

JUST TELL YOURSELF,
"YOU CAN DO IT!"

COURAGE!



TAKE THE CHALLENGE!

July 1, 2017 – June 30, 2018

For each month during the 2017-2018 Seminar year that an independent Beauty Consultant places a cumulative \$600* or more wholesale Section 1 order, she will receive an **exclusively designed charm bracelet by renowned jewelry designer R.J. Graziano**. This month's bracelet is totally charming and features the power word **Courage**. You know you want to earn it! So just tell yourself, "You can do it!"



TEAM-BUILDING CHALLENGE

July 1 – Dec. 31, 2017

If you want to go places, share the opportunity with some new faces. If you have the highest number of qualified new personal team members in your Seminar at the end of the contest period, you could win the grand prize – **a \$5,000 trip voucher for the vacation of your dreams!**** There are also great monthly prizes you could earn along the way.

NEW
FACES
take you
PLACES

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout, and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your bracelet inside your qualifying order. One bracelet per contest period each month.

**In the event of a tie, the person with the highest production from the new personal team members during the promotional period will earn the prize.

LOOK WHERE NEW FACES CAN TAKE YOU!

-  **NEW! New Faces Take You Places Surprise & Delight**
-  **NEW! Starter Kit Product Bonus**
-  **NEW! Unit Circle \$20K Retail Credit**
-  **NEW! All In With 8!**
-  **New Faces Take You Places Fall Consistency Challenge**
-  **New Faces Take You Places All-Star Booster**

AND DON'T FORGET:

- Star Consultant Quarter 2!
- Seminar Awards!
- Top Sales Director Trip!

Go to *Mary Kay InTouch*® for complete rules and details.

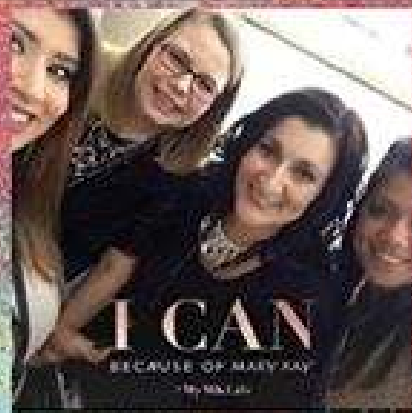
 = Selling  = Sharing  = Growth

MARY KAY

We are Family!

The IM.POSSIBLE National area and friends are adopting the Jenny Siemonsma, Hanna Dekerlegand, and Emily Lopez units (and most likely more to come as we get more info)

In Mary Kay, we are family! When some of us are hurting, the others rise to help! The Siemonsma and Lopez units were part of the Hurricane Harvey devastation. So many of them have lost so much and we want to help! For the month of September, we will be working towards helping them rebuild! Contact your sales director to see how you can make a difference!



have a... MK Gifting Holiday



NEW! Limited-Edition Eau So Cute Eau de Toilette

This fun and refreshing fragrance expresses your youthful side.

TOP NOTES

- Juicy Pear
- Sweet Almond Blossom
- Italian Bergamot
- Neroli

MIDDLE NOTES

- Freesia
- Pink Peony
- Daisy
- Cyclamen

BOTTOM NOTES

- Marshmallow
- Cedarwood
- Sandalwood



NEW! Limited-Edition Eye Brush Set

Set includes an eye blender brush, an angled eye crease brush and a wider eye color brush, all in a beautiful rose gold-tone bag.



NEW! Limited-Edition Eyelash Curler

A must for the beauty maven! Use before applying your favorite Mary Kay® mascara for an eye-opening effect.



NEW! Limited-Edition MKMen Dopp Kit Bag, \$5

\$5 with the purchase of any men's fragrance or MKMen® product.



NEW! Blending Sponge

This pro-style tool smooths color combinations to create an airbrush-like glow. Featuring an easy-to-grip ergonomic design and custom dual edges, it's perfect for precision application and blending of liquid and cream foundations, concealers and more.

Heartseekers Unit



Earn Seminar CA\$H

Earn \$25 in Seminar CA\$H for each New Qualified Team Member you add (NO LIMIT)

Earn \$25 in Seminar CA\$H for each Quarter you are a STAR Consultant (4 qtrs = \$100 Seminar CA\$H)

Seminar CA\$H will be awarded when you arrive in Dallas on Day 0 Of Seminar 2018

Year Long Promotion



Mary Kay's Team Building Promotion. Recruit at least 2 New Team Members in October. Unit with the most recruited within her unit earns this COURAGE Double Drop Necklace





**NOW STARRING
RED JACKETS!**



Sr. Consultants

Gale Munro
Kristin Hill
*Sharon Macon
Pertha Petersen



Dalila Favela
LeeAnn Ehlig
*Ereka Humphrey-McGinty
*Jeanette Gassett
*Samantha Villalon

Norine Lanman
Gail Stanart
*Melody Caballero

Tracey Dean
Jennifer Taylor
*Felicia Cooke
Vanessa Wells
*Gracie Espinoza
*Claudia Price

Maria Barrientos
Julie Franks

Tammy Corley
Kenda Wilson

Vicki Haberman
Heather Haberman

Shirley McWilliams
Kathy Jones



Team Leader



Helen Castilaw
Shirley McWilliams
Katy Worden
Paula Jenkins
Christy Hawthorne
Earline Gore
Sherrie Deets
Janie Odom
*Carrie St. Cyr
*Wanda Watts



***To become
ACTIVE you must
place a \$225
wholesale order**





Independent Sales Director

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www.hannasheartseekers.com



HEARTSEEKERS UNIT

EARN SEMINAR CASH

2 WAYS TO EARN SEMINAR CASH

1. EARN \$25 IN SEMINAR CASH FOR EACH NEW QUALIFIED TEAM MEMBER YOU ADD (NO LIMIT)
2. EARN \$25 IN SEMINAR CASH FOR EACH QUARTER YOU ARE STAR CONSULTANT (4 QRTS = \$100 SEMINAR CASH)

SEMINAR CASH WILL BE AWARDED WHEN YOU ARRIVE IN DALLAS ON DAY 0 OF SEMINAR 2018

Pink October Promotion

The Cutest **Star Family**
Your Pink Kit

GET YOUR PERSONALIZED TEMPTATION BASKET WITH A COMBINED \$1000 WHOLESALE ORDER OR 5 NEW TEAM MEMBERS IN OCTOBER

Hunt for Red October Promotion

ALL NEW BEAUTY CONSULTANT JOINING IN OCTOBER & PLACING A QUALIFIED OR MORE WS ORDER

RECEIVES A BEAUTY BONUS KIT-\$100 VALUE

**2-LIQUID FOUNDATION BRUSHES
A TIMEWISE REPAIR DELUXE MINI
FOUNDATION PRIMER
TRANSLUCENT POWDER
FINISHING SPRAY**

Thank you for being on our **WINNING TEAM!!**
YOU are the reason for our SUCCESS!