

Hanna's Heartseekers

Hanna Deckerlegand

ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!



Happy December Heartseekers!

OMG! It's already December! What can you do in your business this month to help have an ALL CASH CHRISTMAS? Also have you heard the Company Promotion? Welcome Back for Former MK Consultants? EXTRA Free products when they get starter...AND...they can rejoin for the \$25 2nd Chance Starter Kit! Who do you know that could benefit from the 50% discount or the tax benefit of a home based business?

The Star Consultant deadline is approaching...Dec 15th! There's still time to be ANY star your want to be!

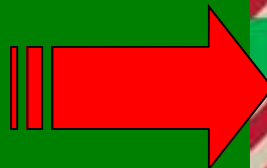
*****Reminder*** There is a deadline for Holiday Delivery with Mary Kay...see below: Order by Dec 9th to ensure delivery by Christmas!** Be sure to do your own shopping in your own store! No one else is going to give you a 50% discount!!

I'm here to help...only a phone call away!

Thanks for being on our Winning Team!
Love and Belief in YOUR Success!

Hanna 

5 Star Consultants by Dec 15th



December Unit Goals:

- 15 New Unit Members
- \$15,000 Wholesale orders
- 5 Star Consultants
- 4 Red Jackets + 4 RIQs
- 100 Unit Members by Dec 31st





MK Early Bird Special



Place your \$300
wholesale order by
Dec 10th
Hot Pink Bling Pen

Holiday Ordering
Deadline:

FRIDAY, DECEMBER 9th

All product orders must be received and processed by Friday, December 9th to ensure delivery before the holidays!

Don't wait!
Place your order today!



Happy Anniversary!

We Celebrate You!



Happy Birthday



Happy Anniversary

Consultant Name	Birthday
Maria Concepcion Hernandez	December 8
Vicki Lynn Haberman	December 9
Nanette Ford	December 10
Kenda Wilson	December 10
Meagan Tait	December 12
Priscilla Rodriguez	December 16
Rachael C Johnson	December 23
Divina Aragon	December 31

Consultant Name	Anniversary	Year
Virginia Rose Fisher	December 3	1st
Adriana Alvares	December 21	1st
Daisy Barragan	December 21	1st
Samantha Lucille McAteer	December 24	1st
Frances Baldrige	December 31	1st
Kristi Panahi	December 8	2nd
Laura L Sharp	December 10	9th
Paula J. Jenkins	December 30	28th



New Consultant	From	Recruiter
Lucy Garcia	Beach City, TX	H. Deckerlegand

Congratulations



November

place a cumulative \$600* or more wholesale Section 1 order, you can receive this gorgeous bracelet with a quote that reflects Mary Kay Ash's legacy of love.



**Embrace Your Dreams
Bracelet Winners in
November!
Helen Castilaw
Hanna Deckerlegand**

Career Builders

Consultants that placed a wholesale product order last month.

Helen Castilaw-Queen of Sales

- Kathleen Langlinois
- Tracey Dean
- Norine Lanman
- Laura Sharp
- Jennifer Taylor
- Kristin Hill
- Jackie Rayburn
- Judy Rickstrew
- Tamara Garrett
- Ereka Humphrey-McGinty
- JoAnn Salinas
- Dalila Favela
- Maria Barrientos
- Vanessa Grigar
- Kristi Panahi
- Hanna Deckerlegand



Wholesale Ordering Promotion

It's Good to be Queen
December 1-15th
Combined Wholesale orders!
GET ALL 4 PRIZES WITH \$1200 ws order

			
Bumble Bee Key chain	Bumble Bee Mug	Embrace Your Dreams Bracelet	Queen Bee T-shirt
			
\$225 combined Wholesale order by 12/15	\$400 combined Wholesale order by 12/15	\$600 combined Wholesale order by 12/15	\$1000 combined WS order by 12/15

Wholesale Team Building Promotion

It's Good to be Queen
December 1-15th
Team Building Promotion
Have 5 New Qualified Team Members Get all 4 Prizes!!!

