIL  
VALUE - \$800+

**YOU ARE ELIGIBLE TO RECEIVE**

\$50 credit\*\* off your first  
product order  
\$10 BizBuilder Bucks  
credit†

FIRST WHOLESALE  
PRODUCT ORDER AMOUNT

**\$600 - \$1,799**

TOTAL SUGG. RETAIL  
VALUE - \$1,200+

**YOU ARE ELIGIBLE TO RECEIVE**

\$75 credit\*\* off your first product order  
Up to \$35 in BizBuilder Bucks credit†  
FREE†† custom color look  
(retail value of \$121)  
FREE††† product bonus bundle  
(up to \$223 retail value)

Spring is all about fresh  
starts and renewal.

So isn't it great that  
you can offer women  
a life-changing  
opportunity in  
March with the Race  
Into Spring Team-  
Building promotion!

It's more than a bag,  
it's a beginning

## Bonus

If you start your Mary Kay  
business in March or have  
a new team member in  
March, you will be able to  
SHARE THE SAME GREAT  
OFFERS to any of your  
new team members in  
March OR April!

\* Purchasing inventory is an individual decision, and it's certainly not a requirement for you to begin your Mary Kay business. We always recommend that you determine what activity level you plan to pursue in your Mary Kay business. Then, if appropriate for your personal circumstances, invest in a level of inventory that supports that activity. If you decide that this opportunity is not right for you, Mary Kay will repurchase, at 90 percent of your original net cost, original and unused Section 1 products, as long as these items were purchased by you from the Company within one year prior to return. Please refer to your Independent Beauty Consultant Agreement for complete details.

\*\* To qualify for the \$75 Starter Kit (excluding tax, shipping and handling), your Independent Beauty Consultant Agreement must be received and accepted by the Company March 1-31, 2015. To qualify for a \$100, \$75 or \$50 credit off your first wholesale Section 1 product order, it must be received and accepted by the Company by April 30, 2015. To qualify for the \$100 credit, your wholesale Section 1 product order must equal \$1,800 (excluding sales tax) or more. To qualify for the \$75 credit, your wholesale Section 1 product order must equal \$600-\$1,799 (excluding sales tax). To qualify for the \$50 credit, your wholesale Section 1 product order must equal \$400-\$599 (excluding sales tax). The credit offers do not apply to subsequent or cumulative orders.

† BizBuilder Bucks credit will be applied toward the next qualifying order of at least \$400 wholesale Section 1 (\$800 suggested retail) as long as the order is placed while the Independent Beauty Consultant is still in active status. An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months. The credit will expire upon the expiration of the Independent Beauty Consultant's active status.

†† To qualify for a free custom color look, a minimum wholesale Section 1 order of \$400 or more must be received and accepted by the Company within 15 calendar days of when the Independent Beauty Consultant Agreement is received and accepted by the Company. Sales tax is required on the actual suggested retail value of the gift.

††† To receive a free product bonus bundle, your Independent Beauty Consultant Agreement must be received and accepted by the Company March 1-31, 2015, and your initial wholesale Section 1 product order must equal \$600 or more (excluding sales tax) and must be received and accepted by the Company by April 30, 2015. We reserve the right to substitute product of equal or greater value if necessary. Sales tax is required on the suggested retail value of the Section 1 products included in the bonus bundle. Refer to the Ready Set, Sell! brochure for complete details and more information on the free product bonus bundles.



# CHOOSE

## YOUR CRUZE



**From July 2014  
through June 2015  
Grand Achievers  
can choose their  
Chevy CRUZE  
in White or  
Ltd-Edition  
Lipstick Red!!**

**Or choose the  
CASH option!**



### **Get On-Target**

- . Five or more active personal team members
- . \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- . You must be active.
- . These requirements must be met each month to be considered on-target.



**BUILDING  
A WALL OF  
REDS**



**NOW STARRING  
RED JACKETS!**



**Sr. Consultants**

**Sr. Consultants**

**Vicki Haberman(1 away from RED)**

Heather Lewis

\*Dalia Ibarra

**Maria Barrientos (1 away from RED)**

Julie Breaux

\*Maria DeLa Rosa

**Tammy Corley**

Kenda Wilson

**Faith Figuero- (NEW)**

Magdalena Benavides

**Dalila Favela (1 away from RED)**

Jeanette Gassett

Samantha Villalon

\*Lee Ann Ehlig

\*Ereka Humphrey-McGinty

\*JoAnn Salinas

\*Teresa Tijerina

\* Brenda Mosqueda



To become ACTIVE  
you must place a \$225  
wholesale order



**Star Team Builders**

**Gale Munro**

Pertha Petersen

Kristin Hill

Darlene D'Oilve

\*Sharon Macon

**RED IS YOUR COLOR**



**Be Supreme at \$600 Wholesale!**



**Independent Sales Director**

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www.hannasheartseekers.com



# Bring on the Bling in April!

<p><b>EARRINGS INSPIRED BY KENDRA SCOTT</b></p> <p>Order \$250 combined wholesale to earn your pair!! It's Also the Signing Bonus For New Consultants!</p>	<p><b>\$600 Level!</b></p> <p>Order \$600 combined wholesale to earn your blue!!</p>	<p><b>\$1000 Level!</b></p>	<p>Add 1 Qualified Team Member OR 3 Active Team Members in April Earns your choice of one of the RED Rings!</p>
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Thank you for being on our WINNING TEAM!!

# YOU are the reason for our SUCCESS!