

Hanna's Heartseekers

Hanna Deckerlegand

ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!



Game Changing December

Happy December Heartseekers!!
MERRY CHRISTMAS!!!



Company and Unit Promotions below...Get your Christmas Gift order NOW...Last day for guaranteed Christmas deliver is DECEMBER 12TH!!! Here are the Company & Unit Promotions for DECEMBER

1. It's a Customer Service Bracelet-with a combined \$600 wholesale in September
2. Unit Wholesale Early Bird Promotion! (see inside newsletters)
4. NEW CHROMAFUSION PRODUCST!!! available now for ordering
5. 2ND STAR CONSULTANT DEADLINE-DEC 15TH
6. Career Conference Challenge!
7. \$100 Red Jacket Bonus for 1st time Red Jackets
8. \$25 for every 2 New Active or Qualified Team Members in NOVEMBER + Tartan Tote when we have 5 REDS in Dec
9. FREE Zip and Go Case when we have 8 Earrings Winners in December
10. Get your Christmas Gift @ 50% off THIS MONTH!
I am SO EXCITED for you success in November!
Love and Belief in YOU!

Hanna



Dec 2018 Unit Goals:

- 12 New Unit Members
- \$15,000 Wholesale orders
- 20 Consultants ordering
- 8 Hold the Key Winners
- 5 Star Consultants

MK Key Earrings w/a \$600 combined ws order by December 31st



**Star Consultant
Deadline-Dec 15th**



Chromafusion is HERE!

WE'RE DRIVING
CADILLACS
IN OUR DREAMS..



Happy Anniversary!

We Celebrate You!

Happy Birthday



Happy Birthday

| Consultant | Birthday |
|-------------------|---------------|
| Samantha Villalon | December 6th |
| Vicki Haberman | December 9th |
| Ruby Lopez | December 9th |
| Kenda Wilson | December 10th |
| Meagan Tait | December 12th |
| Rachael Johnson | December 23rd |

Happy Anniversary

| Consultant | Anniversary |
|-----------------|-------------|
| Paula Jenkins | 30 years |
| Laura Sharp | 11 years |
| Kristi Panahi | 4 years |
| Virginia Fisher | 3 years |

November Bracelet Winners

THANK YOU



Consultants that placed a wholesale product order last month.

Career Builders




Shirley McWilliams



Tracey Dean



Shirley McWilliams-Queen

- Tracey Dean
- Debra Sweeney
- Kristin Hill
- Tamara Garrett
- Sherrie Deets
- Suzanne Craig
- Wanda Watts
- Vicki Haberman
- Ereka Humphrey-McGinty
- Laura Sharp
- Christy Hawthorne
- Helen Castilaw
- Norine Lanman
- Dalila Favela
- Maria Barrientos
- Felicia Cooke
- Hanna Dekerlegand



Debra Sweeney



Hanna Dekerlegand

Career Conference Challenge

Earn the You Hold the Key Company Monthly Challenge for Dec, Jan & February Attend Career Conference And pick up a Special Consistency Challenge Earrings!!

you hold the key
-DECEMBER

Place \$600 in cumulative wholesale orders December 1-31st and get this stunning piece

DECEMBER KEY
GOLDEN RULE
CUSTOMER SERVICE

Plus, when you achieve the *You Hold the Key* Challenge in December, January and February *HRP* attend Career Conference will receive the special *You Hold the Key* Career Conference Consistency Challenge earrings.

CAREER CONFERENCE CONSISTENCY KEY
YOU'VE GOT TO SHOW UP TO GO UP!

