



3 New Red Jackets in October

October Unit Goals:
 \$18,000 Wholesale
 15 New Unit Members

Happy October Heartseekers!

We had a FANTASTIC September! **We are up 49% over last September!** I am so excited about the possibilities of our unit growing into a CADILLAC! But first we need to finish Equinox production to get to Cadillac. We "Officially" start our car qualification (six months) THIS MONTH! Oct-March but my goal is to finish Equinox Oct-Dec and move into Cadillac Jan-March! And...Attending Career Conference in April as a Cadillac Unit!

Holiday Products are available Now!



Great News!! Holiday Products are available Oct 3rd for ALL Consultants and Directors!

Check out the newsletter for details on what's available.
 on your sales...CALL or TEXT all your customer, family, friends & co-workers!



Hanna

Double Credit in October!

Yes...you heard it Right! This means every order you place doubles up to \$2000 wholesale which = \$8000 retail!
 Get out your planner and MAXIMIZE THIS PROMOTION! Get your selling up and place a \$500 wholesale order each Saturday of this month! If you are behind on your sales...CALL or TEXT all your customer, family, friends & co-workers! Why not consider doing the Fundraiser-Chemo Care Package where we ask for \$30 donations and we donate these products to cancer patients! (Details in the newsletter)



STAY CONNECTED: If you're not a part of our FB Unit Page please request to be! A lot of training is on this page. Heartseekers Unit

Also check out our unit website
www.hannasheartseekers.com
 Password hearts



10 TO WIN

October-December



Each month that our Heartseeker's Unit adds 10 New Unit Members, the **RECRUITER'S** Names will go into a drawing for a **FABULOUS PRIZE** (value \$100 +) like Kendra Scott gift cards, Designer Handbags, Restaurant Gift Cards, Spa Certificates.... Etc.!!!

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Happy Anniversary!

We Celebrate You!



Happy Birthday



Consultant Name	Birthday
Earline Gore	October 5
Darlene D Olive	October 6
Carrie A. Plaunty-St. Cyr	October 7
Kristin Renae Hill	October 9
Suzanne Gay Craig	October 13
Amanda Rene Dalton	October 17
TimAyn Stafford	October 17
Katy Worden	October 19
Jeanette Ann Gasset	October 21
Melinda Ramirez	October 26
Julie Elizabeth Groesch	October 30



Happy Anniversary

Consultant Name	Anniversary	Year
Julie Breaux	October 5	6th
Vicki Lynn Haberman	October 22	6th
Kenda Wilson	October 2	7th
Terry Lynn Wright	October 16	11th
Carrie A. Plaunty-St. Cyr	October 8	18th



New Consultant	From	Recruiter
Tracey Dean	Katy, TX	H. Deckerlegand
Victoria Deckerlegand	Katy, TX	H. Deckerlegand
Claudia Hasbun	Houston, TX	D. Favela
Amy Jenkins	Silsbee, TX	P. Jenkins
Julie Groesch	Houston, TX	H. Deckerlegand
Kelly Holter	Houston, TX	H. Deckerlegand
Beverly Roberts	Spring, TX	H. Deckerlegand
Alyne Zacarias	Houston, TX	H. Deckerlegand

To our Heartseeker's Unit!!

Helen Castilaw	Silsbee, TX
Jesse Anderson	Silsbee, TX
Sherrie Deets	Silsbee, TX
Earline Gore	Silsbee, TX
Paula Jenkins	Silsbee, TX
Kathy Jones	Nederland, TX
Jo Lois King	Silsbee, TX
Kathleen Langlinais	Lumberton, TX
Norine Lanman	Magnolia, TX
Shirley McWilliams	Beaumont, TX
Carrie St. Cyr	Lumberton, TX
Judy Rickstrew	Amarillo, TX
Laura Sharp	Houston, TX
Wanda Watts	Silsbee, TX
Katy Worden	Lumberton, TX





**Congratulations Dalila Favela
Bracelet & Watch Winner
and
Cityscape Wristlet Winners
Dalila Favela & Katy Worden**



Photo Needed

**Consultants that placed a
wholesale product order last month.**



Career Builders

- Dalila Favela- Queen
- Katy Worden
- Kristi Panahi
- Kristin Hill
- Tamara Garrett
- Norine Lanman
- Maria Barrientos
- Lucy Garcia
- Laura Sharp
- Gale Munro
- Samantha Villalon
- Laura Singleton
- Jackie Rayburn
- Heather Haberman
- Hanna Dekerlegand



RACE FOR RED



**Congratulations Dalila Favela
Winner of the Race for Red Necklace!
Thank You to her Fabulous Team!!**

Class Tote Winners!

- Katy Worden
- Kristin Hill
- Tamara Garrett



3 New Red Jackets in October

It only Takes 3 Active Team Personal Team Members

New

Team Leader
Helen Castilaw

Team Leader
Dalila Favela



It Could Be You?



Hunt for RED October!

WIN CASH FOR TEAM

BUILDING THIS MONTH!

**EARN 'ONE' ENTRY FOR EACH OF
THE FOLLOWING:**

- Complete a Sharing Appointment with your Director (on the phone or in person)
- Add a New Team member
- Move up the Career Path
- * For every \$400 combined wholesale order

For every ONE entry, I will add **\$2 CASH** to the pot to be drawn from at the end of the month!

TWO Lucky Consultants will divide the pot!

The more entries you earn the bigger the pot of money and the greater chance you have to be a **WINNER!**

\$500 Cash Giveaway when we reach \$16,000 wholesale





Double Credit

Double Credit

During the month of October, you can receive Seminar 2016 double credit toward the Queen's Court of Personal Sales! We hope you're as excited as we are about the new limited-edition holiday products and this special double credit gift for you. Combined with the Golden Rule Service and personalized pampering you provide your customers, we know that you'll be well on your way to making this a truly special holiday season.

- **Queen's Court of Personal Sales** - Independent Sales Directors and Beauty Consultants may earn \$1 in Seminar 2016 bonus credit* for each \$1 in estimated personal retail production** *received and accepted* Oct. 1-31, 2015, up to a maximum of \$4,000 retail bonus credit toward the Sales Director and Beauty Consultant Queen's Courts of Personal Sales. The \$4,000 maximum Seminar bonus credit can be in addition to the monthly estimated retail maximum of \$13,000.
- **Circle of Achievement and Excellence** - Independent Sales Directors can earn \$1 in unit Seminar 2016 bonus credit* for each \$1 in estimated retail production** placed by unit members whose orders are *received and accepted* from Oct. 1-31, 2015, up to a maximum of \$40,000 in unit retail bonus credit toward the Circle of Achievement or Excellence.

+The limited-edition holiday products are only available while supplies last.

*Credit does not apply to commissions, quarterly contests, career car status, eligibility requirements or other Company programs.

**All Section 1 product orders received during this period will earn double credit which includes all Section 1 Regular Line products, all Section 1 Limited Edition products and all Section 1 product bonuses.