

Hanna's Heartseekers

Hanna Deckerlegand



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

9 New Unit Members \$9,000 Wholesale Orders

Happy April Heartseeker's
Thank you for a GREAT MARCH!!
So much in our Newsletter this month!!

1. New Monthly Bee Jewelry with a combined \$600 wholesale order in APRIL 30TH
 2. Pre-Bee Promotion April 1st-15th
 3. Starter Kit Bonus-FREE Satin Lips + Mask + Mix +Brush \$80 FREE Bonus for new unit members joining by April 15th!
 4. Great Starts Promotion-EXTENDED
 1. Besties Program-New Recruit gets 3-\$25 coupons to give to her first 3 New Team Members-their starter kits only \$75!!
 2. NEW RED Jacket Promotion -NEW RED JACKETS
 3. New Red Jacket \$100 BONUS Promotion EXTENDED till Jan 31st!
 4. NEW Build a RED on your team..get \$100 each for EACH New Red Jacket on your Team!
 5. Unit Pacesetter's Program
- AND...SO Much more!!

Love and Belief!

Hanna



discover what you
LOVE

April 2020 Unit Goals:

- 9 New Heartseekers
- 7 Necklace Winners
- 3 New Red Jackets
- \$9,000 in wholesale orders
- 24 Consultants Ordering



MK Bee Earrings
With a \$600 combined ws order by April 30th

Starter Kit Bonus

JOIN MARY KAY BY APRIL 15TH

ONLY \$100 to start your MK Business

\$80 Free Bonus Product

Satin Lips

+

Multi Mask Set

Happy Anniversary!

We Celebrate You!



Happy Birthday

Consultant	Day
Melissa Vauguah	April 9th
Ereka Humphrey-McGinty	April 18th
Tiffany Wiggins	April 19th
Dana Biersdorfer	April 21st
Kathleen Langlinois	April 21st

Happy Anniversary

Consultant	Year
Angie Chappell	10 yrs
Vanessa Grigar	9 yrs
Madelyn Blakely	2 yrs
Tiffany Wiggins	1 yr



New Consultant	From	Recruiter
JoAnn Salinas	Baytown, TX	D. Favela
C. Delegerand	Katy, TX	H. Delegerand

Career Builders

Consultants that placed a wholesale product order last month.



Romeisha Lowery-Queen



Anna Spears

Dalila Favela

Tracey Dean

Arlene Coco

Maria Barrientos

Helen Castilaw

Tiffany Wiggins

Christy Hawthorne

Norine Lanman

Gale Munro

Melissa Nicholas

Felicia Cooke

Angie Chappell

Vanessa Grigar

Vicki Haberman

Hanna Delegerand



March Necklace Winners Seminar On-Target Consistency



Romeisha Lowery, Dalila Favela, Anna Spears, Tracey Dean & Hanna Delegerand

April Pre Bee

April 1st-15th



**Place a \$300 combined
wholesale order by April 15th
Earn a phone/iPad Holder**

JOIN MARY KAY BY APRIL 15TH

ONLY \$100 to start your MK Business

PER APPLICABLE TAX AND SHIPPING



Starter Kit Bag
4 Menus with Trays
30 Disposable Trays
30 Facial Cloths

Full Size Retail Product Includes:

- Sensitive Age Minimize 30™ 4-in-1 Cleanser (Normal to Dry)
- Sensitive Age Minimize 30™ 4-in-1 Cleanser (Combo to Oily)
- Sensitive Age Minimize 30™ Dry Cream SPF 30 Broad Spectrum Sunscreen* (Normal to Dry)
- Sensitive Age Minimize 30™ Dry Cream SPF 30 Broad Spectrum Sunscreen* (Combination to Oily)
- Sensitive Age Minimize 30™ Night Cream (Normal to Dry)
- Sensitive Age Minimize 30™ Night Cream (Combo to Oily)
- Sensitive Age Minimize 30™ Eye Cream
- Oil-Free Eye Makeup Remover
- Mary Kay Ultimate Mascara in Black
- 5 Mary Kay CC Creams SPF 15: Very Light, Light to Medium, Medium to Deep, Deep, & Very Deep
- Mary Kay® Translucent Loose Powder
- White Tea & Citrus Sola-Hands Pumping Gel

Samples:

- 30 Color Cards
- 30 Mascara Brushes
- 30 Sponge-Tip Applicators

Education Materials:

- Start Something Beautiful Magazine
- Ready, Set, Sell! New Consultant
- Inventory Options Brochure
- Miracles Happen Book
- Steps to Success Brochure
- Skin Care Party Flip Chart
- Skin Care Party How-To
- Note Card
- Welcome Card
- Datebook

Sales:

- 4 Home Cards
- 4 Place Mats
- 4 Dry Erase Markers
- 30 Customer Profiles
- 30 Sales Tickets
- 10 Look Books

\$394
of Full Size Products!

WHAT COMES IN YOUR

Mary Kay Starter Kit

\$80 Free Bonus Product



Satin Lips



Multi Mask Set

MARY KAY



Dreaming in Red

April 1 to June 30,
2017



Are you ready to **Dream Big in Big D**? You can receive an invitation to the biggest prize party of the year when you achieve *Dreaming in Red*.

An Independent Beauty Consultant who adds three qualified* new personal team members during the challenge period of April 1 to June 30, 2017, will receive these exciting rewards:

- An invitation to the exclusive *Dream Big in Big D* prize party at Gilley's during Seminar 2017.
- An invitation to try on the new red jackets at the prize party and to select the style of her choice.
- Her new red jacket to take home at no cost.

For all of the qualification details, visit the *Dreaming in Red* page on *Mary Kay InTouch*®.



MARY KAY
SEMINAR
2017



*A qualified new personal team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products, and it is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company (A+1). For purposes of this contest, an Independent Beauty Consultant whose Agreement is received and accepted by the Company in the month of March 2017 and who places a qualifying order that is received and accepted by the Company in the month of April 2017 will be counted. An Independent Beauty Consultant who places her order in July 2017 will not count toward the contest.

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Seminar Consistency

be
focused.

Earn your BEE in
March, April, May, & June
PLUS Add 1 Great-Start
Qualified New Team
Member PLUS Attend
Seminar!

Yay, you!
We knew you could do it!

be
focused.

SEMINAR CONSISTENCY
CHALLENGE

PINK





My Mary Kay Moment!

CONTEST

APRIL 1 – MAY 12, 2020

Enter the *My Mary Kay Moment* Contest.

The Mary Kay opportunity is paved with beautiful moments. And we'd like to see yours! Whether it's the first time you spoke in front of a group, the day you drove your newborn home in your Mary Kay Cadillac or that dream trip – share your memories by submitting a photograph with a caption.

Twenty (20) Grand Prize winners will receive:

- Seminar 2020 registration fee.
- \$1,000 spending money.
- An assortment of *Mary Kay*® products.
- A *Mary Kay*® makeover and photo shoot for the opportunity to be featured in a national advertisement.

We want to see your awe-inspiring moments. Laugh-inducing learning experience moments. And life-changing aha moments.

To enter and for official contest rules, go to: marykay.com/mymkmomentcontest

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MARY KAY

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