

# Fall Products are available NOW

AUGUST  
2020  
LAUNCH

## BEAUTY BEYOND BELIEF

Break into a full spectrum this fall  
with next level color and skin care.  
You write your own story, and yours  
knows no boundaries!

### SMOOTH, GLOSSY GOODNESS

Silky gloss that's never sticky, never  
tacky and perfectly glossy. Features  
14 shades perfect for any skin tone  
and any occasion.

**NEW!** Mary Kay Unlimited™  
Lip Gloss, \$16 each

### A STRIKING STARE

Sweep on sophisticated sparkle with  
high-impact metallics that deliver a  
full-on foil finish. Available in  
Copper & Pyrite and Pink & Purple.

**NEW!** Limited-Edition\* Mary Kay®  
Foil Eye Shadow Duo, \$18 each

### SWEET CHEEKS

Create a flattering flush with creamy color  
and highlight combos. Available in  
Pink & Glimmer and Mauve & Shimmer.

**NEW!** Limited-Edition\* Mary Kay®  
Cream Blush Duo Stick, \$18 each

### READY. SET. CORRECT!

Use this purple stick to neutralize  
yellow to help wake up your face for  
less tired-looking skin!

**NEW!** Limited-Edition\* Mary Kay®  
At Play® Color Correcting Stick, \$14

### Product Spotlight!

#### INSTANTLY REVIVE YOUR EYES!

Perk up your peepers with patches that are  
designed to stay in place so you can depuff,  
cool, soothe and hydrate at home and on the go.

**Mary Kay® Hydrogel Eye Patches,**  
\$40, pk./30 pairs

\*Available while supplies last. All prices are suggested retail.

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MKQ1 MARY KAY® 10/2020 MARYKAYINC. 22000715 8/20 PRINTED IN U.S.A.





Pink & Purple



\$18 each

*Two striking shades offer a reflective, full-on foil finish for a sophisticated sparkle.*

*Use this new purple stick to neutralize yellow to help wake up your face and have less tired-looking skin.*





**EXPLORE THREE FINISHES THAT TAKE YOU FROM WORK TO PLAY!**

**CREAM**

shades feature a perfectly glossy finish with no shimmer, just pure shine.

**PEARL**

shades feature a subtle luminescent finish.

**SHIMMER**

shades feature a playful sparkling finish.





# Building my hive!

**TO 24 QUALIFIED RECRUITS**

JULY 1, 2020 - JUNE 30, 2021

Name _____ Qual. Date _____					
Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	
Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	Name _____ Qual. Date _____	
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Name _____ Qual. Date _____		Name _____ Qual. Date _____			



QUEEN  
OF THE  
PERSONAL  
JEWELRY

Maria Patricia Espinoza, 1984, Puerto Rico

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QUEEN  
OF THE  
WEDDING

Accompanying  
the Queen of the Wedding  
Crown of  
Jewels is the Queen of  
the Wedding Ring, a  
diamond ring with a  
diamond set in a white  
metal band.



FRONTIER  
OF THE  
CROWN

Queen of  
the Crown  
is a crown  
with a  
diamond  
set in a  
white  
metal  
band.

QUEEN  
OF THE  
CROWN

Queen of  
the Crown  
is a crown  
with a  
diamond  
set in a  
white  
metal  
band.



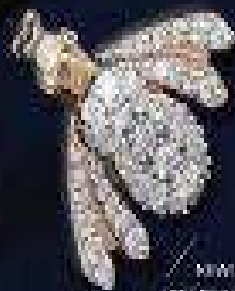
QUEEN  
OF THE  
CROWN  
AND  
JEWELRY

Maria Patricia Espinoza, 1984, Puerto Rico

QUEEN  
OF THE  
CROWN  
AND  
JEWELRY



Maria Patricia Espinoza, 1984, Puerto Rico  
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QUEEN  
OF THE  
CROWN  
AND  
JEWELRY

Queen of the Crown and Jewelry is a crown with a diamond set in a white metal band.

QUEEN  
OF THE  
CROWN  
AND  
JEWELRY



Queen of the Crown and Jewelry is a crown with a diamond set in a white metal band.

# tracking

## TO \$40,000



JULY 1, 2020 - JUNE 30, 2021



\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s
\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s	\$600 w/s





**NOW STARRING  
RED JACKETS!**



## Star Team Builder



Tracey Dean  
Rachel Ross  
Claudia Price  
Felicia Cooke  
\*Lisa Callan  
\*Julie Craig  
\*Suzanne Crawford  
\*Carol Miles  
\*Machelle McKissick

## Star Team Builder



Linda Vasquez-NEW  
Alicia Vasquez  
Rosalba Quintana  
Carol Conway  
Canace Morton



## Sr. Consultants



Helen Castilaw  
Norma Galloway  
Earline Gore  
Carrie St. Cyr  
\*Shirley McWilliams  
\*Paula Jenkins  
\*Katy Worden

Anna Spears  
Linda Vasquez  
Melissa Knight



Dalila Favela  
Anna Spears  
Elisa Wildfong  
Aurelia Yznaga  
\*Brittnee Duncan  
\*Tiffany Meismer  
\*Samantha Villalon  
\*Ereka Humphrey-McGinty  
\*Angela Shepherd  
Natali Vargas  
Jo Ann Salinas

Romeisha Lowery  
Penny King  
Ro'Kette Simpson  
\*Desti Patton  
\*Oralia De Pau  
\*Samantha Nino  
\*Rhonda Salazar  
Melissa Knight  
Heather Komasa

Norine Lanman  
Gail Stanart

\*To become  
**ACTIVE** you must  
place a \$225  
wholesale order



IT'S RAINING  
**RED**





**Independent Sales Director**

**Hanna Dekerlegand**

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Katy, TX 77450

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h21bdd@aol.com

www.hannasheartseekers.com



**Pre SPARK**  
OCTOBER CHALLENGE

*Earn an*  
**INTERACTIVE VIRTUAL BUSINESS CARD**

Combined  
\$300 wholesale  
Orders Oct  
1st-15th

*YOUR PHOTO AND CONTACT INFO HERE*

discover what you **L I V E.**

- What's New! ONLINE CATALOG
- Best Sellers - SHOP ONLINE
- Mary Kay® MOBILE APPS
- What's Your Story? GET STARTED

*create your wish list*

Free trial of products or tools from Mary Kay® available only to active consultants.

© your business

**ROCKTOBER PROMOTION**

**ADD NEW ACTIVE TEAM MEMBERS IN OCT**

**BECOME A NEW SR BEAUTY CONSULTANT**

**BECOME A NEW SUPER SR BEAUTY CONSULTANT**

**Mary Kay Earrings**

**Vegan Money Bag**

**\*Current Recruiters can also win by having 2 New Active Team Members**

Thank you for being on our **WINNING TEAM!!**  
**YOU are the reason for our SUCCESS!**