



- May 2018 Unit Goals:**
- 22 New Unit Members
  - \$18,100 Wholesale orders
  - 3 New Red Jackets
  - 15 Bracelet Winners
  - 6 Star Consultants

**TimeWise Miracle Set 3D is Here!**



Happy May Heartseekers!!  
 Another GREAT month in April!!!  
 'Thank you for being a part of our Winning Soon To Be Cadillac Unit!!  
 The company has SO MANY Promotions in May

1. NEW MIRACLE SET 3D is available this month!! May 10th for Star Consultants + PCP enrollees and May 12th for all other consultants.
2. Early Bird ordering Promotions both by May 15th..details in the newsletter
3. New Beauty that counts Lip color– Pink Passion-\$1 donated to the MK charitable Foundation for each purchased
4. MK Corp will donate \$1MIL dollars to the MK Charitable Foundation when we sell/order 1 MILLION 3D Miracle sets May 1st-June 30th!!

We're in Cadillac Qualifications-April, May and June!!  
 (details in the newsletter)  
 I am here for you and only a phone call away!  
 Love and Belief in YOU!



**We're in Cadillac Qualifications!**

**May's Believe Bracelet**



MK Bracelet w/a \$600 combined w/s order by May 30th!

**Happy Anniversary!**

*We Celebrate You!*



**Happy Birthday**



**Happy Anniversary**

Name	Birthday
Sharon Lynne Macon	May 31

Consultant	Year	Years
Christy Hawthorne	May 28	1
Katy Worden	May 27	8
Kathleen Elizabeth Langlinois	May 10	14
Meagan Tait	May 11	14
Brenda Gale Munro	May 17	14
Norine J. Lanman	May 28	22



New Consultant	From	Recruiter
Madilyn Blakely	Baytown, TX	H. Dekerlegand
Rayela Gordon	Batson, TX	M. Blakely

Consultants that placed a wholesale product order last month.



**Career Builders**

**PCP Enrolees**

**Congratulations!!**

You can order the New Summer Products early-May 10th!!

Helen Castilaw, Shirley McWilliams, Tracey Dean, Dalila Favela, Maria Barrientos, Tammy Corley, Carrie St. Cyr, Tammy Garrett & Norine Lanman

- Perla Sifuentes
- Tammy Corley
- Shirley McWilliams
- Tracey Dean
- Norine Lanman
- Christina Ehlig
- Rachael Johnson
- Vicki Haberman
- Norine Lanman
- Ruby Lopez
- Paula Jekins
- Maria Barrientos
- Samantha Villalon
- Felicia Cooke
- Kristi Panahi
- Dana Biersdorfer
- Heather Haberman
- Vanessa Radomski
- Kristin Hill
- Hanna Dekerlegand

**April Bracelet Winners**



April

Perla Sifuentes Hanna Dekerlegand



"IF YOU THINK YOU CAN, YOU CAN.  
AND IF YOU THINK YOU CAN'T, YOU'RE RIGHT."  
Mary Kay Ash



## **Our unit is in qualification for our 7th FREE Car!!**

And...our unit has been on target for the Pink Cadillac 6 times!!

So...now we are earning this Pink Cadillac with our 7th try!

Are we on-target...not really...Can we do it??? ABSOLUTELY!!

We finished Jan-March on target for Equinox and will REALLY have to STRETCH to finish the Pink Cadillac!!

Have I mentioned YA'LL DESERVES to be a Pink Cadillac Unit!!

**HERE'S THE BEST PART!!!** I spoke the the MK Car Dept yesterday.

AND..when we finish our Pink Cadillac by June 30th. We can pick it up at Seminar 2018!!! (We are the last Seminar and can drive it home!!!!!!) Our unit is **FIRST ON THE LIST!!!** We will get either the Cadillac they drive on stage or the one in the expo...I **COULD JUST DIE...CRY AND THROW UP** at the same time!! So I'm throwing my heart over the line again and **WE ARE GOING TO BE A CADILLAC UNIT** by June 30th!!!

