



*in the business
of being*
AWESOME

March Unit Goals:
\$24,000 Wholesale orders
24 New Unit Members & .3 New Red Jackets



Happy April Heartseekers!!

I am SO EXCITED!! We are getting closer to Cadillac each month!

We have 3 months to finish and each month we need \$24,000 wholesale production!

That is a BIG number but it can be done! I am looking for 3 New Car Drivers + 1 New Sales Director by July 1st! Who will it be? It could be YOU!!

This is the perfect month to build your team! **Mary Kay is offering a \$59 FREE Product Bonus for anyone joining in April!**

TimeWise Firming Eye Cream (\$32)+ Lash Love Mascara (\$15) and Eye Primer (\$12).

What a deal!! Who do you know that needs a job? Who do you know that needs extra income? Who do you know that loves the product & would like a discount + tax deduction? Who do you know that needs some fun in their life?



Let's get some interviews for you...

You could be driving a New FREE Car by July 1st!!

Love and Belief in YOU!

New 3rd Quarter Stars

Hanna



Happy Anniversary!

We Celebrate You!



Happy Birthday



Consultant Name	Birthday
Alex Marie Cuellar	April 25
Ereka Humphrey-McGinty	April 18
Kathleen Langlinois	April 21

Happy Anniversary

Consultant Name	Anniversary	Year
Jennifer Mitchell	April 13	1st
Barbara Molina	April 30	1st
Courtney Lane McNeill	April 30	1st
Arlene CoCo	April 30	1st
Christina Ehlig	April 30	2nd
Vanessa Grigar	April 30	5th
Angelique Chappell	April 20	6th
Sherrie E Deets	April 30	9th

Career Builders
 Consultants that placed a wholesale product order last month.



- Dalila Favela-Queen
- Helen Castilaw
- Heather Haberman
- Kathy Jones
- Maria Barrientos
- Angie Chappell
- Carrie St.Cry
- Nanette Ford
- Katy Worden
- Tamara Garrett
- Jennifer Taylor
- Tammy Corley
- Tracey Dean
- Jeanette Gasset
- Samantha McAteer
- LeAnn Ehlig
- Daisy Barragan
- Veronica Fidone
- Hanna Dekerlegand






April Promotions People... Profit and Prizes

10 Faces +
\$300 wholesale order
Earn a Surprise
Package!



20 Faces +
\$600 wholesale order
Earn a BIGGER
Surprise Package!



30 Faces
\$900 or more
wholesale order
Ultimate Surprise Package +
Leadership
Lunch w/Directors



BONUS Turn in ALL Career Surveys!
Minimum of 50 total -2 Drawings
Consultant-Target Gift Card
Customer-Dinner for 2 @ Local Restaurant

**JOIN MK FOR
\$100 & GET
\$446 IN FREE
PRODUCTS**

PLUS

**ANOTHER \$59
FREE IN APRIL!**

\$505. TOTAL! WOW!



Summer of Reds

MARCH 1 – MAY 31, 2016

Stand out in sophisticated style!

These fabulous bracelets are yours when you:

- 1 Sell the Product.
- 2 Build Your Team.
- 3 Move Up the Mary Kay Career Path!



How It Works

Who ▶		Star Team Builders* (3 to 4 active [†] team members)	Team Leaders* (5 to 7 active [†] team members)	Future Independent Sales Directors* (8 or more active [†] team members)
Do This ▶		\$1,200 cumulative team production**	\$1,800 cumulative team production**	\$2,400 cumulative team production**
PERIOD March 1 – May 31	Any One Month Receive ▶	Crystal Bracelet	Crystal Bracelet	Crystal Bracelet
	Any Two Months Receive ▶	Ruby Bracelet	Ruby Bracelet	Ruby Bracelet
	All Three Months Receive ▶	Onyx Bracelet	Onyx Bracelet	Onyx Bracelet



Consistency Pays!

Earn this **fabulous tote** when you **achieve all three months** of the contest. It's waiting for you at Seminar 2016 at the prize party. Check *Mary Kay InTouch*[®] for contest prizes and details.

Independent Sales Directors: You can win too! Just have a minimum three **unit members** achieve the challenge within each month to get the same bracelet your unit member receives.

*Career path status will be determined as of the last day of the month.

[†]An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 order is received and accepted by the Company and in the following two calendar months.

**Cumulative team production is the combination of your personal wholesale Section 1 production and your personal team members' wholesale Section 1 production.

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RACE FOR RED

Start Strong With FREE* Favorites!

When you **start a Mary Kay business this April**, you'll receive **FREE*** products! This offer can help you start writing your success story with products that are sure to be a hit!

*Begin
Beautifully!*

1 Purchase the Starter Kit.

The Starter Kit is more than a bag. It's a beginning! For only \$100 (plus shipping, handling and tax), you'll receive business-builders that can help you start earning money right away.

2

Earn FREE* Products.

These beloved products (\$59 suggested retail value), including two *Mary Kay*® best-sellers,** are a foolproof way to help your customers fall in love with Mary Kay!



TimeWise® Firming Eye Cream
Lash Love® Mascara in I ♥ black
Mary Kay® Eye Primer

Ask me, your Independent Beauty Consultant, how to get started today!

MARY KAY®

* Limit one set of free products (*TimeWise*® Firming Eye Cream, *Mary Kay*® Eye Primer and *Lash Love*® Mascara in I ♥ black) per Independent Beauty Consultant. Sales tax is required on the suggested retail value of the products included in the signing bonus. As an Independent Beauty Consultant, your relationship with the Company is that of an independent contractor.

** The best-seller logo/designation refers to top-selling products within the *Mary Kay*® product line.

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