

## Heartseekers Unit



## Earn Seminar CA\$H

Earn \$25 in Seminar CA\$H for each New Qualified Team Member you add (NO LIMIT)

Earn \$25 in Seminar CA\$H for each Quarter you are a STAR Consultant (4 qtrs = \$100 Seminar CA\$H)

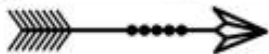
Seminar CA\$H will be awarded when you arrive in Dallas on Day 0 Of Seminar 2018

Year Long Promotion

NEW FACES *take you* PLACES

November

TEAM BUILDING CHALLENGE



It all starts when you Sell, and that can lead to sharing the Mary Kay opportunity!

If you become the Independent Beauty Consultant with the highest number of new personal team members (minimum of two) in your unit, you will receive these trendy coasters.\* Sell and go places!



HEARTSEEKER'S STAR CONSULTANT CHALLENGE



Cadillac



EARN THIS "EXCLUSIVE" CADILLAC MUG FOR BEING A STAR ON OR BEFORE DEC 15TH

Mary Kay's Team Building Promotion..Recruit at least 2 New Team Members in November . Unit with the most recruited within her unit earns this Coaster Set

# ALL IN WITH 8! DIQ PROMOTION

October 1 - December 1, 2017

## Pre-Qualification

- ~~Star Consultant previous or current quarter~~
- Must be active
- ~~1~~ **8** active\* personal team members

## Qualification


- Qualify in 1, 2, or 3 months ~~or 4 months~~
- 24 total active\* DIQ unit members
- ~~X~~ **NO** qualified\*\* personal team members
- ~~\$18,000~~ **\$13,500** total DIQ unit wholesale production
- ~~\$4,000~~ **\$3,000** maximum personal wholesale production
- \$4,000 monthly DIQ unit wholesale production minimum to remain in DIQ.

Step Up to the Suit!  
Leadership 2018

# Limited Time DIQ Requirements Oct. 1-Dec. 1



**NOW** is  
the time to  
become a  
**Mary Kay**  
Sales  
Director!



## Limited Time Pre-Qualifications

- ❑ 8 Active Team Members
- ❑ Future Independent Sales Directors must be active\* themselves.

## Limited Time Requirements

- ❑ \$13,500 Cumulative DIQ Unit Wholesale Production
- ❑ \$4,000 Minimum DIQ Unit Wholesale Production each month
- ❑ Must finish with 24 Active DIQ Unit Members

- May qualify in one, two, or three months
- A DIQ may contribute up to \$3,000 in personal wholesale Section 1 orders.



All NEW Independent Sales Directors who debut from August 1st, 2017—January 1st, 2018 will receive

**FREE Registration to Leadership Conference 2018,**

as well as an invitation to the **POP Lanta Party** along with their Independent Senior Sales Directors!



**NOW STARRING  
RED JACKETS!**



## Sr. Consultants

Gale Munro  
Kristin Hill  
\*Sharon Macon  
Pertha Petersen



Dalila Favela  
LeeAnn Ehlig  
\*Ereka Humphrey-McGinty  
\*Jeanette Gassett  
\*Samantha Villalon

Norine Lanman  
Gail Stanart  
\*Melody Caballero

Tracey Dean  
Jennifer Taylor  
\*Felicia Cooke  
Vanessa Wells  
\*Gracie Espinoza

Maria Barrientos  
Julie Franks

Tammy Corley  
Kenda Wilson

Vicki Haberman  
Heather Haberman

Shirley McWilliams  
Kathy Jones



## Team Leader



Helen Castilaw  
Shirley McWilliams  
Katy Worden  
Paula Jenkins  
Christy Hawthorne  
Earline Gore  
\*Sherrie Deets  
Janie Odom  
\*Carrie St. Cyr  
\*Wanda Watts



**\*To become  
ACTIVE you must  
place a \$225  
wholesale order**





**Independent Sales Director**

910 Shillington Drive  
Katy, TX 77450  
832-731-2428  
h21bdd@aol.com  
www.hannasheartseekers.com



**HEARTSEEKERS UNIT**

**EARN SEMINAR CASH**

**2 WAYS TO EARN SEMINAR CASH**

1. EARN \$25 IN SEMINAR CASH FOR EACH NEW QUALIFIED TEAM MEMBER YOU ADD (NO LIMIT)
2. EARN \$25 IN SEMINAR CASH FOR EACH QUARTER YOU ARE STAR CONSULTANT (4 QRTS = \$100 SEMINAR CASH)

**SEMINAR CASH WILL BE AWARDED WHEN YOU ARRIVE IN DALLAS ON DAY 0 OF SEMINAR 2018**

**DOUBLE PLAY**

**Join Mary Kay November 1st-10th**

**START SOMETHING Beautiful**

**\$318 of product products**

**ONLY \$100**

**BIG REWARDS**

**Get a Charcoal Mask + Moisture Renewal Gel Mask Free + 1 Bio-Cellular Mask from ME!!**

**Till Nov 10th**

**Recruiter gets 1 Bio-Cellular Mask too! 🙌🙌**

Thank you for being on our WINNING TEAM!!  
**YOU are the reason for our SUCCESS!**