

Hanna's Heartseekers

Hanna Dekerlegand



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!



*Countdown to Cadillac &
100 unit members!*

February Unit Goals:

\$10,000 Wholesale orders

12 New Unit Members & 2 New Red Jackets

Happy February Heartseekers!

WHAT A JANUARY! Our BEST in the last 5 years! Thank you for investing in your business and yourself! An now we are off to the BEST February too! I love February...it's our month! The month of HEARTS! Valentine's Day is the second biggest selling days after Christmas in the Mary Kay World . Here's a few things to concentration on in February!

1. Valentine's Day– Why not sell Gift Certificates (have included a few in the newsletter to print out and sell!
2. NEW Spring 2016 Products are here! PCP enrollees can order EARLY! Feb 10th. See flyers in the newsletter
3. "Love What You Do" - Unit Promotion—Big rewards for YOU when we reach \$8500 and BIGGER Rewards for YOU when we reach \$10,000 wholesale for February!
4. Spring into Red Promotion– This is the last month...AND..there is still to earn FREE Career Conference Luncheon
5. Career Conference– Registration is available NOW. Only \$95 and is local-Galveston, TX more info included in the newsletter
6. Share the Love –Booking & Team Building Promotion! (flyer included)

So Excited to see where your business takes you in February! I am here to work with you! Love and Belief in YOUR Success!

Hanna



New 3rd Quarter Stars



Tracey Dean
Diamond Star



Hanna Dekerlegand
Sapphire Star

**Looking for 15 More
Star Consultants by
March 15th**

Happy Anniversary!

We Celebrate You!



Happy Birthday



Consultant Name	Birthday
Samantha McAteer	February 1
Magdalena Benavides	February 2
Allyne Zacarias	February 5
Christina Ehlig	February 9
Kathy Jones	February 9
Judy Rickstrew	February 9
Virginia Rose Fisher	February 13
Jessie R. Andersen	February 18
Beverly Roberts	February 19
Wanda Watts	February 25
Helen F. Castilaw	February 27

Happy Anniversary

Consultant Name	Anniversary	Year
Latricia Thornton	February 1	1st
Vanessa Rivas	February 13	1st
Samantha M C Villalon	February 16	1st
Silvia Pham	February 24	1st
Debra Sweeney	February 28	1st
TimAyn Stafford	February 25	4th



New Consultant	From	Recruiter
Mickey Klapuch	Wimberly, TX	H.Dekerlegand

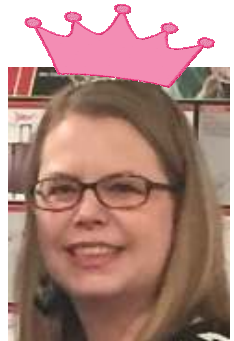


Career Builders

Consultants that placed a wholesale product order last month.

Tracey Dean - Queen

- Kristi Panahi
- Julie Franks
- Helen Castilaw
- Daisy Barragan
- Meagan Tait
- Judy Rickstrew
- Rachael Stweart
- Sherrie Deets
- Vicki Haberman
- Tamara Garrett
- Maria Barrientos
- Virginia Fisher
- Terry Wright
- Heather Haberman
- Hanna Dekerlegand



WE'RE DRIVING CADILLACS IN OUR DREAMS..

Coming to the Heartseeker's Unit June 2016




February Promotions Hanna's Heartseekers

LOVE
what you do

and enjoy

the REWARDS



When we increase our February 2016 unit wholesale production by 13% over February 2015 \$8500 wholesale –Double Prizes @ \$10,000 wholesale

I will award MK T-Shirts to 5 Lucky Winners AND 10 Lucky Winners when we hit \$10,000 wholesale!



Every consultant who places \$225.00 w/s order in February will automatically receive one entry into our unit drawing for a MK T-Shirt.

Consultants who place a \$600+ w/s order in February will receive 3 entries in the T-Shirt drawing and WIN the MK Cell Phone Wallet!



BONUS!



Add 3 New Active* Team Members (*\$225.00 active order) in February...and you will earn a BRONZE MEDAL, the new **MK REMARKABLE RED CLUTCH!** And your invitation to the Career Conference VIP Luncheon* where you will be awarded dazzling earrings**.

**You must register before Feb 29th and attend Career Conference 2016 to receive your earrings at the VIP Luncheon



Hanna Dekerlegand
Independent Sales Director

Share the Love

Booking Blitz & Team Building

Book 3 Parties or Facial 10 People +
Place minimum \$225 wholesale order
Earn Stripe Business Card Holder



Earn your Stackable Bracelet for each New Team Member Joining from Feb 1-15th!



Book 5 Parties or Facial 15 People +
Place minimum \$400 wholesale order
Earn Stripes Tablet Cover



Bonus
Earn a FREE Room @ Career Conference or (\$50) when you have 3 New Active Team Members in February!

Book 10 Parties or Facial 30 People +
Place minimum \$600 wholesale order
Earn All (4) Stripes Collection (Bag, Tablet Cover, Card Holder & Key Chain)



* Must turn in Hostess Name, Party Date & Guest List for each Party to Qualify & Career Survey for each guest

Want some EXTRA bling to add to your badge at

CAREER 2016 ?



REGISTER FOR CAREER CONFERENCE BY MIDNIGHT FRIDAY, JAN 29 AND YOU'LL RECEIVE THIS BLINGY LANYARD FOR YOUR BADGE!



Registration opens Tuesday, Jan 26

Career Conference

March 11th & 12th

Galveston, TX

7pm-10pm 11th

9-4pm 12th

Only \$95 Registration

And..

You'll get \$50 off your next MK order

And..

Discounted Seminar Registration

Mary Kay

Gift Certificate

This gift certificate
entitles you to _____ in
Mary Kay Products!



Mary Kay

Gift Certificate

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entitles you to _____ in
Mary Kay Products!



Mary Kay

Gift Certificate

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entitles you to _____ in
Mary Kay Products!





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VALUE _____

TO _____

FROM _____

ONLY VALID WITH MARY KAY BEAUTY CONSULTANT BELOW:



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