

# NEW POSITION...YOU JUST GOT A RAISE!

## ELITE TEAM LEADER

Become an  
**Elite Team Leader**  
when you have 8+  
active team members

Earn **9%** or **13%** personal  
team commission



**NEW COMPENSATION =**



Develop 1 Red Jacket on your team  
and earn 5% 2nd TIER COMMISSION!



For more details, visit [Mary Kay inTouch](#)



# Building my hive!

**TO 24 QUALIFIED RECRUITS**

JULY 1, 2020 - JUNE 30, 2021

The form consists of a honeycomb-shaped grid of 24 hexagonal cells. Each cell contains a 'Name' field and a 'Qual. Date' field. The grid is decorated with gold and diamond bee charms and a faint watermark of a crown and the text 'Court of Achievers'.

Name _____ Qual. Date _____					
Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	
Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	
Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	
Name _____ Qual. Date _____		Name _____ Qual. Date _____	Name _____ Qual. Date _____		
Name _____ Qual. Date _____		Name _____ Qual. Date _____	Name _____ Qual. Date _____		
Name _____ Qual. Date _____		Name _____ Qual. Date _____	Name _____ Qual. Date _____		
Name _____ Qual. Date _____		Name _____ Qual. Date _____			



QUEEN  
OF THE  
PERSONAL  
SMA

Maria Patricia Espinoza, PMA, PMAA, PMAI, PMAIA

Executive Director, The City of Phoenix, Department of Public Works

QUEEN  
OF THE  
WORLD

ACCOMPLISHING  
THE IMPOSSIBLE  
THROUGH  
TEAMWORK  
AND  
COURAGE



FRONTIER  
OF THE  
COUNTRY

EMERSON  
AND  
THE  
WORLD  
OF  
THE  
FUTURE

QUEEN  
OF THE  
COUNTRY

Executive Director, The City of Phoenix, Department of Public Works



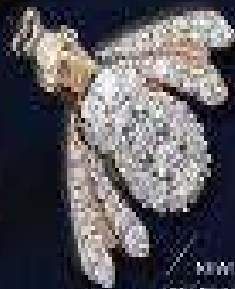
QUEEN  
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COUNTRY



Executive Director, The City of Phoenix, Department of Public Works

# tracking

## TO \$40,000



JULY 1, 2020 - JUNE 30, 2021

\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s





**NOW STARRING  
RED JACKETS!**



## Team Leader



Tracey Dean  
Rachel Ross  
Claudia Price  
Felicia Cooke  
Lisa Callan  
\*Julie Craig  
\*Suzanne Crawford  
\*Carol Miles  
\*Machelle McKissick

## Star Team Builder



Dalila Favela  
Anna Spears  
Elisa Wildfong  
Ereka Humphrey-McGinty  
\*Aurelia Yznaga  
\*Brittnee Duncan  
\*Tiffany Meisner  
\*Samantha Villalon  
\*Angela Shepherd  
\*Natali Vargas  
\*Jo Ann Salinas

## Sr. Beauty Consultant



Anna Spears  
Linda Vasquez  
Melissa Knight

Romeisha Lowery  
Desti Patton  
\*Penny King  
\*Ro'Kette Simpson  
\*Oralia De Pau  
\*Samantha Nino  
\*Rhonda Salazar

Norine Lanman  
Gail Stanart

Helen Castilaw  
Norma Galloway  
Earline Gore  
\*Carrie St. Cyr  
\*Shirley McWilliams  
\*Paula Jenkins  
\*Katy Worden

Linda Vasquez  
Carol Conway  
\*Alicia Vasquez  
\*Rosalba Quintana  
\*Canace Morton

\*To become  
**ACTIVE** you must  
place a \$225  
wholesale order





**Independent Sales Director**

**Hanna Dekerlegand**

131 Buckeye Dr.

Katy, TX 77450

832-731-2428

h21bdd@aol.com

www.hannasheartseekers.com



**JANUARY JUMPSTART**  
JAN1ST-15TH

*\$850 Wholesale Club*  
*New Product Duo*  
#nextlevelskincare

*\$600 Wholesale Club*

**10**  
*Pink Pampering*  
*Packets*

*Pre-Spark*  
*\$300 wholesale*  
*by 15th*

*Microfiber Hair Towel*

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Thank you for being on our **WINNING TEAM!!**  
**YOU are the reason for our SUCCESS!**