

BUILD YOUR TEAM ON THE DOUBLE.

January 2020 Double Team-Building Bonus



Find all the details on *Mary Kay InTouch*[®] today!

You read that right! Active* Independent Beauty Consultants, Senior Beauty Consultants, Star Team Builders, Team Leaders or Future Independent Sales Directors will receive a \$50 team-building bonus for each *Great Start*-qualified** new personal team member. The bonus will be received in the month the new personal team member's *Great Start*-qualifying** order is received. **In January 2020, the team-building bonus will be doubled.** That means instead of receiving \$50, you will receive \$100! It's a great time to share the Mary Kay opportunity with potential new team members.

You **Can Do It!**

*An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months.

**A *Great Start*-qualified new personal team member is one whose initial order or cumulative orders with the Company are \$500 or more in wholesale Section 1 products, and the order(s) are received and accepted by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is received and accepted by the Company.

MARY KAY

MARY KAY

be an *All-Star!*[†]

Achieve the *All-Star* Star Consultant Program.

June 16, 2019 – June 15, 2020

The secret to being a star is dreaming big, setting goals, creating a plan of action and going for it, girl! As you build your Mary Kay business and achieve consistent Star Consultant status for the 2019 – 2020 Seminar year,[†] you also can earn prizes from the *All-Star* Collection – sophisticated accessories from Ted Baker London*.

Go to *Mary Kay In Touch*[†] for complete program rules and prize details.

Sapphire 7,200 – 9,599
program credits
Ted Baker London*
Wallet

Ruby 9,600 – 11,999
program credits
Ted Baker London*
Clutch/Cross Body Bag

Diamond 12,000 – 14,399
program credits
Ted Baker London*
Weekender Tote Bag

Emerald 14,400 – 19,199
program credits
Ted Baker London*
Circle Bag

Pearl 19,200+
program credits
Ted Baker London*
Leather Satchel



[†] New Independent Beauty Consultants are eligible to participate according to the revised guidelines provided on the *Mary Kay In Touch*[†] website.

Ted Baker London* is a registered trademark of No Ordinary Designer Label LTD.

2020 New Director Prizes

Dress *UP!* YOU'RE GOING PLACES.

New Independent Sales Director Class Feb. 1, 2019 - Jan. 1, 2020

You're achieving your goals and making your dreams come true!

And when you debut as a New Independent Sales Director from Feb. 1, 2019 through Jan. 1, 2020, some of these prizes* can be yours!

- Costume Pearl Jewelry Set
- Ted Baker Bow Tote Bag

PLUS:

New Independent Sales Directors who debut a **new first-line** offspring Independent Sales Director of their own during the promotion period will receive a gorgeous Ted Baker Bow Cross Body Bag.

A Senior Independent Sales Director who debuts an **offspring** Independent Sales Director during this promotion will receive the Costume Pearl Jewelry Set and Ted Baker Bow Tote Bag, PLUS:

Independent Sales Directors who debut a **second new first-line** offspring during the promotion period will receive a gorgeous Ted Baker Bow Cross Body Bag.

Independent Sales Directors who debut Feb. 1 - July 1, 2019, will pick up their prizes at Seminar 2019 and **Independent Sales Directors who debut Aug. 1, 2019 - Jan. 1, 2020,** will pick up their prizes at Leadership Conference 2020.

One of each prize per achiever per promotion period

*For complete promotion rules and details, go to *Mary Kay In Touch*.





**NOW STARRING
RED JACKETS!**



Sr. Consultants

NEW RED JACKETS!!



Sr. Consultants

Helen Castilaw
Shirley McWilliams
Earline Gore

Dalla Favela
Ereka Humphrey-McGinty
Samantha Viallon

Anna Spears—NEW
Melissa Nicholas

Jo Lois King—
Christy Hawthorne

Gale Munro
Kristin Hill
Pertha Petersen
*Sharon Macon

Maria Barrientos
Perla Sifuentes
Julie Franks
*Joseline Brrientos

Tammy Corley
Kenda Wilson

Norine Lanman
Gail Stanart

Shirley McWilliams
Kathy Jones

Tammy Corley
Kenda Wilson



***To become
ACTIVE you must
place a \$225
wholesale order**

Looking for 3 More

Red Jackets in March



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Independent Sales Director

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Katy, TX 77450
832-731-2428
h21bdd@aol.com
www.hannasheartseekers.com



JOIN MARY KAY BY APRIL 15TH

ONLY \$100 to start your MK Business

WHAT COMES BY YOUR Mary Kay Starter Kit

\$80 Free Bonus Product

	+	
Satin Lips		Multi Mask Set

April Pre Bee

April 1st-15th

Place a \$300 combined wholesale order by April 15th
Earn a phone/iPad Holder

Thank you for being on our **WINNING TEAM!!**
YOU are the reason for our SUCCESS!