

# Hanna's Heartseekers

ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

Hanna Deberlegend



Happy June Heartseekers!!  
 It's the LAST MONTH of the Seminar Year!!  
 AND...BIG...THINGS HAPPEN IN JUNE!!  
 OUTRAGEOUS GOALS ARE PLANNED AND REACHED!  
 Check out the ENTIRE Newsletters so that you know what to  
 work toward to have your BEST JUNE EVER!



1. NEW MK Charcoal Mask hit the market on May 15th! The entire sales force has sold 875,000 of them...headed towards a COMPANY RECORD!! Get your order in TODAY!
2. CASH Giveaway! \$300 when we have 10 Embracelet Winners and \$500 given away when we have 15 Embracelet Winners!
3. Unit Team Building Challenge– All New and Rejoining Consultants will get BONUS Products for joining and CASH back depending on their qualifying order!
4. Company Promo-Embrace Your Dreams Seminar Challenge! **Earn the Party at Seminar!** When you earn your Embracelet for the months of March, April, May and June...you'll earn the Gilley's!!
5. Company Red Jacket Promotion-Have 3 qualified team Member from April-June and earn for FREE a New Red Jacket + Get to go to the Party at Gilley's @ Seminar
6. May Embracelet– Place a combined \$600 or more Wholesale order in May and earn it!
7. SEMINAR REGISTRATION!! Deadline June 30th!

### June Unit Goals:

- 22 New Unit Members
- \$23,000 Wholesale orders
- 3 New Red Jackets
- 100 Unit Members by 6/30
- Equinox Unit June 30th
- 35 Consultants ordering in June



We have HUGE GOALS for June-22 New Unit Members + \$23,000 in wholesale orders and 100 Unit Members by June 30th!

Love and Belief in YOU!

Hanna



## 100 Unit Members by June 30th

**June Cash Promotion**

10 JUNE EMBRACELETS WINNERS- \$300 CASH GIVEAWAY

OR

15 JUNE EMBRACELET WINNERS-\$500 CASH GIVEAWAY

\$600 CUMULATIVE WHOLESALE ORDER IN JUNE

OR

NEW RED JACKET PROMOTION

**Happy Anniversary!**

*We Celebrate You!*

**Happy Birthday**



## Happy Birthday

Consultant Name	Birthday
Katrina Whittington	June 4
Gloria Tijerina	June 10
Vanessa Grigar	June 11
Nichole Elizabeth Jones	June 15
JoAnn H Salinas	June 17
Gracie Yolanda Espinoza	June 26
Jesus Adolfo Garcia	June 26
Norine J. Lanman	June 26



New Consultant	From	Recruiter
Christy Hawthorne	Beaumont, TX	H. Castilaw

## Happy Anniversary

Consultant Name	Anniversary	Year
Holly Eileen Harrison	June 3	1st
Maria DeLaRosa	June 9	1st
Patricia Williams	June 9	1st
Sarah Ringley	June 10	1st
Jean Ann Fravel	June 10	1st
Divina Aragon	June 17	1st
Felicia Cooke	June 19	1st
Cecilia Alvarez	June 20	1st
Claudia Jeannette Price	June 22	1st
Teresa Tijerina	June 23	1st
Kimberlee Whittington	June 27	1st
Katrina Whittington	June 27	1st
Arlene Marie Coco	June 30	1st
Jesus Adolfo Garcia	June 14	3rd
Amy Jo Duncan	June 11	6th
Sharon Lynne Macon	June 30	13th
Kristin Renae Hill	June 30	14th

## Career Builders

Consultants that placed a wholesale product order last month.

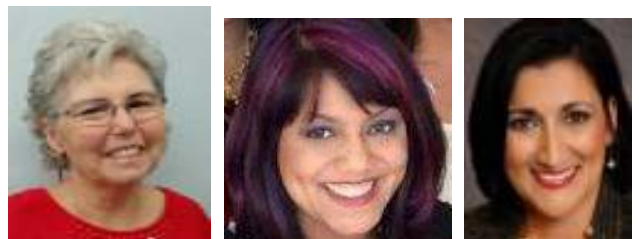


Dalila Favela– Queen  
 Helen Castilaw  
 Katy Worden  
 Tracey Dean  
 Kristin Hill  
 Heather Haberman  
 Maria Barrientos  
 Paula Jenkins  
 Jean Fravel  
 Kenda Wilson  
 Norine Lanman  
 Shirley McWilliams  
 Vanessa Grigar  
 Vanessa Radomski  
 Hanna Dekerlegand



## Congratulations

May Embracelet Winners!  
 Helen Castilaw  
 Dalila Favela  
 Hanna Dekerlegand



# June Unit Promotion

## Who likes CASH

### June Cash Promotion

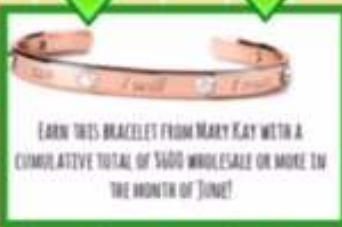


**10 JUNE  
EMBRACELETS  
WINNERS= \$300  
CASH GIVEAWAY**

**OR**

**15 JUNE  
EMBRACELET  
WINNERS=\$500  
CASH GIVEAWAY**

**\$600  
CUMULATIVE  
WHOLESALE  
ORDER IN JUNE**



# June Team Building Promotions

**JOIN MARY KAY IN JUNE**



**I ♥ FREE STUFF**

Get \$50 in Additional Free Products When You Join

**\$100 FOR OVER \$466 IN PRODUCTS!**

**And \$25-\$100 Cash Rebate with qualifying order in June**

**REJOIN FOR \$25 + TAX & SHIPPING**

**CALLING ALL FORMER MK CONSULTANTS**

**Wow! WHAT A DEAL!**

**\$25 IN FREE PRODUCTS WHEN YOU REJOIN**

**COME BACK TO MARY KAY Only \$25.**  
PLUS TAX & SHIPPING

**PLUS HUGE BONUSES WITH YOUR 1ST ORDER!**

**\$25-\$100 REBATE WITH QUALIFYING ORDER IN JUNE**

**JUST \$24!**  
**NOT A PEEL OFF MASK!!**  
**WON'T RIP YOUR FACE OFF!!**



Pulls dirt, oil and impurities out of pores and for ALL Skin Types. Great for Skin discoloration. Men, Women, Teenage boys and girls. Only \$24 for 30 treatments = .80 cents per use for customers And .40 cents per use for consultants.



