

# Hanna's Heartseekers

*Hanna Deckerlegand*



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

## CADILLAC BY JUNE 30TH \$25,000 Wholesale Orders

Happy April Heartseeker's

**WE ARE UP 133% OVER LAST March!!!**

**Check out the ENTIRE Newsletter!! It's all SO EXCITING!**

So much in our Newsletter this month!!

1. New Monthly Spark Jewelry with a combined \$600 wholesale order in April
2. Wholesale Promotions March 1-31st
3. 100 Sales Ticket Challenge
4. \$500 CASH DRAWING (500 x \$50 wholesale orders)
5. Double Commissions with qualified team members = \$100!
6. Twice as Nice Recruiting Promotions
7. New 1st Time Red Jackets earn \$100 CASH Promotion

### CADILLAC COUNTDOWN-CADILLAC UNIT BY JUNE 30TH!!

Love and Belief!



### April 2021 Unit Goals:

- 20 New Heartseekers
- 15 Spark Achievers
- 3 New Red Jackets
- 2 New DIQS
- 34 Working Consultants
- \$25,000 in wholesale orders

**Earn your  
Friendships Necklace with a  
\$600 combined ws order by  
April 30th**



### Cadillac Unit by June 30th



Q3 Star Consultants

 <i>Janie Diamond</i>	 <i>Hanna Diamond</i>	 <i>Dalila Ruby</i>
 <i>Kim Sapphire</i>	 <i>Tracey Sapphire</i>	 <i>Tanya Ruby</i>

**Happy Anniversary!**

*We Celebrate You!*



## Happy Birthday

**HAPPY BIRTHDAY**

Carol Miles-April 1st  
 Aurelia Yznaga-April 2nd  
 Erika Humphrey-McGinty-April 6th  
 Tiffany Wiggins-April 19th  
 Dana Biersdorfer-April 21st  
 Kathleen Langlinas-April 21st

**Carol**  
**Aurelia**  
**Erika**  
**Tiffany**  
**Dana**  
**Kathy**

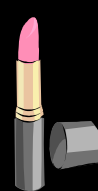
## Happy Anniversary

**HAPPY ANNIVERSARY**

Angie Chappell-8 yrs  
 Vanessa Grigar-10 yrs  
 Tiffany Wiggins-2 yrs  
 Ro'Kette Simpson-1 yr  
 Dee Trevino-1 yr  
 Claudia Price-1 yr  
 Lisa Calant-1 yr  
 Tiffany McDouley-1 yr  
 Penny King-1 yr  
 Desti Patton-1 yr  
 Linda Vasquez-1 yr

**Vanessa**  
**Angie**  
**Tiffany**  
**Ro'Kette**  
**Dee**  
**Claudia**  
**Lisa**  
**Tiffanye**  
**Penny**  
**Desti**  
**Linda**

## Career Builders



Consultants that placed a wholesale product order last month.

- Kim Wood– Queen of Sales
- Tanya Marshall
- Tracey Dean
- Romeisha Lowery
- Anna Spears
- Mara Kemp
- Helen Castilaw
- Dalila Favela
- Christie Nieberding
- Earline Gore
- Janie Hopkins
- Melissa Nicholas
- Vicki Haberman
- Christy Hawthorne
- Suzanne Craig
- Carol Conway
- Yvonne George

**QUEEN OF Unit Sales March**

**Kim Wood**

- Kathy Jones
- Linda Vasquez
- Katy Worden
- Desti Patton
- Norine Lanman
- Gale Munro
- Elisa Wildfong
- Rachel Ross
- Hanna Dekerlegand



New Consultant	From	Recruiter
Yvonne George	Baytown, TX	R. Lowery
Mara Kemp	Katy, TX	T. Marshall

## March Working Consultants

HELEN CASTILAW	JANIE HOPKINS	MELISSA NICHOLAS	LISA DENISE	RONDA SALAZAR
MARIA BARRIENTOS	NORMA GALLOWAY	CHRISTIE NIEBERDING	KIMBERLY WOOD	DESTI PATTON
HANNA DEKERLEGAND	NORINE LANMAN	MARA KEMP	CHRISTY HAWTHORNE	LINDA VASQUEZ
TRACEY DEAN	ROMEISHA LOWERY	RACHEL ROSS	CAROL CONWAY	ELLEN JONES
DALILA FAVELA	TANYA MARSHALL	EARLINE GORE	KATY WORDEN	VICKI HABERMAN
YVONNE GEORGE	FREDDA MUNRO	ANNA SPEARS	SUZANNE CRAIG	

# CADILLAC COUNTDOWN

**CADILLAC COUNTDOWN**  
HEARTS 2020 KERS UNIT



500  
450  
400  
350  
300  
250  
200  
150  
100  
50

We are tracking EACH \$50 WHOLE SALE ORDER UNTIL WE REACH 500 ORDERS APRIL 1-30!