			
Bumble Bee Tote	Bumble Bee Necklace	Bumble Bee Tumbler	Gold Jeweled Ring
			
1 New Active Team members	Bronze Medal 3 New Team members	Silver Medal 4 New Team members	Gold Medal 5 New Team members

Welcome Back to Wonderful!

DEC. 1-31, 2016

Do you remember the thrill of starting your Mary Kay business and the joy that came with getting to know determined, inspirational women like you? Just follow these three steps to **earn a FREE* TimeWise® Microdermabrasion Plus Set**, \$55 suggested retail, and get back on the path to success!



"DON'T PUT OFF 'TIL TOMORROW
WHAT IT IS THAT YOU WANT TO DO.
START NOW. DO IT NOW. START
DOING WHATEVER IT IS THAT WILL
MAKE YOUR DREAM A REALITY."

Mary Kay

- 1 RESTART.**
Sign a new Independent Beauty Consultant Agreement.
- 2 PURCHASE.**
Purchase a \$25 Second Chance Starter Kit or \$100 Starter Kit.
- 3 ORDER.**
Place an initial wholesale Section 1 order of \$600 or more by Jan. 31, 2017.**
(excluding shipping, handling and tax)

If you're ready to make this a December to remember, contact me! I can help you rediscover your dreams and turn them into destiny!

The following restrictions apply: Participants must be eligible to submit a new Independent Beauty Consultant Agreement to the Company and it must be received and accepted by the Company Dec. 1 through Dec. 31, 2016.

Limit one retail-sized TimeWise® Microdermabrasion Plus Set per Independent Beauty Consultant only while supplies last and with a \$500 or more wholesale Section 1 order (\$1,200 or more suggested retail) excludes shipping, handling and tax. Your initial wholesale Section 1 order must be received and accepted by the Company by Jan. 31, 2017 to qualify to receive the FREE TimeWise®

Microdermabrasion Plus Set. Sales tax is required on the suggested retail value of the FREE* TimeWise® Microdermabrasion Plus Set.

**Purchasing inventory is an individual decision, and it's certainly not a requirement for you to begin your Mary Kay business. We always recommend that you determine what activity level you plan to pursue in your Mary Kay business. Then, if appropriate for your personal circumstances, invest in a level of inventory that supports that activity. If you decide that this opportunity is not right for you, Mary Kay will repurchase, at 90 percent of your original net cost,

original and unused Section 1 products, as long as these items were purchased by you from the Company within one year prior to return. Please refer to your Independent Beauty Consultant Agreement for complete details.

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Career Conference Consistency Challenge

July 1, 2016 - June 30, 2017

Embrace Your Dreams



December bracelet inscription

Make me feel important

And now you have the opportunity to earn your spot at the Career Conference VIP Luncheon and receive the special *"Eat Dessert First"* bracelet.

EARN YOUR INVITATION

Dec 1, 2016 - Feb 28, 2017
when you achieve the Embrace Your Dreams Challenge in December, January & February.



*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month.

Each month during Seminar Year 2017 that you place a \$600* or more wholesale Section 1 order, you can receive a gorgeous bracelet with a quote that reflects Mary Kay's legacy of love.

Earn your bracelet all 3 months



Career Conference Luncheon

IT'S TIME TO ESCAPE



Satin Lips® Set
White Tea & Citrus



**Beauty That Counts®
Sleeping Eye Mask**

\$1 when you purchase one of the three products below.

- Volu-Firm® Eye Renewal Cream, \$42
- Firming Eye Cream, \$32
- Indulge® Soothing Eye Gel, \$16



Liquid Eyeliner Pen



**Limited-Edition
Pure Dimensions™
Eye Palette**

choose Maui Gardens,
Paris Starlight and/or
Moroccan Dunes