Works on dark spots too!



## A-Z Info on Charcoal Mask

- A-ALL SKIN TYPES
- B-BRILLIANT RESEARCH @ MK
- C-CLEARER LOOKING COMPLEXION
- D-DEEP CLEANS
- E-EXCESS OIL REMOVAL
- F-FOR THE ENTIRE FAMILY
- G-GENTLE COOLING SENSATION
- H-HONESUCKLE
- I-IMPURITIES OUT
- J-JUST 2 X A WEEK
- H-HAOLIN
- L-LEAVE ON 10-20 MIN
- M-MULTIMASKING
- N-NAVY BEANS
- O-OVER THE TOP TESTING
- P-PEPPERMINT
- Q-QUICKLY WORKS
- R-ROSEMARY
- S-SOOTHES
- T-TWENTY FOUR DOLLARS
- U-UNCLOGS PORES
- V-VISIBLE DIFFERENCE
- X-2X IMPURITIES PULLED OUT
- Y-YOU'LL LOVE IT
- Z-ZERO RISK 100% SATISFACTION

# SUMMER 2017

## POWER

Harness the power of activated charcoal! \$24

Triple-action charcoal mask acts like a magnet to deep-clean pores.



Clear Proof®  
Deep-Cleansing  
Charcoal Mask

### BENEFITS AT-A-GLANCE

- Activated charcoal acts like a magnet to unclog pores.
- Formula is clinically shown to instantly absorb excess oil and reduce shine.
- 79% of men and women agreed: "Skin looks clearer" after use.<sup>1</sup>
- Extracts of rosemary and peppermint deliver a fresh scent to awaken your senses.

## PAIR IT

Multi-Mask



Pair the Clear Proof® Deep-Cleansing Charcoal Mask with **TimeWise® Moisture Renewing Gel Mask \$22**: Instantly hydrates, locks in moisture, de-stresses, purifies, nourishes, calms, firms, smooths, softens and minimizes pores.\*

## Replenish



Mary Kay® Sun Care  
After-Sun Replenishing Gel

This ultralight, cool blue gel contains soothing botanical extracts, rich in antioxidants, to replenish vital moisture to sun-kissed skin. \$15

Made by Theresa Herstowski Independent Sales Director

# Beauty that Counts

Beauty on a Mission

Mary Kay® Baked Cheek Powder



Kind Heart



Giving Heart

The two complementary shades look gorgeous on their own or blended together for a customizable finish. \$18

In the United States, through August 15, 2017, Mary Kay, Inc. **will donate \$1** from each sale of these limited-edition baked cheek powders. Your purchase benefits the Mary Kay Foundation, including its support of women's shelters and survivors of abuse. **Mary Kay is committed to bringing an end to domestic violence.**

## Indulge

Limited-Edition: White Tea and Citrus Satin Hands®

Satin Smoothie®

White Tea & Citrus Satin Hands® Satin Smoothie® Refining Shea Scrub gently yet effectively exfoliates skin, polishing away dull and dry areas. \$18



## Prime & Fight

®TimeWise® Age-Fighting Lip Primer

Combines age-fighting and priming benefits in one incredible product. \$24



- Helps prime the lips for improved lipstick wear.
- Reduces the appearance of lines and wrinkles on the lips and around the lip area.
- Helps to prevent feathering and bleeding of lipstick and lip gloss. 100% of women had an improvement of fine lines on the lips.\*



# Superhero Mask

**NEW! Clear Proof® Deep-Cleansing Charcoal Mask**

\$24

Triple-action charcoal mask acts like a magnet to deep-clean pores and instantly absorb oil.

Leave on 10 to 20 minutes!  
It's a breeze to use and a cinch to rinse!

## Who's the Customer?

While it's branded under the *Clear Proof®* name due to its pore purification properties, this mask is **suitable for all skin types** and anyone looking to delight in a mask that **leaves skin grime- and shine-free!** Full face or a T-zone focus – your customers can see and feel it work.

## It's the HOT Product!

- Ingredients instantly absorb excess oil while reducing the appearance of pores.
- Activated charcoal is known to absorb up to double its weight in impurities. Helps unclog pores, taking skin beyond clean.
- Charcoal facials are among the most requested treatments in luxury spas.



**Order of Application:**  
Use **two-to-three times per week** after cleansing. Follow with your preferred moisturizer.

## Build Customers for Life!

Skin changes over time, and a woman's regimen should change along with it.

### Clear Proof® Acne System



\$45

**TARGET CUSTOMER:**  
Anyone with mild-to-moderate acne

### Botanical Effects® Skin Care



\$58

**TARGET CUSTOMER:**  
Holistic benefits for sensitive skin

### TimeWise® Miracle Set®



\$95

**TARGET CUSTOMER:**  
Early-to-moderate signs of aging

### TimeWise Repair® Set



\$205

**TARGET CUSTOMER:**  
Advanced age-fighting