

PLEASE NOTE

**PRICE INCREASES
effective may 16th:**

CC Cream \$22.00

Foundation Primer \$20

Eye Makeup Remover \$17

Oil Mattifier \$18

MK Mens Hydrator \$25

Lip Primer \$25

Volu-firm Wrinkle Filler \$48

**Invest in April & increase
your May profits!**

We're Cruizin with Mary Kay



There is absolutely, positively, without a doubt, no time to lose. Girl, you gotta get yourself on this cruise! Anyone (**psst ... that's YOU**) can achieve **Destination Red!** Can you imagine five wonder-filled days and four adventuresome nights on

a cruise for two to the Bahamas? To get there, you'll be working a plan that can add more faces to your team and more money in your pocket.

Just achieve the following qualifications from Jan. 1 through June 30, 2019:

- Have a minimum of \$3,600 in adjusted personal wholesale production.†
- Add six *Great Start*-qualified* new personal team members – **They count DOUBLE toward Destination Red in January.**
- And have three personal first-time Star Team Builders.**

SAVE THE DATE! The Royal Caribbean International® cruise† sets sail from Miami, Oct. 7-11, 2019!

So, are you in? Who's going with you? Cruise on over to *Mary Kay InTouch*® for full *Destination Red* details and qualifications!

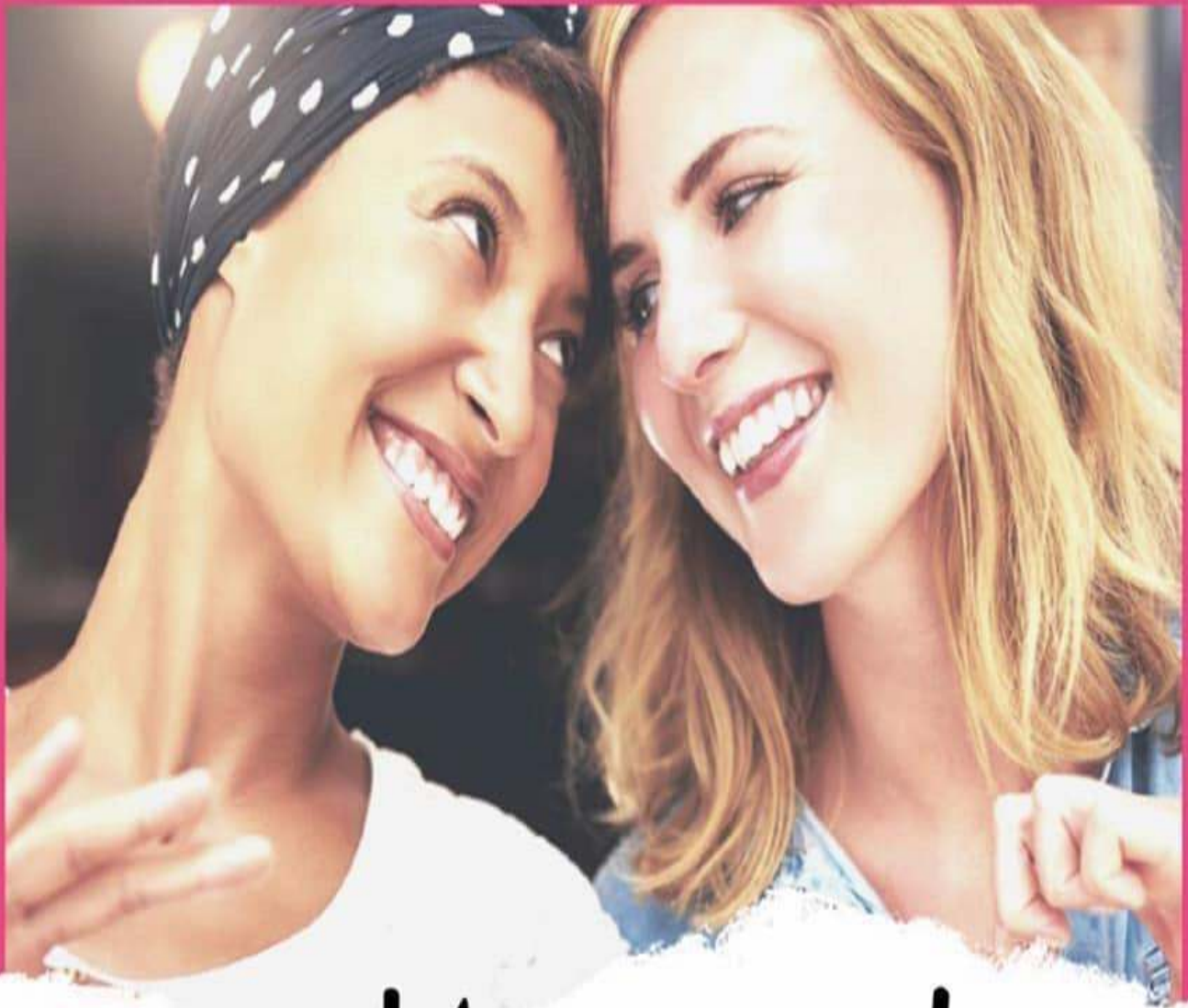
†To participate in *Destination Red*, you must place a minimum of \$3,600 in wholesale Section 1 orders within the qualification time frame.

*For purposes of *Destination Red*, a *Great Start*-qualified new personal team member is one whose Independent Beauty Consultant Agreement is received and accepted by the Company from Jan. 1 through June 30, 2019, and whose initial order or cumulative orders are \$600 or more in wholesale Section 1 products, and the orders are received and accepted by the Company in the same or following three calendar months that her Independent Beauty Consultant Agreement is received and accepted by the Company or by June 30, 2019, whichever comes first.