**\$500 CASH DRAWING WHEN WE REACH OUR GOAL!**

Each \$50 WS order counts as 1 on the thermometer.



# March Spark Achievers

## MARCH ACHIEVERS



# April Promotions

*April*  
**PROMOTION**

 **\$300 WS**  
BY APR 15th  
Bling Car Accessory

 **\$600 WS**  
BY APR 30th  
Spark a Chain Bracelet

 **\$800 WS**  
BY APR 30th  
Bling Sunglass Case

 **\$1,200 WS**  
BY APR 30th  
Mary Kay car Decal

**100 SALES TICKETS  
IN APRIL!**

#APRILSALESTICKETCHALLENGE

**Post your sale tickets  
on the Unit Facebook  
Wall with the  
#aprilsalesticketchallenge  
in the caption.**  
(Posts without the # will not count!)



**We'll giveaway Two  
\$25 Amazon gift cards  
when we reach 100 in  
the month of April!**



**Snap a picture of your  
Sales Tickets, cover your  
customer's personal  
information & don't forget  
to # when you post!**

Each ticket counts as  
one entry.

**HEARTS & KERS UNIT**

Cadillac Unit by June 30th

**APRIL DOUBLE GREAT START:  
INDEPENDENT BEAUTY CONSULTANT  
TEAM-BUILDING CASH BONUS**

# DOUBLE

Your Rewards When You Develop Your Team!



Find all the details on  
*Mary Kay InTouch*<sup>®</sup> today!

You read that right! Active\* Independent Beauty Consultants, Senior Beauty Consultants, Star Team Builders, Team Leaders and Elite Team Leaders are eligible to earn a \$50 cash bonus for each *Great Start*-qualified\*\* new personal team member. The bonus will be received in the month the new personal team member's *Great Start*-qualifying\*\* order is received.

**In April 2021, the bonus will be doubled.** That means instead of earning \$50, you can earn \$100! It's a great time to share the Mary Kay opportunity with potential new team members.

*Spark Your Success –  
On the **Double!***

\*An Independent Beauty Consultant is considered active in the month a new/return \$225 wholesale Section 2 product order is received and accepted by the Company and in the following two calendar months.

\*\*A *Great Start*-qualified new personal team member is one whose single retail order or cumulative orders with the Company are \$100 or more in wholesale Section 1 product(s) and the order(s) are received and accepted by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is received and accepted by the Company.

MARY KAY

# THE PERFECT PAIR FOR SUCCESS!



earn double!  
**\$100 BONUS**

**DOUBLE** your bonus  
for ALL new personal  
team members who place a  
*GreatStart-qualified\*\** order!  
**January 2021-April 2021**  
**Great Start Order**  
**Must Be Placed This Month!**

\*Consultant must be active to earn bonus!

\*\*A Great Start-qualified new personal team member is one whose single initial order or cumulative orders with the Company are \$600+ Sec. 1 Wholesale!



#MyMKAssistant



twice as nice!

When  
you earn  
this...

**You are setting  
yourself up for  
success in  
Seminar 2022!**

Earn additional credit toward the  
**Seminar 2022 Queen's Court of Sharing**  
for up to 6 new personal team members  
who become **Great Start-qualified\***  
from **April 1-30, 2021!**

**Note:** This is **NOT** a double credit  
promotion for this seminar year!

\*A Great Start-qualified new  
personal team member is one whose  
single initial order or cumulative  
orders with the Company are  
\$600+ Sec. 1 Wholesale!



## TWICE AS NICE

### Court of Sharing

**CREDIT APPLIED  
TOWARD  
SEMINAR 2022**

max bonus 6 in addition to 13 cap

GS Qual.	Bonus	Total
3	3	6
6	6	12
13	6	19
15	6	19



Fls