

MARY KAY®

## GET OFF TO A Glowing Start!

There's never been a better time  
to start a Mary Kay business  
and glow with success.

Learn More



FIRST-TIME  
EVER  
Promotion!

2 STARTER KIT  
OPTIONS!

Choose From: \$50\* #GlowAndTell Starter Kit OR \$85\* get two\*\* for one!

**Option 1:**  
\$50\* #GlowAndTell Starter Kit  
Includes everything to hold your first  
#GlowAndTell parties:

- Display items
- TimeWise® Miracle Set® (normal/dry)
- TimeWise® cleanser and moisturizer  
(combination/oily)

Start Something Beautiful® magazine  
**\$50 for \$139. of FULL SIZE  
RETAIL PRODUCTS**

**OPTION 1**

**Option 2:**  
\$85\* Get two\*\* for one!  
Includes #GlowAndTell Starter Kit,  
PLUS the traditional Starter Kit  
(normally \$100)

- that is fully packed with:
- Retail-sized products
  - Samples

Catalogs and more!  
\$85 for \$488. of FULL SIZE RETAIL  
PRODUCTS plus samples, mirrors, books  
and so much more.

**\$579 VALUE for \$85!!!**

**OPTION 2**



# RACE FOR RED

Fall into Red — August 1st - November 30th, 2015

Fall is the perfect time to share the opportunity and earn a red jacket!  
 When you Race for Red, you can increase your income, earn more rewards and help our team building confidence grow even more! Kickoff of Red momentum by earning these prizes during the Fall into Red Challenge.

## Independent Beauty Consultants

When you Do This...

You will get this!

Achieve Star Team Builder\* status with 3-4 Active<sup>+</sup> team members and \$1,200 cumulative team production\*\* from wholesale Section 1 products!

Star Team Builder Necklace

Achieve Team Leader\* status with 5-7 active<sup>+</sup> team members and \$1,800 cumulative team production\*\* from wholesale Section 1 products!

Team Leader Necklace

Achieve Future Independent Sales Director\* status with 8+ active<sup>+</sup> team members and \$2,400 cumulative team production\*\* from wholesale Section 1 products!

Future Independent Sales Director Necklace



Star Team  
Builder Necklace



Team Leader  
Necklace



Future Independent  
Sales Director Necklace

## Consistency Prize Challenge

When you complete the challenge a minimum of three out of four months in the contest period earn the Colorblock Clutch

When you complete the challenge all four months in the contest period earn the coordinating Colorblock Wristlet.



\*Your level on the career path will be determined as of the last day of the month.

\*\* Cumulative team production is the combination of your personal wholesale Section 1 production and your personal team members' wholesale Section 1 production.

<sup>+</sup> An Independent Beauty Consultant is considered active in the month a minimum \$225 Wholesale Section 1 order is received and accepted by the company and in the following two calendar months.



**NEW!**  
**MICRODERMABRASION  
 PLUS SET**

Maintain a polished, younger you with this powerful duo.  
 TimeWise Microdermabrasion Refine  
 New! TimeWise Pore Minimizer  
 \$55 set

*Fall into  
 Fabulous*

with our new skincare, limited edition, city-inspired colors & chic new fragrance

**CITY MODERN**  
 URBAN SOPHISTICATED COLOR



**LIMITED EDITION  
 EYE COLOR PALETTE**

Seasonal metallic and matte neutrals mixed perfectly. Available in City Sophisticated or Metro Modern  
 \$24 each

**LIMITED EDITION  
 VELVET LIP CREME**

Naturally Chic, Berry Stylish, or Oh So Currant  
 \$16 each



**LIMITED EDITION  
 NAIL LACQUER**

Berry Stylish, Gallery Gray or Garden Terrace  
 \$9.50 each

Trendy Crossbody Bag  
 Only \$5 with purchase of \$55 or more of the City Modern Chic Color Collection

**CITYSCAPE**

**NEW FRAGRANCE & LIMITED EDITION COLLECTION**

FOR HER

- Cityscape Eau de Parfum \$50
- Limited Edition Cityscape Silkening Dry Oil Mist \$20
- Limited Edition Cityscape Silkening Shower Gel \$20

For your complimentary copy, visit us at

[www.playmoreunlimited.com](http://www.playmoreunlimited.com)

**PlayMore**  
 UNLIMITED

FOR HIM

- Cityscape Cologne Spray \$50
- Limited Edition Cityscape Hair and Body Wash \$20

Mary Kay Cityscape Tote Bag  
 FREE with a minimum \$90 purchase of the Cityscape fragrance collection.



**CITYSCAPE**



**NOW STARRING  
RED JACKETS!**



**3 New  
Reds in  
SEPT**

**Team Leader**



- Dalila Favela
- Lee Ann Ehling
- Samantha Villalon
- Laura Singleton
- JoAnn Salinas
- \*Courtney McNeill
- \*Jeanette Gasset
- \*Ereka Humphrey-McGinty
- \*Melinda Ramirez

**Sr. Consultants**

Vicki Haberman  
Heather Lewis

Tammy Corley  
Kenda Wilson



**Star Team Builder**



- Gale Munro
- Pertha Petersen
- Kristin Hill
- \*Darlene D'Olive
- Sharon Macon



**THREE NEW RED JACKETS IN SEPT...IT COULD BE**



**\*To become ACTIVE  
you must place a \$225  
wholesale order**



**Independent Sales Director**  
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# Mary Kay September Starter Kit Special

There's never been a better time to start your Mary Kay business! Glow with success with these two Starter Kit options!

• Offer ends September 30, 2015 •

**\$50**

## STARTER KIT OPTION #1

- ☐ \$152 of Full-Sized Retail Product
- ☐ \$26 of Supplies & Display Materials



**\$173 Value**

**\$85**

## STARTER KIT OPTION #2

- ☐ \$446 of Full-Sizes Retail Product
- ☐ \$152 of Supplies & Display Materials



Get back more than  
**7 TIMES**  
 your investment!

**\$598 Value!**

**YOU are the reason for our SUCCESS!**