**A Star Team Builder must be active and have at least three active personal team members at the end of any single calendar month during the qualification time frame, and it must be her first time to achieve Star Team Builder status.

‡Cash option available. See *Destination Red* FAQs for details, located on *Mary Kay InTouch*®.

©2019 Royal Caribbean Cruises Ltd. Ships' registry: The Bahamas.



Bring Your Besties

NEW CONSULTANTS (MARCH 1-JUNE 30, 2019) CAN OFFER THEIR FIRST 3 NEW TEAM MEMBERS A \$25 STARTER KIT DISCOUNT!

Bring Your Besties!

Now that you're all in with Mary Kay, it's time for you - and your besties - to start enjoying the perks of this amazing opportunity!

Here's how you can bring your friends in on the fun:



When you become a new Independent Beauty Consultant from March 1 through June 30, 2019, your first three new personal team members who become Mary Kay Independent Beauty Consultants during your *Great Start** time frame can receive a **\$25 discount on their Starter Kits.**



GREAT Start

MARY KAY

To learn more, refer to your *Great Start* literature!

*Your Great Start time frame is the month your Independent Beauty Consultant Agreement is received and accepted by the Company and the following three calendar months.

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Bring Your Besties!

\$25 off the purchase of your own Starter Kit
I'm enjoying the perks of my Mary Kay business. Come and join me!



MARY KAY

New Team Member Name

This coupon does not retain any value and is non-transferable. Credit is automatically applied to the first three new team members whose Independent Beauty Consultant Agreements are received and accepted by the Company during the recruiter's Great Start time frame. See the Great Start Promotion brochures for details.

Bring Your Besties!

\$25 off the purchase of your own Starter Kit
I'm enjoying the perks of my Mary Kay business. Come and join me!



MARY KAY

New Team Member Name

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I'm enjoying the perks of my Mary Kay business. Come and join me!



MARY KAY

New Team Member Name

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For the Win! New Apps to Try

Three new apps (in English and Spanish) can help you attract new customers, drive sales and enhance service. Best news? They're FREE!

1. **Great Start App** (coming soon)

Created for new Independent Beauty Consultants. Sales Directors can download for awareness.

- Guides new Independent Beauty Consultants with a personalized program tracker to help them earn product bonus bundles.
- Digital posts they can personalize to announce their business.
- Team-building education.
- **Destination Red** accomplishment tracker to help keep them accountable.



2. **Mary Kay Mirror Me™ App** (available now)

For all Independent Beauty Consultants and their customers.

- Allows your customers to try on and play with *Mary Kay*® color in real time - no photo upload necessary!
- Features the *Mary Kay*® Looks Collection and quarterly looks.
- Fun way to introduce color at parties or on the go.



3. **Mary Kay® SkinSight™ App** (available now)

For Independent Beauty Consultants.

- Your digital skin care assistant!
- Highlights subtle signs of aging that are easy to miss and offers product recommendations.
- Great booking tool and a way to help you upsell.



CAREER CAR PROGRAM



YOU HOLD THE KEY



Grand Achiever

Independent Beauty Consultants

Independent Sales Directors



Premier Club

Independent Sales Directors



Premier Plus

Independent Sales Directors



Cadillac

Independent Sales Directors

Independent National Sales Directors
NSD Perk!



**NOW STARRING
RED JACKETS!**



Sr. Consultants

Dalila Favela
*Ereka Humphrey-McGinty
Samantha Villalon



Team Leader



Helen Castilaw
Shirley McWilliams
Katy Worden
Christy Hawthorne
Sherrie Deets
Earline Gore
Wanda Watts
Paula Jenkins
*Carrie St.Cyr

Gale Munro
Kristin Hill
Pertha Petersen
*Sharon Macon

Tammy Corley
Kenda Wilson

Norine Lanman
Gail Stanart

Tracey Dean One from RED
Jenny Taylor
Felicia Cooke



Star Team Builder



Maria Barrientos NEW
Perla Sifuentes
Julie Franks
Joseline Barrientos

Shirley McWilliams
Kathy Jones

***To become
ACTIVE you must
place a \$225
wholesale order**





Independent Sales Director

910 Shillington Drive
Katy, TX 77450
832-731-2428
h21bdd@aol.com
www.hannasheartseekers.com



**PICK YOUR CHOICE
COMPLETE 6 INTERVIEWS WITH ME
MAY 1ST-15TH**

 Sweetheart Mug	 Sweet Treasures Cosmetic Bag
 Take Me Anywhere Travel Case	 Covered in Love Umbrella

May Early Bird Promotion

May 1st-15th Combined Wholesale Orders
 \$225 combined wholesale order = MK Key Chain + Emery Boards
 \$450 combined wholesale order = MK Key Chain/Emery Board + Luggage Tags
 \$600 ws order = MK Lunch Tote + MK Bracelet
 2 Personal Team members placing \$225 ws orders= Louis Vuitton Earrings
 (2 Personal Team members ordering can be new or existing in our unit)

			
\$225 wholesale	\$450 wholesale	\$600 wholesale	2 Personal TM Gain Active Status
MK Key Chain + Emery Boards	MK Key Chain + Emery Boards + Luggage Tags	MK Insulated Lunch Tote + May Bracelet	Luitton Vitton Earrings

**Yours
FREE**

**When you join by
May 15th**

\$41 FREE

**Satin Lips Set,
Lipgloss &
Foundation Primer**



Thank you for being on our WINNING TEAM!!
YOU are the reason for our SUCCESS!