It's going to be **ALL OF OUR** personal MK victories that are going to push us over the top!! I can't do it alone...it's a **TEAM WIN!!!**

### **Qualifications- \$102,000 Wholesale January 2018-June 2018**

What is left for the last 3 months- \$54,300 + me finishing Court of Sales + Court of Sharing

- 1. A LOT OF PRAYERS!!!** The most important thing you can do is pray for our unit!
- 2. 6 Star Consultants** for each month
- 3. 18 or more New Unit Members** each month– 18 consultants having 1 new team member
- 4. Sell/Order 1206 Lip glosses/mascaras or Oil Free Eye Makeup Removes**–If we have 24 unit members sells/orders 51 of any combination of the 3 products
- 5. Sell/Order 164 Miracle Sets**-15 consultants sells/orders 11 & Miracle Sets

**Or 3 Submit for DIQ and finish June 30, 2018**

# May Unit Promotions

## Early Bird Promotion

May 1st-May 15th Early Bird Promotion

Place a combined \$300 Wholesale order by May 15th  
Earn -Facial in a Bag 3D Miracle Set Postcards (25 per pkg)

Add 1 New Team Member by May 15th  
Earn- New 3D Tray Inserts ( 10 piece set)

May 1st-15th



## Miracle May Promotion

May 1—May 30th Combined Wholesale Orders

\$350 ws order = Lashes Makeup Bag

\$600 ws = MK Believe Bracelet

\$650 ws order = Prop it up Mirror Stand

\$1000 ws order = MK Bracelet + Brush Drying Holder

\$1500 ws order = MK Bracelet + Makeup Organizer



# May 1st - June 30th Promotion

## CENTURY CLUB

100 Miracle Set 3D customers

**Get recognized**  
*as you sell 3D Miracle Sets!*

Terrific 10's  
Tenacious 20's  
Thrilling 30's  
Fantastic 40's  
Fabulous 50's

Star-studded 60's  
Sensational 70's  
Honorable 80's  
Knockout 90's  
Century Club 100's

Get \$100 Cash to spend @ Seminar!  
Have 100 people try the 3D Miracle  
Set by June 30th & order 25 New 3D  
Miracle Sets



# MILLION MIRACLES

ON THE ROAD TO A  
MILLION  
Miracles  
MARY KAY



## NEW! TimeWise® Miracle Set 3D™

This breakthrough three-dimensional approach to skin aging features the exclusive patent-pending Age Minimize 3D™ Complex to help interrupt the triggers that can cause skin to look older before its time. It defends against age-accelerating free radicals on skin, delays the look of premature skin aging and delivers results fast.

- Age Minimize 3D™ 4-in-1 Cleanser, \$24
- Age Minimize 3D™ Day Cream SPF 30 Broad Spectrum Sunscreen, \$32
- Age Minimize 3D™ Night Cream, \$32
- Age Minimize 3D™ Eye Cream, \$36

TimeWise® Miracle Set 3D™, \$110  
Miracle Set 3D™ The Go Set™, \$25

## NEW! Additional open stock brushes.

All-Over Powder Brush, \$16

Cheek Brush, \$14

All-Over Eye Shadow Brush, \$12

Eye Crease Brush, \$12

Eye Smudger Brush, \$12

## Pink Changing Lives®

### Mary Kay® Gel Semi-Matte Lipstick in Powerful Pink, \$18

In the United States, from April 26 to Aug. 15, 2018, \$1 will be donated by Mary Kay Inc. from each sale of Gel Semi-Matte Lipstick in Powerful Pink. In the United States, Mary Kay is committed to ending domestic violence through the efforts of The Mary Kay Foundation<sup>SM</sup> to provide life-saving resources to survivors of abuse



Early Ordering May 10th for PCP & Stars Open Ordering May 12th

# Best Face FORWARD



**\$110**  
Save \$14 when  
you buy the set!

Armed with the latest in skin care science, you've got the power to help your customers put their best faces forward.

