

BELIEVE YOU CAN, AND YOU WILL! BELIEVE



TAKE THE CHALLENGE!

July 1, 2017 – June 30, 2018

For each month during the 2017–2018 Seminar year that an Independent Beauty Consultant places a cumulative \$600* or more wholesale Section 1 order, she will receive an **exclusively designed charm bracelet by renowned jewelry designer R.J. Graziano**. This month's bracelet is totally charming and features the power word **BELIEVE**. When you believe in helping women look and feel beautiful, this gorgeous bracelet could BEE yours!



SEMINAR CONSISTENCY CHALLENGE March 1, 2018 – June 30, 2018

Want to go places? Just focus on some new faces! And when you achieve the *New Faces Take You Places* Challenge for the months of March, April, May and June **AND** add one qualified** new personal team member during the challenge period, you will receive the exclusive consistency challenge bracelet with a crystal-encrusted charm featuring the power word **SISTERS**. And there are even more great rewards that could come your way! Check them out on *Mary Kay InTouch*®.

**NEW
FACES
take you
PLACES**

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your bracelet inside your qualifying order. One bracelet per contest/achievement each month.

**A qualified new personal team member is one whose initial order with the Company is \$300 or more in wholesale Section 1 products, and it is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company. Agreement is received and accepted by the Company in the month of February 2018 and who places a qualifying order that is received and accepted by the Company in the month of March 2018 will be counted. An Independent Beauty Consultant who places an order in July 2018 will not count toward the challenge.

LOOK WHERE NEW FACES CAN TAKE YOU!

Achieving the monthly challenge also helps you achieve these other challenges!

Seminar 2018 Registration Challenge

All In With 8!
Challenge

New Faces Take You Places
All-Star Booster

AND DON'T FORGET:

- Star Consultant Quarter 4
- Seminar Awards
- Top Sales Director Trip

Go to *Mary Kay InTouch*® for complete rules and details.

💰 = Selling 🌱 = Growth 🐝 = Sharing

NEW CRUZE HATCHBACK!!!



Va-Va-Vroom

Beginning with end of April qualifiers, the Chevy* Cruze* Hatchback replaces the Sedan model for Grand Achiever qualifiers and requalifiers. We think you'll love the Hatchback with its trendy design and easier access for passengers and for transporting products and supplies. The equipment on the Hatchback remains the same including OnStar*. Color also remains Silver Ice Metallic.



ALL IN WITH 8! DIQ PROMOTION

Through July 1, 2018

EXTENDED!

Pre-Qualification

- ~~Star Consultant previous or current quarter~~
- Must be active
- ~~X~~ 8 active* personal team members

Qualification

- Qualify in 1, 2, or 3 months ~~or 4 months~~
- 24 total active* DIQ unit members
- ~~X~~ **NO** qualified** personal team members
- ~~\$18,000~~ **\$13,500** total DIQ unit wholesale production
- ~~\$4,000~~ **\$3,000** maximum personal wholesale production
- \$4,000 monthly DIQ unit wholesale production minimum to remain in DIQ.

Step Up to the Suit!



The Power of PINK

New Sales Director Class Feb. 1 – July 1, 2018

When you think pink, anything is possible. Like being a dream-achieving goal-getter whose confidence inspires others. **When you debut as a New Independent Sales Director from Feb. 1 to July 1, 2018,** these exclusive Nicole Miller for Mary Kay prizes* will be yours:

- Nicole Miller Class Ring
- Nicole Miller Jewelry Set
- Nicole Miller Handbag



PLUS:

- New Independent Sales Directors who debut a new first-line offspring Sales Director of their own during the contest period will receive a gorgeous coordinating Nicole Miller wallet.
- New Independent Sales Directors who debut two or more new first-line offspring Sales Directors will receive a \$100 bonus for each additional offspring they have during the contest period.

A Senior Independent Sales Director who debuts an offspring Independent Sales Director will receive the Nicole Miller ring, jewelry set and handbag. PLUS:

- Independent Sales Directors who debut a second new first-line offspring during the contest period will receive a gorgeous coordinating Nicole Miller wallet.
- Independent Sales Directors who debut three or more new first-line offspring will receive a \$100 bonus for each additional offspring during the contest period.

Independent Sales Directors who debut February 1 – July 1, 2018 will pick up their prizes at Seminar 2018* except for the ring which will be mailed to them the month they debut as a Sales Director.

One of each prize per achiever per contest period, except for cash bonus(es).

*To receive their prizes at Seminar 2018, Independent Sales Directors must maintain their Sales Director status through June 30, 2018. July 2018 new Sales Director debuts will also pick up their prizes at Seminar 2018. If they are unable to attend Seminar 2018, their prizes will be mailed to them after the event.



Nicole Miller
for
MARY KAY



**NOW STARRING
RED JACKETS!**



Sr. Consultants

Gale Munro
*Pertha Petersen
Kristin Hill
*Sharon Macon



Norine Lanman
Gail Stanart
*Melody Caballero

Tracey Dean
*Jennifer Taylor
Felicia Cooke
Vanessa Wells



Maria Barrientos
Perla Sifuentes-NEW
*Julie Franks



Tammy Corley
Kenda Wilson

Vicki Haberman
Heather Haberman



Team Leader



Helen Castilaw
Shirley McWilliams
Katy Worden
Paula Jenkins
Christy Hawthorne
Earline Gore
Sherrie Deets
*Janie Odom
Carrie St. Cyr
*Wanda Watts

Star Team Builder



Dalila Favela
JoAnn Salinas
Samantha Villalon
Jeanette Gasset
LeeAnn Ehlig
*Ereka Humphrey-McGinty
Teresa Tijerina-NEW



***To become
ACTIVE you must
place a \$225
wholesale order**



Independent Sales Director

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www.hannasheartseekers.com



Miracle May Team Building Promotion

Build Your Team and Earn Prizes!
May 1-30th

Move into RED (already in Red add 1 New Active Team Member)

Earn the Red Tassel Earrings

Bronze Medal-Adding 3 New Team Members

Earn Red Jacket Ring

Gold Medal-Adding 5 New Team Members

Earn the New Kate Beauty Coat



Thank you for being on our **WINNING TEAM!!**

YOU are the reason for our SUCCESS!