




CADILLAC BY Sept 30th

Happy September Heartseekers!
 Thank you for another GREAT Month! We are 35th MOST IMPROVED UNIT IN THE STATE OF TEXAS!!!

Check out the ENTIRE Newsletter!! It's all SO EXCITING!
 So much in our Newsletter this month!!

1. IT'S DOUBLE CREDIT MONTH!!
2. New Monthly POWER Jewelry with a combined \$600 wholesale order in September
3. Passport to Success Virtual Trip to Rome for ALL Star Consultant by Sept 15th
4. New Company Promotion for our NEW Seminar Year
5. NEW HOLIDAY PRODUCTS available Sept 10th and 15th
6. Company 58th Anniversary on September 13th
7. NEW Director Program
8. Unit September Promotion
9. New 1st Time Red Jackets earn \$100 CASH Promotion
10. WE ARE FINISHING CADILLAC BY SEPT 30TH!!

 **Hanna** Love and Belief!

Sept 2021 Unit Goals:

- 40,000 Wholesale orders
- 24 New Sept Consultants
- 15 Power Pink Achievers
- 3 New Reds
- 1 On Target Car Drivers

Earn your Power up your Sales Necklace with a \$600 combined ws order by Sept 30th



Unit Goal = 10 Star Consultants By Sept 15th

2021-2022 QUARTER 1 STAR CONSULTANTS

POWER PINK

1800+ SAPPHIRE GEM
 2400+ RUBY STAR
 3000+ DIAMOND STAR
 3500+ EMERALD STAR
 3800+ PEARL STAR

PASSPORT TO SUCCESS
 POWERED BY PINK
 CHARM BRACELET

FIRST QUARTER STAR
 ITALY

Earn a Star Level Gem & Destination Charm each quarter when you become a Star Consultant.

STAR LEVEL GEMS
 SAPPHIRE RUBY EMERALD DIAMOND PEARL

By Sept 30th

WE'RE DRIVING CADILLACS IN OUR DREAMS..

September is

TAKE THE CHALLENGE!

POWERED BY

double credit!

Court of Sales

MAX BONUS IS \$4000 IN ADDITION TO \$13,000 CAP

PERSONAL WSL	PERSONAL RETAIL	BONUS	TOTAL
\$6,500	\$13,000	\$4,000	\$17,000
\$4,000	\$8,000	\$4,000	\$12,000
\$2,000	\$4,000	\$4,000	\$8,000
\$1,000	\$2,000	\$2,000	\$4,000
\$600	\$1,200	\$1,200	\$2,400
\$400	\$800	\$800	\$1,600
\$225	\$450	\$450	\$900

This is like 3 months in 1!

Court of Sharing

MAX BONUS IS 6 IN ADDITION TO 13 CAP

PERSONAL WSL	BONUS	TOTAL
3	3	6
6	6	12
13	6	19
15	6	19

BOSS

Sales
\$40,000/yr.

National
COURT

Sharing
24 Q'd/yr.



Happy Anniversary!

We Celebrate You!



Happy Birthday



Happy Birthday
Celebrating you all month long

Dalila

Julie

Tiffanye

Ariene

Silvia

Happy Anniversary



HAPPY ANNIVERSARY

Helen Castlaw - 33 years
Dalila Favola - 19 years
Tracey Dean - 6 years
Christy Hawthorne - 2 years
Anna Spears - 2 years
Laura Calderon - 1 year

Helen

Dalila

Tracey

Christy

Anna

Laura



Career Builders
Consultants that placed a wholesale product order last month.

New Consultant	From	Recruiter
Julie Josey	Mt. Belvieu, TX	R. Lowery
Angela Shepherd	Baytown, TX	D. Favola
RoKette Simpson	Humble, TX	R. Lowery

Queen of Sales
Tracey Dean

QUEEN Of Unit Sales

Tracey Dean

Aug Achievers

Powered by Pink Achievers!

Each time you place an order for a \$500 or more wholesale order for the month of August!