Early Bird Challenge-Dec 1st-12th

December Early Bird Promotion

Dec 1- 12th Combined Wholesale Orders

- \$225 wholesale order = Surprise Gift
- \$300 wholesale order = Chick-fil-a Gift Card + Surprise Gift
- \$600 ws order = Chick-fil-a Gift Card + Surprise Gift + You Hold the Key Earrings

| | | |
|---|---|--|
|  |  |  |
| \$225 ws | \$300 ws | \$600 ws |
| Surprise Gift | Chick-fil-a Gift Card + Surprise Gift | Chick-fil-a Gift Card + Surprise Gift + Company Earrings |

8 December Earring Winners

WAY TO GO TO OUR
DECEMBER
KEY ACHIEVERS

| | | | |
|--|--|--|--|
| | | | |
| | | | |

When We Reach 8 December Earring Winners-ALL Will Earn This (unfilled) ZIP & Go Bag!!



****Only First Time Reds will qualify****

Red Jacket Bonus

NEW Red Jackets with 3 active team members

\$100 *Cash Bonus*

&

50% off
Red Jacket



**FOR CURRENT AND
FORMER RED JACKETS
\$25 BONUS FOR
EVERY 2-NEW ACTIVE
OR QUALIFIED TEAM
MEMBERS IN DECEMBER**



**WHEN WE HAVE 5 RED
JACKETS IN DECEMBER-
ALL WILL EARN THIS
TARTAN TOTE!!**



Color for Life



NEW! Mary Kay Chromafusion™ Eye Shadow

These 33 intensely pigmented shades are powered by Mary Kay Chromafusion™ Matrix Technology to deliver 12 hours* of stay-true color. Mary Kay Chromafusion™ Eye Shadow gives busy women lifeproof color for a look that lasts all day. **\$8 each**

NEW! Mary Kay Chromafusion™ Blush

For a natural-looking glow, choose from 10 stay-true matte and shimmer blush shades. Sweep on cheekbones or apply to the apples of cheeks for a fresh, beautiful touch of color. **\$14 each**



NEW! Mary Kay Chromafusion™ Contour & Highlighter

Harnessing light-reflecting pigments and a fusion of pure color you'll love, NEW Mary Kay Chromafusion™ Contour and Mary Kay Chromafusion™ Highlighter deliver natural-looking radiance that lasts. Choose from two shades of Highlighter and two matte shades of Contour for a flawless look that amplifies your natural beauty.

\$14 each

NEW! Mary Kay Pro Palette™

Unleash your color obsession with this customizable beauty essential. Fill and refill the magnetized Mary Kay Pro Palette™ with your favorite Mary Kay® products in your most-loved shades. When you can see every bright and bold color, beauty inspiration is bound to strike. **\$25**



NEW! Mary Kay® Looks Collection

These 10 makeup-artist-created looks are curated perfection! With gorgeous shades of NEW Mary Kay Chromafusion™ Eye Shadow and Blush, along with coordinating eyeliners and lipsticks, these easy-to-wear looks are sure to become customer favorites.

\$68 each

Mary Kay® Brow Definer Pencil in Classic Blonde, \$11

ENTER THE:

#MKColor4LifeContest

NOV. 10 - DEC. 31, 2018

HOW TO BE ENTERED:

1. TRY A NEW MAKE UP LOOK WITH
YOUR BEAUTY CONSULTANT

2. TAKE A SELFIE

3. POST IT ON MARYKAY.COM/
MKCOLOR4LIFECONTEST OR ON YOUR
INSTAGRAM USING
#MKCOLORFORLIFECONTEST

4. TAG MARY KAY USING
@MARYKAYUS AND YOUR BEAUTY
CONSULTANT OR INCLUDE HER
NAME(DOESN'T COUNT IF YOU DON'T)



100 ENTRANTS
will win a
MARY KAY® GIFT
plus a
\$100 GIFT CARD!

FIVE LUCKY WINNERS
AND THEIR
INDEPENDENT BEAUTY
CONSULTANTS WILL
EACH RECEIVE A TRIP
FOR TWO TO NEW YORK
FASHION WEEK IN
FEBRUARY 2019 AND
\$1,000 SPENDING CASH.
ALSO, 100 CUSTOMERS
WILL EACH WIN A MARY
KAY® GIFT PLUS A \$100
GIFT CARD!