

# BE A STAR CONSULTANT!

December 16th-March 15th, 2014

For contest details please see [www.marykayintouch.com](http://www.marykayintouch.com)

For each \$400 retail you sell,  
place a \$200 wholesale order and mark a square!  
Track your progress to reach your goal

Sapphire

1800

Sell \$300  
retail per week

Ruby

2400

Sell \$400  
retail per week

Diamond

3000

Sell \$500  
retail per week

Emerald

3600

Sell \$600  
retail per week

Pearl

4800

Sell \$800  
retail per week

\$200	\$400	\$600
\$800	\$1000	\$1200
\$1400	\$1600	\$1800
\$2000	\$2200	\$2400
\$2600	\$2800	\$3000
\$3200	\$3400	\$3600
\$3800	\$4000	\$4200
\$4400	\$4600	\$4800

## You deserve MORE, MORE, MORE

This is based on 30 faces a month at \$50 per face. Interviewing 15 and signing 3 new consultants who place an initial \$1800 wholesale order.

Consultant	$\$5400 \times 4\%$	=	<b>\$216</b>	
Team Leader	$\$5800 \times 13\%$	=	$\$754$	(3 new \$1800 + 2 TM ordering \$200)
	Bonus		=	\$100
	Total		=	<b>\$854</b>
Director	$\$5800 \times 13\%$	=	$\$750$	
	PTM Bonus	=	\$300	Unlimited
	UDB	=	\$300	
	Volume	=	\$600	Unlimited
	$\$6550 \times 13\%$	=	$\$850$	Your order, PTM and Unit unlimited
	Total		=	<b>\$2800</b>

PTM: Personal Team Member

Team Leader: 5 or more active personal team members

Unit: Recruits of your personal team members and their recruits, unlimited depth

Qualified: New consultant ordering at least \$600 wholesale in first or second month

UDB: Unit Development Bonus (\$300 for 3 new Unit qualified and \$500 for 5 new Unit qualified)

Volume Bonus: 10% per \$1000 in Unit wholesale starting at \$5,000

### Top 10 Advantages of being a Director

Up to 73% on Retail sales

Up to 36% on Personal Team Commission

Monthly, Quarterly and Yearly Bonuses

Up to \$5,000 in First Year Cash Bonuses

First Step in becoming an NSD for the Family Security Program

Top Director Trips

5 Different Cars to chose from or up to \$900 Cash Comp

Early Product Ordering

Directors Suit... Seminar \$400 Bagley Miscka Purse and Free Leadership or Seminar Registration

Leadership, Directors Meeting and Communication

Top 2% of a 6 Billion Dollar, Debt Free Privately Owned



**NOW STARRING  
RED JACKETS!**



To become ACTIVE  
you must place a \$200  
wholesale order

## Sr. Consultants

### Sr. Consultants



Vicki Haberman  
Heather Lewis

Maria Barrientos (1 away from RED)  
Julie Breaux  
\*Linda Urbina

Tammy Corley  
Kenda Wilson

Dalila Favela  
Jeanette Gasset



**Star Team Builders**  
Gale Munro  
Pertha Petersen  
\*Ereka Humphrey  
Kristin Hill  
\*Darlene D'Olive  
\*Sharon Macon

# RED IS YOUR COLOR

## THE CLASSIC

A sophisticated  
single-breasted  
jacket with two  
zipper pockets



## THE CROPPED

A fashion  
forward cropped  
jacket with three  
quarter length  
sleeves and a  
three-button front



## THE TRENCH

A hip double  
breasted trench  
with angled  
pockets and a  
stylish belt.





Independent Sales Director  
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## New 2014 Director Suit

Online ordering begins  
Jan. 9, 2014

Orders placed through Feb. 10, 2014, will receive a discount of 20 percent. This discount will only be applied to orders placed Jan. 9 – Feb. 10, 2014. The discount is offered to encourage early ordering. Orders placed in this time frame are considered "guaranteed delivery by Seminar."

Thank you for being on our **WINNING TEAM!!**  
**YOU** are the reason for our **SUCCESS!**