

into the garden

COLLECTION

Discover an exclusive collection inspired by designer Patricia Bonaldi's feminine allure and radiant glamour.

\$8

NEW! LTD. ED.!
into the garden
NAIL APPLIQUE SET
Turn your fingers into a work of fun, flirty, feminine art.



\$15



NEW! LTD. ED.!
into the garden
SOAP SET (SET OF 3 SOAPS)
These luxurious soaps feature a fresh, garden-inspired scent.

\$35

NEW! LTD. ED.!
into the garden
COLOR COMPACT
(includes nude, pink and coral lip colors; natural taupe, pink, plum brown and violet eye colors; one dual-ended applicator)



\$6

NEW! LTD. ED.!
into the garden
BEAUTY BLOTTERS®
OIL-ABSORBING
TISSUES, PK./75
Keep makeup looking morning fresh with these sheer, powder-free tissues.



\$9.50
EACH

NEW! LTD. ED.!
into the garden
NAIL LACQUER
Available in: Sweet Lilac, Coral Blossom and Pink Magnolia



\$28

NEW! LTD. ED.!
into the garden
PEDICURE SET
(Includes: 10 Foot Fizzies, Foot Scrub, One Pair Toe Separators, Emery Board and Mesh Collection Bag)



\$20
EACH

NEW LTD. ED.!
forever diamonds
BODY LOTION &
SHOWER GEL



new!

\$40

forever diamonds
EAU DE PARFUM
A sophisticated, floral-fruity fragrance that captures every woman's inner radiance and joy.
For a limited time, when your customers purchase Forever Diamonds™ Eau de Parfum and the LTD. shower gel and body lotion, they can receive the Forever Diamonds™ trend-inspired cosmetic bag FREE.



new!
TIMEWISE
BODY
SMOOTH-ACTION



CELLULITE
GEL CREAM

A cellulite solution so effective, 9 out of 10 women liked what they saw in the mirror.

\$10



BODY
MASSAGER

The Smooth-Action™ Body Massager can be used with TimeWise Body™ Smooth-Action™ Cellulite Gel Cream to help enhance microcirculation.

SPECIAL ED.!
Body Massager Set
(value-priced) \$45!



Career Conference Prizes!

RACE FOR RED

PHASE TWO: *Spring Into Red*



DATES:
Dec. 1, 2015 –
Feb. 29, 2016

Black and White Tote

Here's your chance to build momentum and take your Mary Kay business to the next level. Best of all, enjoy the recognition you'll get at Career Conference 2016 for doing what you love!

Who ▶

Independent Beauty Consultants and Independent Sales Directors

Do This ▶

Add 3 active* new personal team members:

Earn This ▶

1 out of the 3 months

Exclusive VIP luncheon at Career Conference 2016

2 out of the 3 months

AND a Black and White Tote

All 3 months of the contest

AND a \$100 Gift Card

See you
in the
Winner's
Circle!

Prize Info

All qualifiers who register and attend Career Conference 2016 will receive their prizes there. You must be registered for Career Conference 2016 on or before Feb. 29, 2016, in order to attend the Career Conference luncheon. Sorry, we are unable to accommodate on-site registrants.

*In order to receive credit, a new team member must submit her Independent Beauty Consultant Agreement during the contest period and whichever month she places her minimum \$225 wholesale Section 1 order, during the contest period, will be the month she is counted as active.

Be a Star Consultant!

December 16, 2015 – March 15, 2016

For each \$400 retail you sell,
place a \$200 wholesale order and mark a square!
Track your progress to reach your goal.

\$200	\$400	\$600
\$800	\$1000	\$1200
\$1400	\$1600	\$1800
\$2000	\$2200	\$2400
\$2600	\$2800	\$3000
\$3200	\$3400	\$3600
\$3800	\$4000	\$4200
\$4400	\$4600	\$4800

Sapphire 1800

sell \$300 retail
per week

Ruby 2400

sell \$400 retail
per week

Diamond 3000


sell \$500 retail
per week

Emerald 3600

sell \$600 retail
per week

Pearl 4800

sell \$800 retail
per week

 Created by MKVirtualOffice.com

For contest details please see www.marykayintouch.com

FOLLOW THE STEPS TO SUCCESS!

