

# Hanna's Heartseekers

*Hanna Deckerlegand*



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

## CADILLAC BY Sept 30th

Happy August Heartseekers!  
 Thank you for another GREAT Month!  
 Check out the ENTIRE Newsletter!! It's all SO EXCITING!  
 So much in our Newsletter this month!!

1. New Monthly POWER Jewelry with a combined \$600 wholesale order in August
2. Passport to Success Virtual Trip to Rome for ALL Star Consultant by Sept 15th
3. New Company Promotion for our NEW Seminar Year
4. Team \$3000 Promotion
5. Company Powered by Pink Handbag Challenge
6. \$100 CASH Drawing for Consultants and Customers
7. NEW Director Program
8. Unit August Promotion
9. New 1st Time Red Jackets earn \$100 CASH Promotion
10. WE ARE FINISHING CADILLAC BY SEPT 30TH!!

Love and Belief!



**August 2021 Unit Goals:**

- \$24,000 Wholesale orders
- 20 New August Consultants
- 15 Spark Achievers
- 3 New Reds
- 1 On Target Car Drivers

**Earn your Power up your Sales Bracelet with a \$600 combined ws order by August 31st**

**PASSPORT TO SUCCESS**  
 POWER UP YOUR CHARM BRACELET

**FIRST QUARTER STAR**

Earn a Star Level Gem & Destination Charm each quarter when you become a Star Consultant.

**STAR LEVEL GEMS**

SAPPHIRE RUBY EMERALD DIAMOND PEARL

## Unit Goal = 12 Star Consultants By Sept 15th

*Romeisha Lowery*

POWER UP YOUR pink

**SAPPHIRE STAR CONSULTANT**

*Hanna Deckerlegand*

POWER UP YOUR pink

**PEARL STAR CONSULTANT**

## By Sept 30th

**WE'RE DRIVING CADILLACS IN OUR DREAMS..**

**Happy Anniversary!**

*We Celebrate You!*



## Happy Birthday



Victoria Dekerlegand	2nd
Lisa Callan	4th
Suzanne Craig	6th
Julie Franks	14th
Hanna Dekerlegand	16th
Laurie Hayes	23rd
Tamara Garrett	29th
Gale Munro	31st

## Happy Anniversary

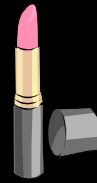


Tammy Corley	21
Tamara Garrett	20
Suzanne Craig	10
Oralia De Pau	1
Samantha Nino	1
Rosalba Qunitana	1
Carol Conway	1
Gloria Tijerina	1
Elisa Wildfong	1



New Consultant	From	Recruiter
Jennifer Rayburn	Houston, TX	J. Rayburn
Elisha Riley	Baytown, TX	R. Lowery

## Career Builders



Consultants that placed a wholesale product order last month.

- Romeisha Lowery - Queen of Sales
- Kimberly Wood
- Tracey Dean
- Dalila Favela
- Jackie Rayburn
- Kristin Hill
- Dana Biersdorfer
- Maria Barrientos
- Tammy Corley
- Claudia Price
- Moha Yepuri
- Anna Spears
- Christy Hawthorne
- Sharon Macon
- Vicki Blanton
- Yvonne George
- Tanya Marshall
- Mara Kemp
- Linda Vasquez
- Lisa Callan
- Beverly Roberts



## July Achievers



- Janie Hopkins
- Christie Niebering
- Hanna Dekerlegand

# All Star Consultant Prizes

Company Star Consultant Brochure

Quarterly Virtual Tour of the World with Charm

**star consultant program**  
July 16 - Sept 15, 2021

**PEARL**  
Apple Watch Series 5 GPS, 41mm  
Apple iPad (9th Gen) Wi-Fi, 64GB  
Sanyo Z10-1 With Wide Exercise Bike Workstation and Heating Deck  
SuperBonic Robot Vacuum Cleaner

