

# Hanna's Heartseekers

Hanna Deckerlegand



ANYTHING CAN CHANGE AND YOU CAN CHANGE ANYTHING!

## No Excuse November

Happy November Heartseekers!!  
CHROMAFUSION...CHROMAFUSION!!

Company and Unit Promotions below...It's the BEST Time to Double your efforts in your MK Business in November!!  
Here are the Company & Unit Promotions for November

1. RECRUITING PROMOTION-NOV 1ST-15TH!!
2. It's a Party Key Bracelet-with a combined \$600 wholesale in September
3. Unit Wholesale Early Bird Promotion!  
(see inside newsletters)
4. NEW CHROMAFUSION PRODUCST!!! available now for ordering
5. \$100 Red Jacket Bonus for 1st time Red Jackets
6. \$25 for every 2 New Active or Qualified Team Members in NOVEMBER
7. 50% off Red Jackets when you get 3 Active team members.
8. Get your Christmas Gift @ 50% off THIS MONTH!
9. Pink Friday/Black Friday-Nov 23rd...get your Sale together!!

I am SO EXCITED for you success in November!  
Love and Belief in YOU!

Hanna



WE'RE DRIVING  
CADILLACS  
IN OUR DREAMS..



### Nov 2018 Unit Goals:

- 16 New Unit Members
- \$16,000 Wholesale orders
- 26 Consultants ordering
- 6 Hold the Key Winners

MK Key Bracelet w/a \$600 combined ws order by Nov 30th



## Chromafusion is HERE!



**Happy Anniversary!**

*We Celebrate You!*



**Happy Birthday**



Consultant	Phone
Felicia Cooke	November 1
Joseline Barrientos	November 4
Maria Barrientos	November 4
Tammy A. Corley	November 7
Terry Lynn Craig	November 17
Perla Sifuentes	November 19
Shirley McWilliams	November 26
Jennifer Gibson	November 29

**Friday-Nov 23rd**



**Get your Sale Ready**

**Oct Necklace Winners**



*Dalila Favela*



*Hanna Dekerlegand*

Consultants that placed a wholesale product order last month.



**Career Builders**

Dalila Favela-Queen



- Tracey Dean
- Maria Barrientos
- Helen Castilaw
- Tammy Corley
- Christy Hawthorne
- Silvia Pham
- Katy Worden
- Felicia Cooke
- Dana M. Biersdorfer
- Kathy Jones
- Kenda Wilson
- Melissa Boyette
- Norine Lanman
- Vanessa Radomski
- Hanna Dekerlegand

# Early Bird Ordering Promotions

**November Early Bird Promotion**

**Nov 1– 15th Combined Wholesale Orders**

\$225 wholesale order = Winter Gloves with Faux Fur  
 \$300 wholesale order = Winter Faux Fur Scarf  
 \$600 ws order = You Hold the Key Bracelet + Winter Gloves with Faux Fur + Winter Faux Fur Scarf

		
<b>\$225 ws</b>	<b>\$300 ws</b>	<b>\$600 ws</b>
Winter Gloves with Faux Fur	Winter Faux Fur Scarf	Gloves + Faux Fur Scarf + Key Bracelet

# Team Building Promotions

**JOIN MARY KAY NOV 1ST-15TH**



**\$100 FOR \$382 IN PRODUCTS**

**“Bonus”**  
 Get a \$25 Cash Rebate with your active order by Nov 15th  
 Or  
 Get a \$50 Cash Rebate when you place a cumulative qualified order from Nov 1st-28th+ **FREE Bonus Products (up to \$159) from Mary Kay**

**JOIN MARY KAY NOV 1ST-15TH**



**CALLING ALL FORMER MK CONSULTANTS**

**COME BACK TO MARY KAY Only \$25.**  
PLUS TAX & SHIPPING  
**PLUS HUGE BONUSES WITH YOUR 1ST ORDER!**



**“Bonus”**  
 Place an Active order by Nov 15th-Receive \$25 in Free products  
 Or  
 Place a cumulative qualified order from Nov 1st-28th & get \$50 Cash Rebate+ up to \$159 in Free Products from MARY KAY!

**\*\*Only First Time Reds will qualify\*\***

# *Red Jacket Bonus*

**NEW** Red Jackets with 3 active team members

**\$100** *Cash Bonus*  
&

50% off  
Red Jacket



**\*\*Former and Current Red Jackets\*\***

**\$25 BONUS FOR EVERY 2-NEW ACTIVE OR QUALIFIED TEAM MEMBERS IN NOVEMBER!**



**Earn this Designer Inspired Ring when you Earn this challenge THIS MONTH!**



# Color for Life



## **NEW! Mary Kay Chromafusion™ Eye Shadow**

These 33 intensely pigmented shades are powered by Mary Kay Chromafusion™ Matrix Technology to deliver 12 hours\* of stay-true color. Mary Kay Chromafusion™ Eye Shadow gives busy women lifeproof color for a look that lasts all day. **\$8 each**

## **NEW! Mary Kay Chromafusion™ Blush**

For a natural-looking glow, choose from 10 stay-true matte and shimmer blush shades. Sweep on cheekbones or apply to the apples of cheeks for a fresh, beautiful touch of color. **\$14 each**



## **NEW! Mary Kay Chromafusion™ Contour & Highlighter**

Harnessing light-reflecting pigments and a fusion of pure color you'll love, NEW Mary Kay Chromafusion™ Contour and Mary Kay Chromafusion™ Highlighter deliver natural-looking radiance that lasts. Choose from two shades of Highlighter and two matte shades of Contour for a flawless look that amplifies your natural beauty.

**\$14 each**

## **NEW! Mary Kay Pro Palette™**

Unleash your color obsession with this customizable beauty essential. Fill and refill the magnetized Mary Kay Pro Palette™ with your favorite Mary Kay® products in your most-loved shades. When you can see every bright and bold color, beauty inspiration is bound to strike. **\$25**



## **NEW! Mary Kay® Looks Collection**

These 10 makeup-artist-created looks are curated perfection! With gorgeous shades of NEW Mary Kay Chromafusion™ Eye Shadow and Blush, along with coordinating eyeliners and lipsticks, these easy-to-wear looks are sure to become customer favorites.

**\$68 each**

**Mary Kay® Brow Definer Pencil in Classic Blonde, \$11**

ENTER THE:

# #MKColor4LifeContest

NOV. 10 - DEC. 31, 2018

## HOW TO BE ENTERED:

1. TRY A NEW MAKE UP LOOK WITH  
YOUR BEAUTY CONSULTANT

2. TAKE A SELFIE

3. POST IT ON MARYKAY.COM/  
MKCOLOR4LIFECONTEST OR ON YOUR  
INSTAGRAM USING  
#MKCOLORFORLIFECONTEST

4. TAG MARY KAY USING  
@MARYKAYUS AND YOUR BEAUTY  
CONSULTANT OR INCLUDE HER  
NAME(DOESN'T COUNT IF YOU DON'T)



100 ENTRANTS  
will win a  
MARY KAY® GIFT  
plus a  
\$100 GIFT CARD!

FIVE LUCKY WINNERS  
AND THEIR  
INDEPENDENT BEAUTY  
CONSULTANTS WILL  
EACH RECEIVE A TRIP  
FOR TWO TO NEW YORK  
FASHION WEEK IN  
FEBRUARY 2019 AND  
\$1,000 SPENDING CASH.  
ALSO, 100 CUSTOMERS  
WILL EACH WIN A MARY  
KAY® GIFT PLUS A \$100  
GIFT CARD!