1 Senior Consultant

(1-2 active Team Members)
4% Commission

2 Star Recruiter RED JACKET

(3+ active Team Members)
Senior Consultant benefits
plus Red Jacket Rebate
Eligible for \$50 Bonuses

3 Team Leader

(5+ active Team Members)
All the previous benefits
plus 9-13% Commission
Team Leader pin

4 On-Target For Car!

(5+ actives & \$5,000 wholesales growing to
14 actives and \$20,000 in 4 months or less)
Eligible to earn use of Career Car
Or \$375 cash monthly for 2 years
Plus all benefits of previous levels

5 Director in Qualification

-10 active personals building to 24 in 1-4 months
-\$18,000 wholesale with \$1,800 from DIQ
-10 of 24 must have \$600+ during qual.
Production during DIQ counts towards car!
Eligible to become Director and earn Unit
Commission and Unit bonuses—Eligible to
wear the exclusive Director Suit.

Be Part of the Graduating Class of 2016, and...

GRADUATE IN Style!

1. Debut

Debut as a Mary Kay Independent Sales Director from Aug 1, 2015 through July 1, 2016, and you will receive these fabulous rewards:

- * Dazzling Class of 2016 ring
- * Chic Vince Camuto® handbag
- * Gorgeous necklace and earrings set



2. Debut + one

Debut one Offspring Independent Sales Director and you'll receive this stylish Vince Camuto® wallet that coordinates with the oh-so-chic handbag you'll receive as a new debut.



3. Debut + two (or more...)

Debut two or more Independent Sales Directors and you'll receive an additional \$100 bonus for each offspring who debuts during the contest period.



**To become ACTIVE you must place a \$225 wholesale order*

CHOOSE

YOUR CRUZE



**From July 2014
through June 2015
Grand Achievers
can choose their
Chevy CRUZE
in White or
Ltd-Edition
Lipstick Red!!**

**Or choose the
CASH option!**



Get On-Target

- . Five or more active personal team members
- . \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- . You must be active.
- . These requirements must be met each month to be considered on-target.



**NOW STARRING
RED JACKETS!**



Star Team Builder



Helen Castilaw
Sherrie Deets
Earline Gore
Shirley McWilliams
Katy Worden
*Jessie Anderson
*Paula Jenkins
*Jo Lois King
*Carrie St. Cyr
*Wanda Watts



**3 New
Reds in
Feb**

Sr. Consultants

Gale Munro (1 to go)
Kristin Hill
Pertha Petersen
*Darlene D'Olive
*Sharon Macon



Dalila Favela
Ereka Humphrey-McGinty
*Lee Ann Ehling
*Samantha Villalon
*Jeanette Gassett
*Laura Singleton
*JoAnn Salinas
*Courtney McNeil
*Melinda Ramirez
*Claudia Hasburn



Norine Lanman (1 to go)
Gail Stanart
Melody Caballero

Vicki Haberman
Heather Lewis

Paula Jenkins
Amy Jenkins

Tammy Corley
Kenda Wilson

Shirley McWilliams
Kathy Jones



***To become ACTIVE
you must place a \$225
wholesale order**

**FOUR RED JACKETS IN
DEC..ONE COULD BE YOU!**





Independent Sales Director

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Share the Love

Booking Blitz & Team Building

Book 3 Parties or Facial 10 People +
Place minimum \$225 wholesale order
Earn Stripe Business Card Holder

Earn your Stackable Bracelet for each New Team Member Joining from Feb 1-15th!

Book 5 Parties or Facial 15 People +
Place minimum \$400 wholesale order
Earn Stripes Tablet Cover

Bonus
Earn a FREE Room @ Career Conference or (\$50) when you have 3 New Active Team Members in February!

Book 10 Parties or Facial 30 People +
Place minimum \$600 wholesale order
Earn All (4) Stripes Collection
(Bag, Tablet Cover, Card Holder & Key Chain)

* Must turn in Hostess Name, Party Date & Guest List for each Party to Qualify & Career Survey for each guest

Thank you for being on our WINNING TEAM!!
YOU are the reason for our SUCCESS!