

Mary Kay Fall Launch 2021!



Pink Clay Mask - \$18
floral infused
w/ plumeria extract



Nail Polish - \$10 each
Metallic Shimmer
Emerald
Rose Quartz



Precious Gems Bag *\$5
*with \$50 Trend Product Purchase



Sparkle Lipstick - \$20 each
Ruby
Sunstone



Face Towel - \$2
Section 2



Shimmer Liquid Eye Shadow - \$16
Amethyst
Graphite



Body Lotion & Shower Gel - \$14 each
Apple + Almond
Berry + Vanilla



Highlighter - \$16 each
Luminescent pearl shimmer
Canary Diamond
Rose Sapphire

SEMINAR 2022

JULY 1, 2021 - JUNE 30, 2022

QUEEN'S COURT OF SHARING



QUEEN'S COURT OF SHARING:
24 GS QUALIFIED PERSONAL TEAM MEMBERS

SEMINAR 2022
JULY 1, 2020 - JUNE 30, 2021

MIN. 5K PERSONAL
WHOLESALE EACH
QUARTER



QUEEN'S COURT OF PERSONAL SALES

QUARTER 1
June 16 - Sept 15, 2021

\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600

QUARTER 2
Sept. 16 - Dec. 15, 2021

\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600

QUARTER 3
Dec. 15, 2021 - Mar. 15, 2022

\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600

QUARTER 4
Mar. 16 - June 15, 2022

\$600	\$600	\$600	 \$600	\$600
\$600	\$600	\$600	\$600	\$600



QUEEN'S COURT OF PERSONAL SALES:
40K RETAIL PRODUCTION / 20K WHOLESALE





KENDRA SCOTT TORY BURCH

step out [★] in style



DEBUT AS A NEW INDEPENDENT SALES DIRECTOR

Effective July 1, 2021

You're achieving your goals and making your dreams come true! And I believe there has never been a better time than now for you to become an independent sales force leader who empowers others. Debut as a new Independent Sales Director and be eligible to earn these debut rewards from the New Independent Sales Director Program:

Congrats!

• **Kendra Scott jewelry set,**
Accented by crystals and silver, these gorgeous pieces will add a touch of sparkle to your look and to your day.

• **Tory Burch Handbag,**
Crafted in coated canvas, this beautiful tote bag features a quilt pattern, a secure zip closure and an interior zipper pocket that can hold a 10-inch tablet.



Prizes will be shipped to you the first month you debut. Then you can earn up to \$6000 in BONUSES and 13-carat blue topaz ring during your first year as a New Independent Sales Director. Details are on Mary Kay InTouch.

Start STRONG Grow STRONG Keep STRONG Lead STRONG Consistency CLUB Fab 50s Head OF THE Class

NEW POSITION...YOU JUST GOT A RAISE!

ELITE TEAM LEADER

Become an
Elite Team Leader
when you have 8+
active team members

Earn **9%** or **13%** personal
team commission

NEW COMPENSATION =

Develop 1 Red Jacket on your team
and earn 5% 2nd TIER COMMISSION!



For more details, visit [Mary Kay InTouch](#)

Be
Beautiful
MKTG



NOW STARRING RED JACKETS!



JULY ACHIEVEMENTS

Elite Team Leader

Star Team Builder

Tracey Dean

Rachel Ross
Tanya Marshall
Christy McBride
Felicia Cooke
Lisa Callan
Julie Craig
Suzanne Crawford
*Claudia Price
*Carol Miles



Helen Castilaw
Norma Galloway
Shirley McWilliams
Kathy Jones
Janie Hopkins
*Earline Gore
*Katy Worden
*Carrie St. Cyr
*Shirley McWilliams



Dalila Favela
Anna Spears
Kim Wood
Elisa Wildfong
*Ereka Humphrey-McGinty
*Aurelia Yznaga
*Brittnee Duncan
*Tiffany Meisner
*Samantha Villalon

Star Team Builder



Anna Spears-NEW
Linda Vasquez
Melissa Knight
Susan Clements-New



Tanya Marshall-NEW
Christie Nieberding
Mara Kemp
Moha Yepuri

Sr. Beauty Consultant

Linda Vasquez
Rosalba Quintana
*Canace Morton
*Carol Conway

Romeisha Lowery
Yvonne George
*Desti Patton
*Penny King
*Ronda Salazar
*Ro'Kette Simpson
*Oralia De Pau
*Samantha Nino

Norine Lanman
Gail Stanart



*To become
ACTIVE you must
place a \$225
wholesale order





Independent Sales Director

Hanna Dekerlegand

131 Buckeye Dr.

Katy, TX 77450

832-731-2428

h21bdd@aol.com

www.hannasheartseekers.com



August Promotion
HEARTS - KERS UNIT

- CHARGING BUDDY PRE-POWERED BY PINK** \$300 WS BY THE 15TH OF THE MONTH
- POWERED BY PINK BRACELET** \$600 WS BY 8/31
- CADILLAC DRIVEN ON-THE-GO BAG** \$800 WS BY 8/31
- MK TABLET SLEEVE** \$1800 WS BY 8/31
- HANDBAG HOLDER FOR THE CAR** \$1200 WS BY 8/31

TEAM 3000

JOIN OUR TEAM 3000 CLUB!
WITH 2 PERSONAL TEAM MEMBERS
& \$3000 IN COMBINED WHOLESALE
ORDERS IN AUGUST

EARN THIS MK CONNECTIONS
PROMOTE YOUR BUSINESS KIT

*Recruiter must place an active order to qualify.

Thank you for being on our WINNING TEAM!!
YOU are the reason for our SUCCESS!