

Star Consultant Program

Designed by QT Office

SEPTEMBER 16 - DECEMBER 15, 2016

Pearl
\$9600
WHOLESALE



ABOUT \$1,500 WEEKLY
RETAIL SALES

ABOUT \$1,200 WEEKLY
RETAIL SALES



Pearl
\$7800
WHOLESALE

Pearl
\$6000
WHOLESALE



ABOUT \$1,000 WEEKLY RETAIL SALES

Check
MARYKAYINTOUCH.COM
for complete details!

ABOUT \$800 WEEKLY RETAIL SALES



Pearl
\$4800
WHOLESALE

Emerald
\$3600
WHOLESALE



ABOUT \$600
WEEKLY RETAIL
SALES

ABOUT \$500
WEEKLY RETAIL SALES



Diamond
\$3000
WHOLESALE

Ruby
\$2400
WHOLESALE



ABOUT \$400
WEEKLY RETAIL
SALES

ABOUT \$300
WEEKLY
RETAIL SALES



Sapphire
\$1800
WHOLESALE

BE A STAR CONSULTANT IN 7 DAYS!!!

Ideas to FINISH YOUR STAR even if you have \$0 wholesale in for the quarter! Let's make some money!!! You've got a week left in the quarter....SOO MUCH TIME but you must be willing to work!!!!

For some of you the quarter may have gotten away from you? Some of you may have a financial need that requires a quick fix? Then it's time to get on the phone with customers and friends! Make a list of everyone you know! Dress the part, write out your script, expect them to say yes, SMILE, and start dialing! You are going to love the results!

Before you can start....you must let 5 people know your goal and what prize you are working to earn! DO NOT BE A SECRET SERVICE AGENT FOR MK!!!

14 WAYS TO GET IT DONE!

1.) Call 10 customers and talk about 1 specific product special! EX: \$10 off the NEW TimeWise Night & Restore—benefits of it (5 customers = \$150)

2.) Call those customers who have purchased just the basic set, not miracle set and offer them the Day/Night Solution set for \$40; reg retail \$60 (3 customers = \$120)

—If they have the miracle set...offer them the Microderm for \$40 (3 customers = \$120)

3.) Hold a phone lottery (call as many customers as you can in an hour and tell your customers one will receive their order free) (20 customers=\$200)

4.) Book 5 guests for your meeting to be your model and offer her one color item 1/2 off when she purchases \$50. (5 models=\$250)

5.) Contact Preferred Customers and set up 10 personal service appointments. Show the new lipsticks, fall colors, etc. (10 customers x \$25 = \$250)

6.) Call 10 customers who have not had a recheck facial-hold 3. (\$100)

7.) Contact Monthly Birthdays and offer a birthday makeover. Offer 15% off their purchases if they share it with a friend. Call significant others of these people and offer gift service. (Do 3 faces = \$100)

8.) Find your top customers and have them be silent hostesses, challenge them to sell 5 of their favorite items and you will give them their free! (5 - \$200)

5 Microderm = \$275

5 Satin Hands Sets = \$170

5 Miracle Sets = \$450

9.) Challenge a son, daughter, spouse, or any other relative to sell \$100. Give your loved one a free

The Value of Earning a Mary Kay Career Car

The average car loan is four years, by having a MK career car, in that time you could save:

<u>Type of Car</u>	<u>Monthly Payment</u>	<u>Savings</u>
Chevy Cruze	\$425 x 48 Months	\$20,400
Fusion or Equinox	\$500 x 48 Months	\$24,000
Cadillac XT5	\$900 x 48 Months	\$43,200

There are over \$120,000,000 worth of Mary Kay cars being driven by successful Consultants and Directors. With Mary Kay paying the majority of the auto insurance, and 100% of the license plate tags, these women are saving thousands of dollars for themselves and their families. Look what could be done with these savings...

For Consultants & Directors

Chevy Cruze \$20,400:

- 1) College education for one child
- 2) Family vacations for years
- 3) A down payment on a house
- 4) A nice retirement investment

White Chevy Cruze



For Directors Only

Fusion or Equinox

\$24,000:

- 1) College education for one child
- 2) Pay off tons of debt
- 3) A vehicle for a 2nd family member
- 4) A nice retirement investment

Black Ford Fusion



Black Chevy Equinox



Pink Cadillac XT5

Cadillac \$43,200:

- 1) College educations for two children
- 2) Fantastic family vacations for years
- 3) A big down payment on a great house
- 4) A GREAT retirement investment



Can you afford to dismiss or let these kind of savings pass you by?
Allow your success journey to begin right away with Mary Kay Cosmetics!
Contact your Mary Kay Consultant today, to get started!



**NOW STARRING
RED JACKETS!**



Sr. Consultants

Star Team Builder



- Helen Castilaw
- Shirley McWilliams
- *Katy Worden
- Paula Jenkins
- *Carrie St. Cyr
- *Wanda Watts
- *Sherrie Deets
- Earline Gore



- Gale Munro
- *Sharon Macon
- Pertha Petersen
- *Kristin Hill



- Dalila Favela
- JoAnn Salinas
- *Maria Hernandez
- *Lee Ann Ehlig
- Ereka Humphrey-McGinty



- Tracey Dean
- Jennifer Taylor
- Claudia Price
- *Felicia Cooke



- Maria Barrientos
- *Julie Franks
- Maria DelaRosa
- *Francisca Bojorquez

- Norine Lanman
- Gail Stanart
- *Melody Caballero



**FOUR RED JACKETS IN
Nov ..ONE COULD BE YOU!**

- Vicki Haberman
- Heather Lewis

- Tammy Corley
- Kenda Wilson

- Shirley McWilliams
- Kathy Jones



**3 New
Reds in
October**

***To become
ACTIVE you must
place a \$225
wholesale order**



Independent Sales Director

910 Shillington Drive
Katy, TX 77450
832-731-2428
h21bdd@aol.com
www.hannasheartseekers.com



Place your \$300 wholesale order
'December 15...earn this Hot Pink
Bling Pen

MK Early Bird Special

Place your **\$300** wholesale order by **Dec 10th** Hot Pink Bling Pen

Holiday Ordering Deadline:

FRIDAY, DECEMBER 9th

All product orders must be received and processed by **Friday, December 9th** to ensure delivery before the holidays!

Don't wait!
Place your order today!

Thank you for being on our **WINNING TEAM!!**
YOU are the reason for our SUCCESS!