



June Unit Goals:
\$67,000 Wholesale orders
27 New Unit Members & 3 New Red Jackets
2 On Target Car Drivers
13 STAR CONSULTANTS

Happy June Heartseekers!!



I am SO EXCITED!! We are getting closer to Cadillac ...AND this is our LAST MONTH! JUNE...my FAVORITE month of the year! It's like our SUPERBOWL! It's the last month of the Seminar Year! We pull out all the stops in June! AND...there are a TON of Unit Promotions and Company Promotions. Please read the newsletter carefully and don't miss a thing!! We only need as of today-June 8th. \$65,000 wholesale. AND...there are a TON of Promotions for JUNE. You all should have received your S-T-R-E-T-C-H Goal Letter! This is what I believe you can do! Plus...you'll earn a Fabulous Ring when it's completed!!

1. NEW TW Repair Deluxe Mini- Only FREE with a \$500 RETAIL order...that is a \$250 wholesale order
2. NEW Men's Cologne-High Intensity Ocean-New Hair & Body Shampoo + \$5 Beach Towel when you order both
3. IPAD Mini Drawing when we have 13 Star Consultants by June 15th
4. Stretch Goals for each of you...and when you reach them you'll get your choice of a Pink Ice Ring!
5. 10 Interview Challenge
6. \$50 Refund on Starter Kit for those joining by June 10th!

Love and Belief in YOU!

Hanna 



HAPPY JUNE HEARTSEEKERS!

This IS IT!! THIS IS OUR SUPERBOWL...OUR WORLD SERIES...JUNE IS OUR MONTH TO MAKE HISTORY!! This is OUR Month to be a CADILLAC UNIT!!

YOU...Deserve to be a CADILLAC UNIT! Our June Unit Goal is 27 New Unit Members, 13 Star Consultants by June 15th & As of June 1st we need \$67,000 wholesale orders

YOU are part of something BIGGER than you can imagine!
It's not only about the Cadillac WIN but YOUR WIN TOO!



The Scoreboard IS IMPORTANT!! WINNING IS IMPORTANT!!

We have an ENTIRE month to finish this goal!! We are only \$67,000 wholesale away!
And...MANY MK Units have done more than \$67,000 wholesale in JUNE...Why not us??

This victory will not be won by one person...it's takes a TEAM!

I cannot do this alone...I need your help! Any many of you know I don't like asking for help.

YOUR WIN will help our UNIT WIN! When you give your 100% BEST...the TEAM WINS TOO!

Here's what I believe you can do this month to help us WIN! I'm only asking you to do "just a bit more" than what you normally do. This is the month to S-T-R-E-T-C-H for yourself, your family and for our team! EVERY order you place this month counts...every facial & party you hold, every woman you share this business opportunity with, every customer you call to check on...IT ALL COUNTS THIS MONTH! So, I am asking you this month to do the "and then some." I have a S-T-R-E-T-C-H Goal for you! When you see it you may say...NO WAY. Just remember you have 30 days...720 hours..43,200 minutes! But who counting..... When you complete this goal you'll earn your choice of one of these Fabulous Rings! (In addition to other June Promotions)

Everyone was given a

S-T-R-E-T-C-H Goal

Check your mailbox!



Get a FREE TimeWise Repair Travel Size With your \$250 wholesale order in June!



This will take ALL of us working together!

WE CAN EAT THIS 'CADILLAC UNIT' ELEPHANT ONE BITE AT A TIME! I REALLY need to know if you are committed to your S-T-R-E-T-C-H Goal. Please call/text or email me and let me know. I will be tracking our production and new team members DAILY!

Love and Belief in YOU!!

Hanna 

Happy Anniversary!

We Celebrate You!



Happy Anniversary



Jesus Garcia	June 14	2nd
Amy Jo Duncan	June 11	5th
Marsha A Biles	June 12	6th
Sharon Macon	June 30	12th
Kristin Renae Hill	June 30	13th

Happy Anniversary

Joy Roberts	June 6
Karen Wade	June 7
Claudia Hasbun	June 9
Vanessa Grigar	June 11
Penny M Wheelless	June 14
Nichole Elizabeth Jones	June 15
JoAnn H Salinas	June 17
Amy C Jenkins	June 20
Jesus Adolfo Garcia	June 26
Norine J. Lanman	June 26
Christine Baldrige	June 30



New Consultant	From	Recruiter
Nichole Jones	Deerpark, TX	Penny Wheelless
Damita Wallace	Houston, TX	Hanna Dekerlegand

Career Builders



Consultants that placed a wholesale product order last month.

