

# Hanna's Heartseekers

Hanna Deckerlegand

ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!



## Crusin into February

Happy February Heartseekers!!

MORE GREAT PROMOTIONS IN FEBRUARY!!

Mary Kay is giving away a Cruise to the Bahamas...  
or EVERYONE WHO EARNS IT!!!

Details in the newsletter and on our Unit Facebook Group  
"Heartseekers"

Our Unit Goal is 8 Cruise Winners!  
Did I mention it's a cruise for two?

Check in the Newsletter for these EXCITING PROMOTIONS!

1. New Company Cruise to the Bahamas
2. February "You Hold the Key" Bracelet
3. \$69 FREE PRODUCT BONUS in Starter Kit!
4. Early Bird Ordering Promotion
5. DOUBLE Team Building CASH Promotion
6. \$100 CASH Bonus for ALL New Red Jackets
7. New PAY RAISE for Red Jackets!
8. New Grand Achiever Car-Chevy Malibu

I am SO EXCITED for you success in February!  
Love and Belief in YOU!

Hanna 

### Jan 2019 Unit Goals:

- 14 New Heartseekers
- 8 Earring Winners
- 4 New Red Jackets
- \$14,000 in wholesale orders
- 26 Consultants ordering

MK Key Feb  
Bracelet w/a  
\$600 combined  
ws order by  
Feb 28th



### FREE FEBRUARY

Start a Mary Kay business in  
February, and get TimeWise  
Vitamin C Activating Squares®  
and TimeWise® Tone-Correcting  
Serum as a product bonus!



\$69 VALUE  
FOR FREE

WE'RE DRIVING  
CADILLACS  
IN OUR DREAMS..



Destination  
**RED**

Are you on  
board?



MARY KAY

**Happy Anniversary!**

*We Celebrate You!*

**Happy Birthday**



**Happy Birthday**

**Happy Anniversary**

Consultant	Birthday
Maggie Benavides	2nd
Jean Fravel	3rd
LeeAnn Ehlig	9th
Tylor Garrett	9th
Kathy Jones	9th
Judy Rickstrew	9th
Virginia Fisher	13th
Beverly Roberts	19th
Sandra Javalera	21st
Wanda Watts	25th
Helen Castilaw	27th
Teresa Tijerina	27th

Consultant	Anniversary
Silvia Pham	4 years
Maggie Benavides	1 year



New Consultant	From	Recruiter
Gracie Espinoza	Houston, TX	T. Dean
Tiffanye McDonley	Manvel, TX	H. Dekerlegand
Beverly Roberts	Spring, TX	H. Dekerlegand
Jennifer Taylor	Brenham, TX	T. Dean

**January Necklace Winner**



**Career Builders**  
Consultants that placed a wholesale product order



*Hanna Dekerlegand*

- Hanna Dekerlegand
- Pertha Petersen
- Tracey Dean
- Norine Lanman
- Tamara Garrett
- Earline Gore
- Katy Worden
- Kenda Wilson
- Paula Jenkins
- Tammy Corley
- Tiffanye McDonley
- Dalila Favela
- Romeisha Lowery

# SHARE THE LOVE Challenge

When we have 60  
people watch a MK+  
Marketing Video by  
Feb 15th w/Director  
follow up  
will get in a drawing  
for \$100 CASH



February  
9-15th



Consultants that  
have 10 or more  
watch will earn  
You Hold the Key  
Rolling Tote

## February Early Bird Promotion

### February 1st-15th Combined Wholesale Orders

\$225 combined wholesale order = Coffee & Lipstick Sticky Notepads

\$325 combined wholesale order = Notepads + Red Ink Pens

\$600 ws order = Destination Red T Shirt + February Bracelet

2 Personal Team members placing \$225 ws orders = DR T Shirt.

(2 Personal Team members ordering can be new or existing in our unit)



\$225 wholesale

Coffee & Lipstick  
Sticky notepads



\$325 wholesale

Sticky Notepads +  
Destination Red Pens



\$600 wholesale get both prizes  
2 TM ordering \$225 ws = T shirt

Destination Red T shirt +  
February MK Bracelet

## This just in!

\$100

~~\$50~~ CASH BONUS WHEN YOU ADD A  
NEW QUALIFIED RECRUIT IN **FEBRUARY**



This is for ALL Consultants  
@ any level

# Start Something Beautiful

**Special Offer for NEW Beauty Consultants!!**

Independent Beauty Consultants can get  
**TWO FREE Product Bonuses** when they start  
a new Mary Kay businesses in February!



TimeWise®  
Tone-Correcting  
Serum  
&  
Vitamin C  
Activating  
Squares  
a \$69 value

**This just in!**

**\$100**

~~\$50~~ **CASH BONUS WHEN YOU ADD A  
NEW QUALIFIED RECRUIT IN FEBRUARY**



**This is for ALL Consultants  
@ any level**

## *Red Jacket Bonus*

**NEW** Red Jackets with 3 active team members  
by June 30, 2019 will receive

**\$100** *Cash Bonus*  
&

**50% off  
Red Jacket**



## **Red Jacket Pay Raise**

**New Pay Raise  
When Team Production  
Is**

**Less than \$1000 = 4%**

**\$1000-\$1800 = 6%**

**\$1800 or more = 8%**

# We're Cruizin with Mary Kay



There is absolutely, positively, without a doubt, no time to lose. Girl, you gotta get yourself on this cruise! Anyone (**psst ... that's YOU**) can achieve **Destination Red!** Can you imagine five wonder-filled days and four adventuresome nights on a cruise for two to the Bahamas? To get there, you'll be working a plan that can add more faces to your team and more money in your pocket.

Just achieve the following qualifications from Jan. 1 through June 30, 2019:

- Have a minimum of \$3,600 in adjusted personal wholesale production.†
- Add six *Great Start*-qualified\* new personal team members – **They count DOUBLE toward Destination Red in January.**
- And have three personal first-time Star Team Builders.\*\*

SAVE THE DATE! The Royal Caribbean International\* cruise† sets sail from Miami, Oct. 7-11, 2019!

**So, are you in? Who's going with you? Cruise on over to *Mary Kay InTouch*® for full *Destination Red* details and qualifications!**

†To participate in *Destination Red*, you must place a minimum of \$3,600 in wholesale Section 1 orders within the qualification time frame.

\*For purposes of *Destination Red*, a *Great Start*-qualified new personal team member is one whose Independent Beauty Consultant Agreement is received and accepted by the Company from Jan. 1 through June 30, 2019, and whose initial order or cumulative orders are \$600 or more in wholesale Section 1 products, and the orders are received and accepted by the Company in the same or following three calendar months that her Independent Beauty Consultant Agreement is received and accepted by the Company or by June 30, 2019, whichever comes first.

\*\*A Star Team Builder must be active and have at least three active personal team members at the end of any single calendar month during the qualification time frame, and it must be her first time to achieve Star Team Builder status.

‡Cash option available. See *Destination Red* FAQs for details, located on *Mary Kay InTouch*®.

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