## TIMEWISE® MIRACLE SET 3D™ WITH AGE MINIMIZE 3D™ COMPLEX

Two formulas: Normal/Dry and Combination/Oily

- 4-in-1 Cleanser (4.5 oz.), \$24
- Day Cream SPF 30 Broad Spectrum Sunscreen\* (1.7 oz.), \$32
- Night Cream (1.7 oz.), \$32
- Eye Cream (.5 oz.), \$36

Day Cream, non-SPF, also available (1.7 oz.), \$32

All prices are suggested retail.

### DEFY AGING WITH THIS THREE-DIMENSIONAL APPROACH:

#### DEFENDS

More than **double the antioxidant protection\*** for our most powerful free-radical skin regimen defense yet. Moisturizes for 24 hours to help defend skin's balance.

#### DELAYS

Look of premature skin aging **with broad spectrum UVA/UVB protection** and the *Age Minimize 3D™* Complex.

#### DELIVERS

**4 Weeks.** Visible improvement of multiple signs of skin aging in just 4 weeks,\*\* including:

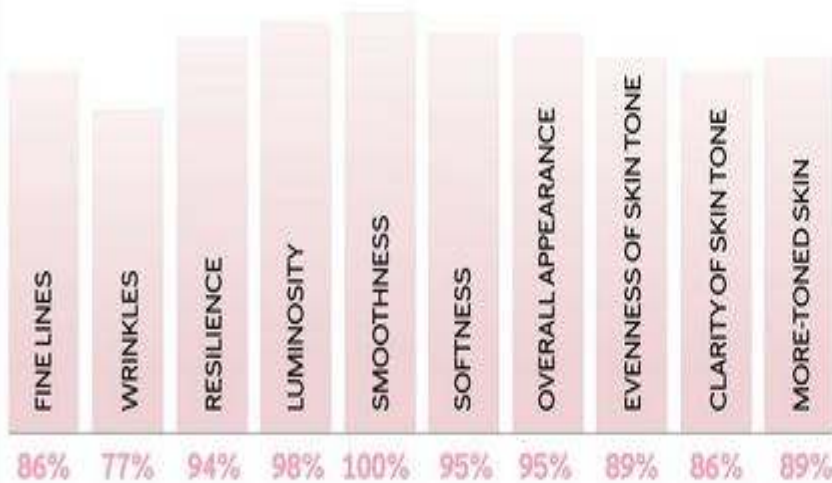
- |                    |            |
|--------------------|------------|
| Fine lines         | Resilience |
| Smoothness         | Wrinkles   |
| Luminosity         | Softness   |
| Overall appearance |            |

#### 4 - 12 WEEKS

The results get even better over time. Improvement in all measured attributes **TRIPLED** from week four to week 12.

After 12 weeks, at least 77% of women improved on *every* attribute measured.\*\*

PERCENTAGES OF WOMEN WHO IMPROVED ON THE LOOK OR FEEL OF:



**8 OUT OF 10 WOMEN WERE EXCITED BY WHAT THEY SAW.\*\*\***

After five weeks, women agreed the regimen exceeded their expectations.\*\*\*

- Improves overall quality of skin - 89%
- Skin regains a more youthful look - 80%
- Softens the look of expression lines - 75%
- Skin feels considerably more resilient - 79%

\*Based on in vitro testing comparing TimeWise® Miracle Set™ with TimeWise® Miracle Set 3D™

\*\*Results based on a 12-week independent clinical study in which 62 women used the TimeWise® Miracle Set 3D™ twice a day

\*\*\*Results based on a five-week independent consumer study in which 214 women used the TimeWise® Miracle Set 3D™ twice a day

†Over-the-counter drug product



## CUSTOMERS WITH ROSACEA

A safety clinical study confirmed that TimeWise® Miracle Set 3D™ is suitable for women with rosacea.†

In a separate clinical study, women with rosacea showed significant improvement of multiple visible signs of skin-aging attributes,† including:

- Fine lines and wrinkles
- Skin resilience
- Overall appearance

†Results based on a two-week independent safety clinical study in which 60 women used TimeWise® Miracle Set 3D™ twice a day

††Results based on a two-week independent clinical study in which 47 women used the TimeWise® Miracle Set 3D™ twice a day