Dalila Favela-Queen

- Francisca Bojorquez
- Helen Castilaw
- Maria Barrientos
- Tracey Dean
- Sherri Deets
- Earline Gore
- Norine Lanman
- Krisiti Panahi
- Frances Baldrige
- Pertha Petersen
- Shirley McWilliams
- Tamara Garrett
- Jennifer Taylor
- Ereka Humphrey-McGinty
- Carrie St. Cyr
- Tammy Corley
- Kenda Wilson
- Hanna Dekerlegand



SHE DID IT ALL!!

Dalila Favela + Team



13 Stars by June 15th!

Already Star Consultants- Dalila Favela, Hanna Dekerlegand, Nicole Jones

Close to finishing Star- Tracey Dean, Helen Castilaw, Shirley McWilliams, Norine Lanman, Franscisca Bojorquez, Penny Wheeless, Heather Haberman

PLUS ANY NEW UNIT MEMBERS JOINING & COMING IN AS A STAR!!

**13 Stars By
June 15th**



Mini iPad Giveaway



When we reach 13 star consultants I will raffle off a mini iPad!!

Ways to win:

1 entry for being a star

1 entry for each star level you move up

1 entry for each qualified team member

JOIN MARY KAY

JUNE 1ST-10TH



\$100 for over \$466 in products!

**GET A \$50 REFUND
AFTER YOU PLACE
YOUR 1ST MK ORDER IS
PLACED IN JUNE**

PICCOLLAGE

10 Interviews in June!



Complete 10 Interviews in June with me, and you'll receive the MK Pendant Necklace or Hot Pink Tablet Cover When we REACH 100 EVERYONE who completes 10 will get BOTH!!

These will be Face to Face Interviews with me, One on One Calls with me or New Guests to your MK Meeting with me following up with them!

<u>Interview Name</u>	<u>Decision</u>
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10.	

Interviews...

What is an "Interview"?

An Interview is about a 15-30 appointment where you and I chat with your prospective team member about our Career Opportunity.

What takes place during an "Interview"?

You can expect the following things to take place:

- 1). I will spend time thanking her for helping you with your training & giving her opinion on our Company.
- 2). I will ask her a little about herself then tell her a little about me and my journey with Mary Kay.
- 3). I'll ask you to tell her why you got started and what you are most excited about.
- 4). Then we'll chat about the company facts.
- 5). Then in closing, I will ask her what her opinion is and thank her once again for helping out with your training!

*** Count on a casual, fun and upbeat call – with no obligation.**

What's the Advantage?

Most of the time those who are around you most often don't understand "why" you are so excited. This call will help them understand the "why" and will give them information about our company so they know why you wanted to become a MK Beauty Consultant. Plus, they might be able to see themselves as a Consultant or know of someone who would be great at doing what we do! Most of the time, women are not aware of what Mary Kay has to offer, so after listening **it is quite possible that she may join your team!**

JUST IN TIME FOR FATHER'S DAY

Dive Into Intensity.

Get this towel for \$5 with a qualifying *MK High Intensity Ocean™* purchase.*

TOWEL OFF ▶



MARY KAY



\$42

MK HIGH INTENSITY OCEAN™ COLOGNE SPRAY

A fresh, citrus-marine fragrance for the active man who loves the sea.



\$20

MK HIGH INTENSITY OCEAN™ HAIR & BODY WASH

This multitasking hair and body wash features the fresh, citrus-marine scent of MK High Intensity Ocean™ Cologne Spray.

MK HIGH INTENSITY OCEAN™ BEACH TOWEL

Get the limited-edition† MK High Intensity Ocean™ beach towel for just \$5* when you purchase MK High Intensity Ocean™ Cologne Spray and limited-edition† MK High Intensity Ocean™ Hair and Body Wash

MARY KAY