Ramoisha

Hanna

Anna

Tracey

Dalila

AUGUST WORKING CONSULTANTS

JOHN STEEDMAN	DEBRA ALLEN	JANE DEAN	YVONNE GARDY
EMILY LANEY	HEIDI LAMM	CHRISTY HAWTHORNE	DIANE HARRIS
WENDY LIPP	MARIE PARRONTO	TRACY MARTINE	NEELY TAYL
TERRY DOW	TERRY COLBY	ERLINDA MERRIS	NEENA HERRMAN
DALLA TRIVIA	CLARA BEET	YVONNE COONE	JANE HERRMAN
JUDE BARRON	MARK YOUNG	DARLENE HERRMAN	CHRISTY HERRMANN

HEARTS & KERS UNIT

TRACY DEAN

September Promotions

September Promotion

HEARTS & KERS UNIT

\$300
WS

BY THE 15TH!
BEE COIN PURSE



\$600
WS

BY 9/30
POWERED
BY PINK
NECKLACE



\$1200
WS

BY 9/30



CHRISTMAS
MARY KAY
BASEBALL
TEE



\$800
WS

BY 9/30

REFERRAL GIFTCARD
PACKAGE

\$1800
WS

BY 9/30



BEE
CROSSBODY
SHOULDER
BAG

Star Consultant Prizes-Sept 15th Deadline

Company Star Consultant Brochure

Quarterly Virtual Tour of the World with Charm



Earn a Star Level Gem & Destination Charm each quarter when you become a Star Consultant.

STAR LEVEL GEMS



Star Consultant Prizes

Pick out a Company Prize
and

Receive a Charm Bracelet with a Charm
for star level + country visited.

1st Quarter Star

July 16th-Sept 15th

\$1800 combined wholesale orders

Already Stars

Romeisha Lowery, Tracey Dean,
Dalila Favela, Anna Spears and me



MOVE 58 ITEMS BY THE 15TH

IN HONOR OF MARY KAY'S 58TH ANNIVERSARY!



COMPLETE THIS CHALLENGE TO EARN THESE CADILLAC COASTERS!

LET'S TRACK THIS IN THE COMMENTS

At the end of each day, post the date with number of items sold that day. Remember, each bottle counts as 1 item. Ex: Satin Hands counts as 3 items.

Pin Beautiful MEDIA

Powered by Pink Consistency Challenges



Take the challenge all year long!
July 2021-June 2022

PLACE \$600 IN WHOLESALE ORDERS EACH MONTH AND EARN A POWERED BY PINK JEWELRY PIECE! STAY CONSISTENT ALL YEAR AND ADD TO YOUR COLLECTION WITH THESE BEAUTIFUL PIECES.

POWER UP YOUR connections!
FALL CONSISTENCY
JULY 2021-DEC. 2021

POWER UP YOUR enthusiasm!
SPRING CONSISTENCY
JAN. 2022-JUNE 2022

POWER UP YOUR confidence!
ALL 12 MONTHS
JULY 2021-JUNE 2022



September Customer Promotion

Happy 58th Anniversary Mary Kay Inc!

September's Special Deals

One Item of Your Choice **50% off** for every \$50 purchase

Indulge Soothing Eye Gel

Contains botanical extracts reported to tone firm and reduce the appearance of puffiness around the eye area.

~~\$16~~ \$8

Clinical Solutions Retinol 0.5

Apply your age-fighting as you learn back time with this gel. Prevent and reverse the signs of aging.

~~\$120~~ \$60

TimeWise Replenishing Serum C +E

See skin that's brighter, firmer and glowing with good health.

~~\$58~~ \$29

TimeWise 3-in-1 Cleansing Bar

Effectively clears away impurities and leaves skin feeling soft, smooth and refreshed.

~~\$20~~ \$10

Lip Gloss Nontacky, Nontsticky layer of shine. Perfect for whatever your lips face next.

~~\$16~~ \$8



Botanical Effects Moisturizing Gel

The quick-absorbing gel moisturizes skin for 12 hours without leaving residue - skin feels soft, smooth and fresh.

~~\$16~~ \$9

Fragrance Free Satin Hands Shea Hand Soap

Wash up without drying out! Treat your hands with moisturizing, nourishing shea butter.

~~\$10~~ \$5

MK Beauty Solutions September Calendar

Super September!



**9/5
8P
CT**



SUPER HOLIDAY PREVIEW

Catch a glimpse of Mary Kay's hottest holiday product launch! Get your gift and wish lists ready!

**9/12
8P
CT**



SUPER STAR SUNDAY

FEATURING
foundation & glamour
tips and tricks



**9/19
8P CT**

SUPER STARTER KIT



Join us for an UNBOXING LIVE on FB! We'll be unboxing a real Mary Kay Starter Kit and showing off the amazing benefits of choosing Mary Kay!

**9/26
8P
CT**



SUPER SPA NIGHT

Relax and unwind with our favorite pampering products.