**PEARL**  
Sunglasses  
Essence Summer Black Wood Burning Humidor (50 Pk)  
Bella Blender  
Cuisinart 8 Cup Food Processor

**EMERALD**  
Oral Digital Electric Hairclipping Trimmer  
Cuisinart 15 Piece Classic Modern Style Cook Set  
GPS Karaoke Home Machine With Bluetooth  
Cuisinart 8 Slice Round Belgian Waffle Maker

**RUBY**  
Shirish Ashli Carryall  
Shirish Cleopatra Easy Bed  
SuperBonic 1000mAh Wireless Charger Dual Alarm Clock  
SuperBonic PRO Live Stream 10-100-LED Selfie Ring Light  
Sapphire Water Camera Bag

**SAPPHIRE**

**SHOOT FOR THE STARS!**  
As you build your Mary Kay business, you can earn these exciting prizes in the Star Consultant Program. The achievements you enjoy through the Star Consultant Program can take you to rewards in other Mary Kay programs too.



Earn a Star Level Gem & Destination Charm each quarter when you become a Star Consultant.

## STAR LEVEL GEMS



# Star Consultant Prizes

Pick out a Company Prize  
and

Receive a Charm Bracelet with a Charm  
for star level + country visited.

1st Quarter Star

July 16th-Sept 15th

\$1800 combined wholesale orders



# August Promotions

**August Promotion**  
HEARTS - KERS UNIT

CHARGING BUDDY PRE-POWERED BY PINK **\$300 MS**  
BY THE 15TH OF THE MONTH

POWERED BY PINK BRACELET **\$600 MS** BY 8/31

CADILLAC DRIVEN ON-THE-GO BAG **\$800 MS** BY 8/31

BY 8/31 **\$1200 MS** HANDBAG HOLDER FOR THE CAR

BY 8/31 **\$1800 MS** MK TABLET SLEEVE

## Powered by Pink! Handbag Challenge

2 qualification requirements:

Earn your August bracelet when you sell enough product to support a \$600 or more wholesale order for by Aug 31st.

Be among the top 350 Independent Beauty Consultants in your Seminar affiliation to develop the most Great Start-qualified\*\* new personal team members in August 2021. There is a minimum of 2 required.

Complete both and receive a Kate Spade handbag in the mail from Mary Kay!



## TEAM 3000

JOIN OUR TEAM 3000 CLUB!  
WITH 2 PERSONAL TEAM MEMBERS  
& \$3000 IN COMBINED WHOLESALE  
ORDERS IN AUGUST

EARN THIS MK CONNECTIONS  
PROMOTE YOUR BUSINESS KIT



\*Recruiter must place an active order to qualify.

# Powered by Pink Consistency Challenges



Take the challenge all year long!

July 2021-June 2022

PLACE \$600 IN  
WHOLESALE ORDERS  
EACH MONTH AND  
EARN A POWERED  
BY PINK JEWELRY  
PIECE! STAY  
CONSISTENT ALL  
YEAR AND ADD TO  
YOUR COLLECTION  
WITH THESE  
BEAUTIFUL PIECES.



POWER UP YOUR  
*connections!*

FALL CONSISTENCY  
JULY 2021-DEC. 2021



POWER UP YOUR  
*enthusiasm!*

SPRING CONSISTENCY  
JAN. 2022-JUNE 2022



POWER UP YOUR  
*confidence!*

ALL 12 MONTHS  
JULY 2021-JUNE 2022



# CONSULTANT

AUG 1ST-31ST



**\$100  
DRAWING**

ADD 10  
MEMBERS TO  
OUR MK  
BEAUTY  
SOLUTIONS  
GROUP IN  
AUGUST

WATCH  
OUR UNIT  
FACEBOOK  
LIVE  
MEETINGS

DOUBLE ENTRIES  
FOR EACH NEW  
TEAM MEMBERS IN  
AUGUST