

Hanna's Heartseekers

Hanna Deckerlegand



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

17 New Unit Members \$17,000 Wholesale Orders

Happy March Heartseeker's This is my 22nd Anniversary in Mary Kay!

IT'S DOUBLE CREDIT MONTH!!!

So much in our Newsletter this month!!

1. New Monthly Bee Jewelry with a combined \$600 wholesale order in March 1st-31st
 2. Pre-Bee Promotion March 1st-15th
 3. Starter Kit Bonus-FREE Satin Lips + Microdermabrasion Set \$77 FREE when they join by March 17th!
 4. NEW SPRING PRODUCTS available Feb 10th and 15th
 5. Great Starts Promotion-EXTENDED
 6. Career Conference Registration -The Woodlands, TX March 27th and 28th
 7. Besties Program-New Recruit gets 3-\$25 coupons to give to her first 3 New Team Members-their starter kits only \$75!!
 8. NEW RED Jacket Promotion
 9. New Red Jacket \$100 BONUS Promotion EXTENDED till Jan 31st!
 10. NEW Build a RED on your team..get \$100 each for EACH New Red Jacket on your Team!
 11. Unit Pacesetter's Program
- AND...SO Much more!!

Love and Belief!

Hanna



March 2020 Unit Goals:

- 17 New Heartseekers
- 7 Necklace Winners
- 3 New Red Jackets
- \$17,000 in wholesale orders
- 36 Consultants Ordering



**MK March Bee Earrings
With a \$600 combined ws
order by March 31st**

Starter Kit Bonus

JOIN MARY KAY MARCH 1ST-17TH



**\$100 for \$402 in Products •
Free Bonuses**

BONUS!

**\$77 Extra
FREE
Products**



Satin Lips



Microdermabrasion
Set

discover what you
LOVE

Happy Anniversary!

We Celebrate You!



Happy Anniversary

| Consultant | Years |
|--------------------|-------|
| Shirley McWilliams | 29 |
| Hanna Dekerlegand | 22 |
| Vanessa Radomski | 21 |
| Maria Barrientos | 13 |
| Earline Gore | 6 |
| Samantha Villalon | 3 |
| Perla Sifuentes | 2 |
| Latricia Thornton | 1 |



New Consultant _____ From _____ Recruiter _____
 Sandra Javalera The Woodlands, TX H. Dekerlegand



Career Builders

Consultants that placed a wholesale product order

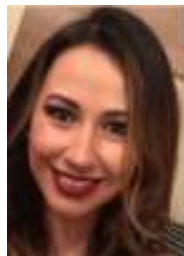
February Earring Winners



Romeisha Lowery



Tracey Dean

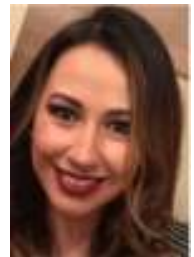


Silvia Pham



Hanna Dekerlegand

Silvia Pham-Queen



- Tracey Dean
- Romeisha Lowery
- Helen Castilaw
- Anna Spears
- Judy Rickstrew
- Maria Barrientos
- Tammy Corley
- Jackie Rayburn
- Kathy Jones
- Dana Biesdorfer
- Vicki Haberman
- Melissa Nicholas
- Norine Lanman
- Christy Hawthorne
- Tamara Garrett
- Dalila Favela
- Hanna Dekerlegand

March

Pre Bee

Earn a fun pair of Spring Earrings!

As soon as you achieve you can pick the earrings of your choice that is available!



\$600 wholesale in March



\$300 wholesale by the 15th

The Woodlands, TX

March 27th & 28th

Career
Conference
2020

\$99

Coming to a city near you!



JOIN MARY KAY MARCH 1ST-17TH



\$100 for \$402 in Products + Free Bonuses

BONUS!



Satin Lips

\$77 Extra FREE Products



Microdermabrasion Set

MARCH IS

Double Credit!



COURT OF SALES

max bonus \$4,000 in addition to \$13,000 cap

| Personal WS | Personal Retail | Bonus | Total | This is like 3 months in 1 |
|-------------|-----------------|---------|----------|----------------------------|
| \$6,500 | \$13,000 | \$4,000 | \$17,000 | |
| \$4,000 | \$8,000 | \$4,000 | \$12,000 | |
| \$2,000 | \$4,000 | \$4,000 | \$8,000 | ← |
| \$1,000 | \$2,000 | \$2,000 | \$4,000 | |
| \$600 | \$1,200 | \$1,200 | \$2,400 | |
| \$400 | \$800 | \$800 | \$1,600 | |
| \$225 | \$450 | \$450 | \$900 | |

COURT OF SHARING

max bonus 6 in addition to 13 cap

| GS Qual. | Bonus | Total |
|----------|-------|-------|
| 3 | 3 | 6 |
| 6 | 6 | 12 |
| 13 | 6 | 19 |
| 15 | 6 | 19 |



Seminar Consistency

be
focused.

Earn your BEE in
March, April, May, & June
PLUS Add 1 Great-Start
Qualified New Team
Member PLUS Attend
Seminar!

Yay, you!
We knew you could do it!

be
focused.

SEMINAR CONSISTENCY
CHALLENGE

PINK



New Spring 2020 Products

Waterproof Liquid Eyeliner Pen

\$16



Intense Black



Liquid Eye Shadow \$14/ea



- Light Beam
- Meteor Shower
- Pink Starlight
- Purple Nova



New Shades Gel Semi-Matte Lipstick

\$18/ea

- Red Stiletto
- Blush Velvet
- Berry Famous
- Trademark Pink



Petite Palette (unfilled), \$8



LIMITED EDITION



- Copper Glow
- Gilded Glow

Illuminating Bronzer, \$18 each



Beauty Unearthed Perfect Palette (unfilled), \$18

SPECIAL EDITION



Sun Care After-Sun Replenishing Gel, \$15
Sun Care Subtle Tanning Lotion, \$18