

# Hanna's Heartseekers

Hanna Deckerlegand



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

**JANUARY**



Happy December Heartseekers!

Happy New Year!! I love a fresh start and in Mary Kay we get 2!  
 Now is the time to see what you'd like your new MK year to look like. What would you like to do with your business? How much money would you like to put in your pocket for the New Year!.  
 Everything is within YOUR reach! !  
 What would you like if you knew you wouldn't fail?

- Free Car?
- Directorship?
- Star Consultant every quarter?
- Family vacation paid by Mary Kay?
- \$500 extra cash every month from your MK Business?

It's only a decision away!  
 I'm here to help...only a phone call away!

Thanks for being on our Winning Team!  
 Love and Belief in YOUR Success!

Hanna



**95 Unit Members by Jan 31st**



**January Unit Goals:**

- 12 New Unit Members
- \$12,000 Wholesale orders
- 3 Red Jackets + 3 RIQs
- 95 Unit Members by Jan 31st
- Equinox Unit March 31st
- Cadillac Unit June 30th



**2017**  
**June 30, 2017**

**SEMINAR 2017**

2 New Directors  
 Free Car Driver

5 Red Jackets

25 Senior Consultants

PIC-COLLAG

**Happy Anniversary!**

*We Celebrate You!*

**Happy Birthday**



**Happy Birthday**



**Happy Anniversary**

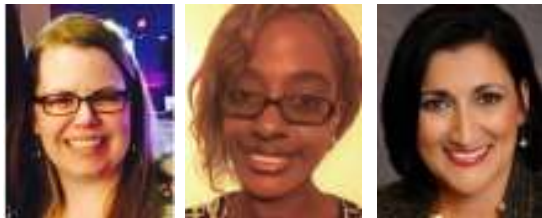
Consultant Name	Birthday
Paula J. Jenkins	January 16
Vanessa F. Radomski	January 17
Patricia Williams	January 19
Francisca Cecilia Bojorquez	January 29

Consultant Name	Anniversary	Year
Mickey Klapuch	January 30	1st
Rachael C Johnson	January 19	2nd
Ereka Humphrey-McGinty	January 28	2nd
Heather Lynn Haberman	January 31	4th

# Congratulations



**Embrace Your Dreams  
Bracelet Winners in December  
AND...On-Target for CC Luncheon!!  
Tracey Dean  
Pertha Petersen  
Hanna Dekerlegand**



## Career Builders

Consultants that placed a wholesale product order last month.

Tracey Dean– Queen



- Pertha Petersen
- Shirley McWilliams
- Dalila Favela
- Norine Lanman
- Wanda Watts
- Tammy Corley
- Silvia Pham
- Paula Jenkins
- Andrea Bryan
- Jesus Garcia
- Hanna Dekerlegand







## It's Good to be Queen Jan 1-25th

Combined Wholesale orders!  
GET ALL 4 PRIZES WITH \$1200 ws order

MK Pens  
Set



\$300 combined  
Wholesale  
order by 1/25

MK Discover  
What you Love Bags



\$400 combined  
Wholesale  
order by 1/25

January  
Embracelet



\$600 combined  
Wholesale  
order by 1/25

MK Toiletry  
Case



\$1000 combined  
WS  
order by 1/25



## It's Good to be Queen January 1-31st

Team Building & Interview Promotion  
Have 3 New Qualified Team Members Get all 4 Prizes!!!

