

SEMINAR 2022

JULY 1, 2021 - JUNE 30, 2022

QUEEN'S COURT OF SHARING



QUEEN'S COURT OF SHARING:
24 GS QUALIFIED PERSONAL TEAM MEMBERS

SEMINAR 2022
JULY 1, 2020 - JUNE 30, 2021

MIN. 5K PERSONAL
WHOLESALE EACH
QUARTER



QUEEN'S COURT OF PERSONAL SALES

QUARTER 1
June 16 - Sept 15, 2021

\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600

QUARTER 2
Sept. 16 - Dec. 15, 2021

\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600

QUARTER 3
Dec. 15, 2021 - Mar. 15, 2022

\$600	\$600	\$600	\$600	\$600
\$600	\$600	\$600	\$600	\$600

QUARTER 4
Mar. 16 - June 15, 2022

\$600	\$600	\$600	 \$600	\$600
\$600	\$600	\$600	\$600	\$600



QUEEN'S COURT OF PERSONAL SALES:
40K RETAIL PRODUCTION / 20K WHOLESALE





KENDRA SCOTT TORY BURCH

step out [★] in style



DEBUT AS A NEW INDEPENDENT SALES DIRECTOR

Effective July 1, 2021

You're achieving your goals and making your dreams come true! And I believe there has never been a better time than now for you to become an independent sales force leader who empowers others. Debut as a new Independent Sales Director and be eligible to earn these debut rewards from the New Independent Sales Director Program:

Congrats!

• **Kendra Scott jewelry set,**
Accented by crystals and silver, these gorgeous pieces will add a touch of sparkle to your look and to your day.

• **Tory Burch Handbag,**
Crafted in coated canvas, this beautiful tote bag features a quilt pattern, a secure zip closure and an interior zipper pocket that can hold a 10-inch tablet.



Prizes will be shipped to you the first month you debut. Then you can earn up to \$6000 in BONUSES and 13-carat blue topaz ring during your first year as a New Independent Sales Director. Details are on Mary Kay InTouch.

Start STRONG Grow STRONG Keep STRONG Lead STRONG Consistency CLUB Fab 50s Head OF THE Class

NEW POSITION...YOU JUST GOT A RAISE!

ELITE TEAM LEADER

Become an
Elite Team Leader
when you have 8+
active team members

Earn **9%** or **13%** personal
team commission

NEW COMPENSATION =

Develop 1 Red Jacket on your team
and earn 5% 2nd TIER COMMISSION!



For more details, visit [Mary Kay InTouch](#)

Be
Beautiful
MKTG



**NOW STARRING
RED JACKETS!**



Elite Team Leader

Star Team Builder



- Tracey Dean
- Rachel Ross
- Tanya Marshall
- Christy McBride
- Felicia Cooke
- Lisa Callan
- Julie Craig
- Suzanne Crawford
- *Claudia Price
- *Carol Miles
- *Machelle McKissick



- Helen Castilaw
- Norma Galloway
- Shirley McWilliams
- Kathy Jones
- Janie Hopkins
- *Earline Gore
- *Katy Worden
- *Carrie St. Cyr
- *Shirley McWilliams



- Dalila Favela
- Anna Spears
- Kim Wood
- Elisa Wildfong
- *Ereka Humphrey-McGinty
- *Aurelia Yznaga
- *Brittnee Duncan
- *Tiffany Meisner
- *Samantha Villalon



Star Team Builder



- Anna Spears-NEW
- Linda Vasquez
- Melissa Knight
- Susan Clements-New



- Tanya Marshall-NEW
- Christie Nieberding
- Mara Kemp
- Moha Yepuri

Sr. Beauty Consultant

- Linda Vasquez
- Rosalba Quintana
- *Canace Morton
- *Carol Conway

- Romeisha Lowery
- Yvonne George
- *Desti Patton
- *Penny King
- *Ronda Salazar
- *Ro'Kette Simpson
- *Oralia De Pau
- *Samantha Nino

- Norine Lanman
- Gail Stanart



***To become ACTIVE you must place a \$225 wholesale order**





Independent Sales Director

Hanna Dekerlegand

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www.hannasheartseekers.com



july Heartseekers promotion

<p>\$300 WS BY JULY 31st Cadillac Clings!</p>	<p>\$800 WS BY JULY 31st Mary Kay Car Visor</p>
<p>\$600 WS BY JULY 31st Powered by Pink Jewelry!</p>	<p>\$1800 WS BY JULY 31st Mary Kay Shopper Tote</p>
<p>\$1200 WS BY JULY 31st Mary Kay Beach Towel</p>	

TEAM 3000

JOIN OUR NEW TEAM 3000 CLUB
WITH 2 PERSONAL TEAM MEMBERS
& \$3000 IN COMBINED WHOLESALE
ORDERS IN JULY

EARN THIS MK CONNECTIONS
INSULATED LIPSTICK CASE

*Recruiter must place an active order to qualify.
Products not included.

Thank you for being on our WINNING TEAM!!
YOU are the reason for our SUCCESS!