MK Cosmetic/  
Money Bag



5 Interviews or  
1 New Active  
Team members

Gold Jeweled  
Ring



15 Interviews or  
Bronze Medal- 3 New  
Team members

Pink MK  
T-Shirt



20 Interviews or Silver  
Medal 4 New Team  
members

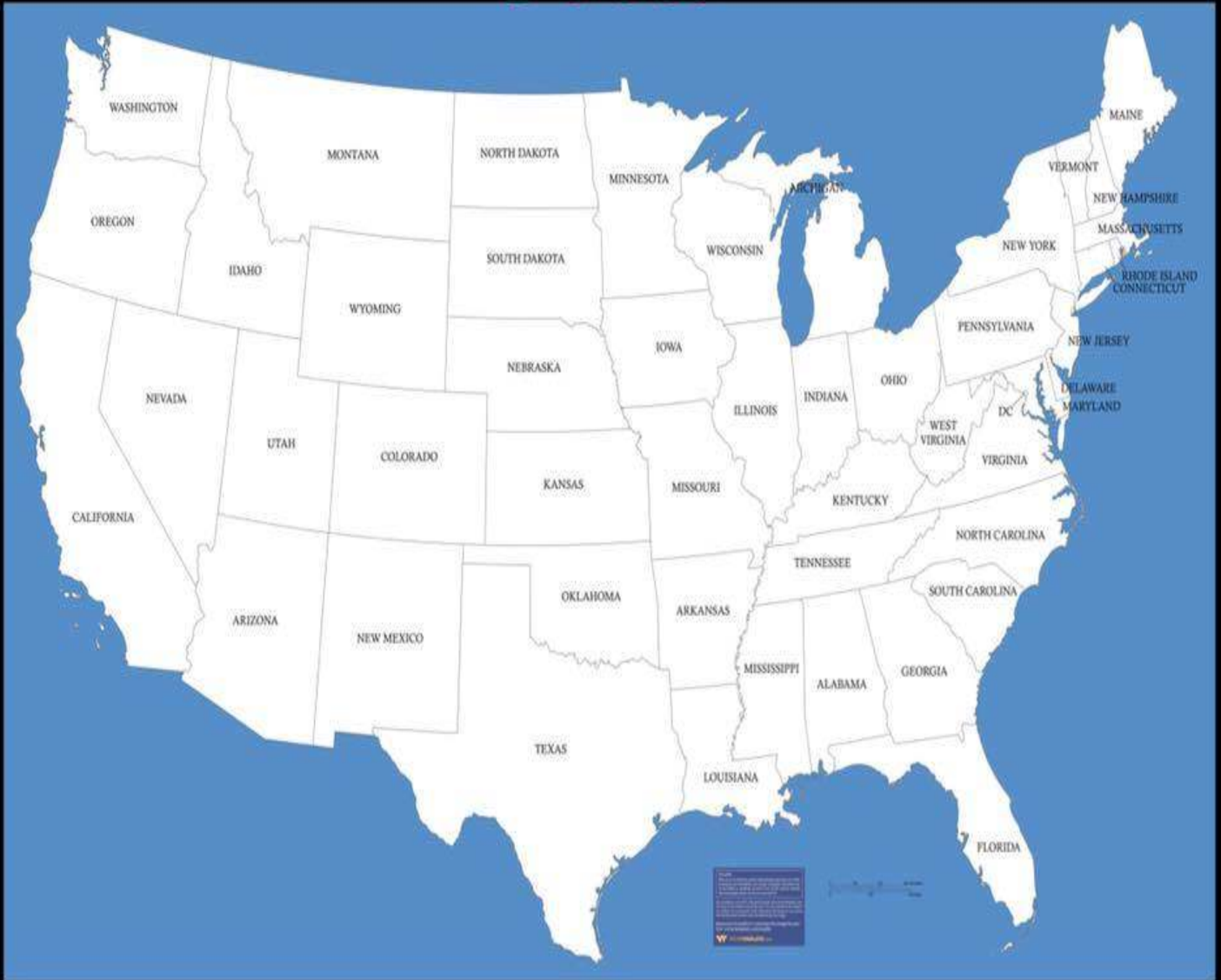
MK Overnight  
Travel Bag



25 Interviews or  
Gold Medal 5  
New Team  
members

\*Must be New + 18yr or older w/o a MK Consultant + with Director follow up to qualify

# *We are Painting the Nation Pink!*



## *Which state will you paint?*

Be the first to add a New Team Member in a State other than you own...and you get the title of Miss (fill in the state) for the month! The consultant who adds the most team members in different states for the next six months will be your Miss Mary Kay USA! Crown & Sash will be involved!!



# Career Conference Consistency Challenge

July 1, 2016 - June 30, 2017

## Embrace Your Dreams



December bracelet inscription

*Make me feel important*

And now you have the opportunity to earn your spot at the Career Conference VIP Luncheon and receive the special *"Eat Dessert First"* bracelet.

### EARN YOUR INVITATION

Dec 1, 2016 - Feb 28, 2017  
when you achieve the Embrace Your Dreams Challenge in December, January & February.



\*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month.

Each month during Seminar Year 2017 that you place a \$600\* or more wholesale Section 1 order, you can receive a gorgeous bracelet with a quote that reflects Mary Kay's legacy of love.

**Earn your bracelet all 3 months**



**Career Conference Luncheon**